

## Glossary

### MARKET VALUE

Share price on Feb. 29, 1996, multiplied by latest available common shares outstanding

### PROFITS

Net income from continuing operations before extraordinary items

### MARGINS

Profits as a percent of sales

### RETURN ON INVESTED CAPITAL

Profits plus minority interest and interest expense (adjusted by tax rate) as a percent of debt and equity funds

### RETURN ON COMMON EQUITY

Net income available for common shareholders divided by common equity

### ASSETS

Total assets as reported at end of company's latest available 1995 quarter

### RECENT SHARE PRICE

Price for a single share of a company's most widely traded issue of common stock as of the close of trading Feb. 29, 1996

### HIGH/LOW PRICE

Trading range for company's common stock, February, 1995, to February, 1996

### BOOK VALUE PER SHARE

Sum of common stock, capital surplus, and retained earnings divided by most recently available common shares outstanding

### P-E RATIO

Price-earnings ratio based on 1995 earnings and Feb. 29, 1996 stock price

### YIELD

Annual dividend rate as a percent of the Feb. 29 stock price

### PAYOUT

Latest annualized dividend rate as a percent of the company's

most recent annual earnings per share

### TOTAL RETURN

Annual dividend per share plus latest available month-end price, as a percent of year-ago month-end price per share

### INSTITUTIONAL HOLDINGS

Percent of outstanding shares of stock held by banks, colleges, pension funds, insurance companies, and investment companies as calculated by Vickers Stock Research Corp.

### SHARES OUTSTANDING

Millions of common shares outstanding as of the company's latest available financial report

### TURNOVER

Percent of outstanding common shares changing hands in the latest year

### EARNINGS PER SHARE

Primary earnings per share, excluding extraordinary profit or

loss, divided by number of common and common equivalent shares

### EARNINGS PER SHARE ESTIMATES

Analysts' consensus estimates for 1996 compiled as of Feb. 22 by I/B/E/S International Inc., New York (I/B/E/S is a registered trademark of I/B/E/S International Inc.)

### VARIATION

Percentage by which two-thirds of the 1996 earnings estimates are above or below the average estimate calculated by I/B/E/S

### FY

Number of the month in which company's fiscal year ends

### DATA

Unless otherwise indicated, all data in the following tables have been provided by Standard & Poor's Compustat, a division of The McGraw-Hill Companies

## Footnotes

**(a)** Latest available data. **(b)** Actual and estimated figures are fully diluted. **(c)** Estimated earnings data. **(d)** Earnings data from I/B/E/S. **(e)** Earnings data from S&P ACE. **(x)** Sales include excise taxes. **(y)** Sales include other income. **(z)** Sales include excise taxes and other income. **NA**=not available. **NM**=not meaningful. **NR**=not ranked in BUSINESS WEEK 1000 in 1995. **NEG**=negative book value per share. **DEF**=earnings deficit in dividend payout. † Because BUSINESS WEEK is owned by McGraw-Hill, the BUSINESS

WEEK 1000 does not include a forecast of the company's earnings. †† Data do not include full 12 months' results. Note: Data compiled by Standard & Poor's Compustat from sources such as statistical services, registration statements, and company reports that SPC believes to be reliable but that are not guaranteed by SPC or BUSINESS WEEK as to correctness or completeness. This material is not an offer to buy or sell any security. Additional data: I/B/E/S, I/B/E/S International, Vickers Stock Research Corp.

# THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS		MARGINS		RETURN		ASSETS	
		12 MONTHS 1995 \$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 %	12 MONTHS 1994 %	ON INVESTED CAPITAL %	ON COMMON EQUITY %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
1	GENERAL ELECTRIC	125822	35	1	70028y	17	6573.0	11	9.4	9.8	14.1	23.2	228035	23
2	AT&T	101217	25	2	79609	6	139.0	-97	0.2	6.3	0.7	0.7	87261	16
3	COCA-COLA	101123	44	4	18018	11	2986.0	17	16.6	15.8	51.6	56.7	15041	8
4	EXXON	98723	24	3	109620y	8	6470.0	27	5.9	5.0	NA	16.0	90706	3
5	PHILIP MORRIS	82751	60	7	53139	-1	5478.0	16	10.3	8.8	21.9	39.2	53811	2
6	MERCK	81613	54	6	16681	11	3335.2	11	20.0	20.0	24.6	29.0	22446	6
7	INTERNATIONAL BUSINESS MACHINES	68463	55	9	71940	12	4178.0	38	5.8	4.7	14.2	19.2	77502	-2
8	JOHNSON & JOHNSON	60564	66	12	18842	20	2403.0	20	12.8	12.8	22.8	27.0	17689	19
9	MICROSOFT	58225	59	11	7419	41	1838.0	41	24.8	24.8	26.8	29.7	9106	53
10	PROCTER & GAMBLE	56254	23	8	34923	11	2835.0	17	8.1	7.7	19.4	24.4	28215	3
11	HEWLETT-PACKARD	51378	75	23	33503	26	2621.0	43	7.8	6.9	20.8	21.4	25753	28
12	PEPSICO	49841	61	21	30421	7	1606.1	-10	5.3	6.3	12.8	21.4	25452	3
13	WAL-MART STORES	48705	-11	5	93627	13	2740.0	2	2.9	3.3	13.4	19.4	37871	15
14	INTEL	48296	47	15	16202	41	3566.0	56	22.0	19.9	31.2	32.1	17002	28
15	AMERICAN INTERNATIONAL GROUP	45937	40	16	23801y	15	2510.4	15	10.5	10.5	NA	13.4	134000	17
16	MOBIL	43258	26	13	74879z	11	2376.0	35	3.2	2.6	11.7	13.3	42851	3
17	BRISTOL-MYERS SQUIBB	43008	37	19	13767	15	1812.0	-2	13.2	15.4	26.1	28.7	13929	8
18	DUPONT	42496	11	10	42163z	7	3293.0	21	7.8	6.9	26.2	42.0	37312	1
19	BERKSHIRE HATHAWAY	42387	62	28	4277a	7	563.7	-39	13.2	23.1	NA	3.5	29900	40
20	PFIZER	41907	61	29	10021	26	1554.2	22	15.5	16.0	27.5	29.4	12821	23
21	GTE	41586	29	17	19957	2	2538.0	4	12.7	12.5	NA	22.8	37019	-13
22	BELLSOUTH	39636	36	24	17886	6	1563.5	-28	8.7	12.8	10.1	13.2	31880	-7
23	GENERAL MOTORS	38555	20	18	168829y	9	6932.5	23	4.1	3.7	19.1	29.5	217100	9
	ELECTRONIC DATA SYSTEMS	27631	49	NR	12422	25	938.9	14	7.6	8.3	15.0	19.7	10266	28
	HUGHES ELECTRONICS	22894	52	NR	14714	5	1107.8	3	7.5	7.7	12.8	12.7	15974	8
24	CHEVRON	36286	17	20	37082z	4	930.0	-45	2.5	4.7	5.9	6.1	34330	0
25	FORD MOTOR	36219	36	27	137137	7	4139.0	-22	3.0	4.1	NA	15.4	243300	11
26	MCDONALD'S	34990	52	33	9795	18	1427.3	17	14.6	14.7	NA	18.9	15400	13
27	FANNIE MAE	34529	64	36	22246y	20	2155.6	1	9.7	11.5	NA	19.7	316550	16
28	AMOCO	34500	17	22	27066	4	1862.0	4	6.9	6.9	11.4	12.4	29900	2
29	WALT DISNEY	34388	25	26	12628	19	1393.7	14	11.0	11.5	NA	19.6	15276	11
30	SBC COMMUNICATIONS	33441	32	30	12670	8	1889.3	15	14.9	14.0	18.9	30.8	22003	-15
31	ELI LILLY	33437	71	38	6764	18	1306.6	10	19.3	20.8	20.1	23.8	14251	36
32	CITICORP	33329	87	43	28128	-3	3464.0	1	12.3	11.8	NA	18.9	256853	3
33	ABBOTT LABORATORIES	33072	16	25	10012	9	1688.7	11	16.9	16.6	36.8	39.5	9070	9
34	MOTOROLA	32083	-5	14	27037	22	1781.0	14	6.6	7.0	14.4	16.1	22801	30
35	AMERITECH	31915	35	31	13428	7	2007.6	72	15.0	9.3	20.1	28.6	22011	10
36	AMERICAN HOME PRODUCTS	30730	40	35	13376	49	1680.4	10	12.6	17.0	14.5	30.4	21777	170
37	BELL ATLANTIC	28947	24	32	13430	-3	1861.8	33	13.9	10.2	16.5	28.1	24157	0
38	BOEING	27903	77	51	19515	-11	393.0	-54	2.0	3.9	NM	4.0	22098	3
39	MINNESOTA MINING & MFG.	27268	19	34	13460	11	1306.0	8	9.7	9.9	NA	18.0	14183	9
40	CISCO SYSTEMS	26255	189	98	2668	73	633.9	94	23.8	21.2	34.2	35.0	2366	74
41	BANKAMERICA	26181	47	42	19027	24	2664.0	22	14.0	14.2	NA	13.8	232446	8
42	EASTMAN KODAK	24732	43	45	14980	11	1252.0	126	8.4	4.1	24.1	26.3	14477	-3
43	GILLETTE	24057	38	44	6795	12	823.5	18	12.1	11.5	28.9	34.7	6340	19
44	COLUMBIA/HCA HEALTHCARE	23582	57	53	17695	22	1064.0	15	6.0	6.4	NA	15.7	18206	54
45	ORACLE	22636	68	62	3479	46	477.1	41	13.7	14.3	30.9	32.6	2530	45
46	AMERICAN EXPRESS	22162	33	47	15841y	11	1564.0	13	9.9	9.7	17.7	21.4	107405	11
47	NYNEX	22105	33	48	13407	1	1069.5	35	8.0	6.0	11.3	17.9	25624	-14
48	CHRYSLER	21327	38	52	53200y	2	2121.0	-43	4.0	7.1	13.1	19.2	53756	9
49	PHARMACIA & UPJOHN	21215	NM	157	7095	4	738.7	-12	10.4	12.2	24.4	29.7	11461	5
50	TRAVELERS GROUP	21146	72	70	17624y	-5	1631.9	24	9.3	7.2	14.1	13.8	114434	-1

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' ESTIMATES 1996 EST. \$		VARI-ATION %
76	81/52	445	19	2.44	47	41	52	1667	32.1	12	3.46	3.90	4.35	1.2	Conglomerates
54	69/48	499	NM	2.07	1467	26	39	1591	45.0	12	3.01	0.09	3.95	2.0	Telecommunications
31	84/55	1920	34	1.09	37	48	52	1252	32.4	12	1.98	2.37	2.79	1.1	Consumer products
30	86/63	247	15	3.77	58	29	41	1242	27.2	12	4.07	5.18	5.18	3.9	Fuel
99	102/60	592	15	4.04	61	69	62	836	58.9	12	5.45	6.51	7.59	1.2	Consumer products
56	71/41	709	25	2.05	50	59	51	1232	54.6	12	2.38	2.70	3.10	1.6	Health care
23	129/75	320	17	0.82	14	64	51	558	158.9	12	5.02	7.23	12.44	4.3	Computers
34	100/56	680	25	1.41	35	67	60	648	44.1	12	3.12	3.72	4.23	1.2	Health care
99	109/63	942	43	0.00	0	57	34	590	220.9	06	1.88	2.32	3.30	2.1	Software/services
32	91/65	503	22	1.95	43	26	48	686	36.0	06	3.09	3.71	4.29	1.6	Consumer products
01	104/57	420	22	0.79	17	77	58	510	93.5	10	3.07	4.63	5.76	3.5	Computers
53	66/38	665	32	1.26	40	64	60	788	56.0	12	2.22	2.00	2.84	1.4	Consumer products
21	28/19	346	18	0.94	17	-10	32	2292	38.9	01	1.17	1.19	1.38	3.6	Retailing
59	78/39	434	15	0.27	4	48	62	821	342.9	12	2.62	4.03	4.44	3.8	Electrical & electronics
97	103/67	245	18	0.35	6	40	54	474	39.8	12	4.58	5.30	5.82	1.4	Nonbank financial
10	118/87	248	19	3.38	63	30	53	395	49.3	12	4.28	5.87	7.36	4.6	Fuel
35	90/61	681	24	3.52	84	42	52	505	49.2	12	3.62	3.58	5.53	1.3	Health care
77	81/55	543	14	2.72	37	40	59	556	62.9	12	4.00	5.61	6.35	3.9	Chemicals
500	35800/21500	262	72	0.00	0	59	16	1	4.0	12	420.00	NA	NA	NA	Nonbank financial
56	71/40	794	27	1.82	49	61	65	636	60.5	12	2.10	2.47	2.92	1.7	Health care
13	49/32	375	16	4.38	72	34	41	970	36.7	12	2.55	2.62	2.84	2.1	Telecommunications
10	46/28	335	25	3.61	92	40	30	994	25.6	12	2.18	1.57	2.45	1.6	Telecommunications
51	55/39	169	7	3.12	22	23	59	752	78.8	12	6.20	7.28	6.81	13.8	Automotive
57	58/38	579	29	1.05	31	50	38	484	42.9	12	1.71	1.96	2.27	0.9	Software/services
57	59/37	273	21	1.68	36	55	17	400	24.6	12	2.70	2.70	2.95	1.7	Electrical & electronics
56	59/44	240	39	3.60	140	21	46	652	39.7	12	2.60	1.43	3.39	5.9	Fuel
31	33/25	145	9	4.48	42	25	41	1159	75.3	12	4.44b	3.33	3.11	18.0	Automotive
50	54/33	477	25	0.54	14	51	56	700	57.2	12	1.68	1.97	2.26	1.8	Leisure
32	36/18	315	16	2.40	39	68	85	1092	79.2	12	1.95	1.96	2.46	1.2	Nonbank financial
70	73/59	229	18	3.74	69	21	59	496	41.4	12	3.60	3.76	4.84	5.6	Fuel
56	66/51	483	25	0.55	14	23	48	525	66.3	09	2.04	2.60	2.62	5.3	Leisure
55	60/40	545	18	3.01	53	36	36	609	27.5	12	2.74	3.10	3.41	1.2	Telecommunications
51	65/33	609	26	2.26	60	85	68	552	60.2	12	2.05	2.30	2.64	2.7	Health care
78	80/40	202	12	2.31	28	76	72	427	129.5	12	6.40b	6.48	7.29	3.8	Banks
12	45/35	773	20	2.01	40	20	50	792	45.5	12	1.87	2.12	2.37	1.3	Health care
54	83/45	290	19	0.74	14	-5	62	591	157.3	12	2.66	2.93	3.12	9.0	Electrical & electronics
58	67/41	455	16	3.68	58	39	37	554	27.0	12	2.13	3.63	3.72	2.2	Telecommunications
99	104/71	556	18	3.12	57	42	64	312	45.2	12	4.97	5.42	5.70	2.1	Health care
56	75/51	437	16	4.23	66	29	33	438	29.2	12	3.21	4.25	4.18	1.0	Telecommunications
31	85/46	285	71	1.23	87	78	59	344	84.5	12	2.51	1.15	2.83	6.7	Aerospace & defense
55	70/53	375	21	2.89	60	22	66	419	48.5	12	3.13	3.11	3.73	3.2	Manufacturing
18	51/16	1449	63	0.00	0	181	41	553	483.0	07	0.60	0.76	1.37	0.7	Software/services
71	73/46	149	11	3.03	33	52	61	367	90.2	12	5.33b	6.45	7.11	2.3	Banks
72	78/50	520	19	2.24	44	43	59	346	74.9	12	1.65	3.67	4.27	3.3	Leisure
54	58/39	1021	29	1.11	32	39	69	444	49.5	12	1.57	1.85	2.15	0.9	Consumer products
55	58/38	349	23	0.22	5	32	67	431	64.2	12	2.13	2.37	3.37	0.9	Health care
52	55/28	1549	37	0.00	0	66	58	435	213.4	05	1.00	1.41d	1.88	4.8	Software/services
16	48/32	306	15	1.96	29	39	67	483	75.0	12	2.68	3.11	3.53	2.0	Nonbank financial
52	59/38	369	21	4.58	94	37	40	429	40.2	12	1.89	2.50	3.53	1.7	Telecommunications
56	59/38	195	11	4.26	45	35	59	378	154.7	12	9.10b	5.35	7.69	12.7	Automotive
12	44/24	854	29	2.58	76	77	39	507	66.3	12	1.90	1.43	2.08	4.8	Health care
57	71/37	210	14	1.35	18	75	73	316	58.4	12	3.86	4.88	5.51	4.0	Nonbank financial

# THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS		MARGINS		RETURN		ASSETS	
		12 MONTHS 1995 \$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 %	12 MONTHS 1994 %	ON INVESTED CAPITAL %	ON COMMON EQUITY %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
51	TEXACO	20741	25	49	36792y	10	728.0	-26	2.0	2.9	6.9	7.1	25000	-2
52	HOME DEPOT	20621	1	37	15470	24	731.5	21	4.7	4.8	14.3	15.2	7137	24
53	SCHERING-PLOUGH	20441	40	57	5104	13	1053.0	14	20.6	20.4	59.1	62.1	4554	3
54	NATIONS BANK	20227	47	58	15938y	23	1950.0	15	12.2	13.1	NA	16.3	187298	10
55	DOW CHEMICAL	20139	8	39	20200y	21	1891.0	145	9.4	4.6	15.5	24.3	23582	-11
56	MCI COMMUNICATIONS	19919	46	60	15265	14	548.0	-31	3.6	6.0	5.3	5.7	19301	18
57	ALLSTATE	19187	55	69	22793	8	1903.5	293	8.4	2.3	15.3	16.4	70029	15
58	CHEMICAL BANKING	17942	83	85	14884y	17	1805.0	39	12.1	10.2	NA	16.0	182926	7
59	SCHLUMBERGER	17719	29	59	7622	14	649.2	21	8.5	8.0	13.6	13.3	8910	7
60	SEARS, ROEBUCK	17718	2	46	34925	6	1025.0	20	2.9	2.6	NA	25.1	33000	-12
61	ATLANTIC RICHFIELD	17611	0	41	15819	5	1376.0	50	8.7	6.1	14.6	20.3	23989	-2
62	EMERSON ELECTRIC	17452	18	54	10294	16	934.8	12	9.1	9.4	18.6	18.7	9733	12
63	TELE-COMMUNICATIONS	17230	31	66	6454a	44	-100.0	NM	NM	0.9	NM	-2.8	24601	29
64	ANHEUSER-BUSCH	17135	18	56	10341	3	886.6	-13	8.6	10.1	12.9	18.5	11535	5
65	FIRST UNION	16810	114	117	9302	19	1430.2	4	15.4	17.6	13.5	15.8	131880	71
66	COMPUTER ASSOCIATES INTERNATIONAL	16633	82	94	3196	30	-108.6	NM	NM	15.4	NM	-8.9	4882	63
67	TIME WARNER	16561	13	55	8067	9	-124.0	NM	NM	NM	NM	-4.8	21422	28
68	KELLOGG	16361	37	72	7004	7	490.3	-31	7.0	10.8	20.5	26.3	4410	-1
69	SOUTHERN	15996	18	63	9179	11	1191.0	11	13.0	13.0	8.6	12.7	30546	13
70	AMGEN	15876	74	93	1940	18	537.7	68	27.7	19.4	29.6	32.2	2433	22
71	ALLIED SIGNAL	15729	47	77	14346	12	875.0	15	6.1	5.9	20.0	24.4	12465	10
72	SARA LEE	15671	24	68	18335	10	856.0	229	4.7	1.6	14.4	19.5	12389	4
73	MONSANTO	15549	76	97	8962	8	739.0	19	8.2	7.5	16.3	20.4	10611	19
74	FIRST DATA	15464	167	165	4081	35	-84.2	NM	NM	11.9	-2.5	-4.6	11895	41
75	US WEST COMMUNICATIONS GROUP	15451	-15	40	9484	3	1184.0	3	12.5	12.5	15.9	34.1	16585	4
76	CAMPBELL SOUP	15372	36	75	7581	10	746.0	8	9.8	10.0	24.3	27.3	6576	22
77	AIRTOUCH COMMUNICATIONS	15351	15	64	1590	29	131.9	34	8.3	7.9	3.7	3.5	5613	25
78	J. P. MORGAN	15320	27	71	13838y	16	1296.0	7	9.4	10.2	NA	12.8	184879	19
79	BANC ONE	15235	31	74	7885	10	1277.9	27	16.2	14.1	NA	16.3	90454	2
80	LOCKHEED MARTIN	15174	NA	NR	22853	0	682.0	-35	3.0	4.6	NA	11.8	17600	-2
81	SPRINT	14955	47	84	13556	8	960.6	9	7.1	7.0	NA	20.6	15196	2
82	FEDERAL HOME LOAN MORTGAGE	14750	41	80	9480	37	1091.0	6	11.5	14.8	4.6	NA	137181	29
83	VIACOM	14483	-10	50	11689	59	214.9	65	1.8	1.8	2.2	1.4	29311	5
84	WMX TECHNOLOGIES	14270	9	65	10248	7	654.6	-16	6.4	8.1	7.6	13.2	18690	8
85	XEROX	14112	20	73	16611y	10	1174.0	48	7.1	5.3	11.6	21.6	25969	-5
86	FIRST CHICAGO NBD	13674	NM	195	10139	26	1150.0	-6	11.3	15.1	22.5	30.6	122002	8
87	UNION PACIFIC	13568	26	78	7486	15	619.0	9	8.3	8.8	7.6	11.2	19446	34
88	COMPAQ COMPUTER	13456	49	96	14755	36	789.0	-9	5.3	8.0	18.0	17.8	7688	30
89	WARNER-LAMBERT	13407	30	83	7040	10	739.5	7	10.5	10.8	36.3	33.9	6101	10
90	MEDTRONIC	13266	92	136	2090	29	400.2	47	19.2	16.9	30.1	26.5	2075	25
91	CHASE MANHATTAN	13216	108	146	10407	4	1165.0	-3	11.2	12.0	NA	13.5	121173	6
92	UNITED TECHNOLOGIES	13107	60	109	22802y	8	750.0	28	3.3	2.8	NA	18.3	15958	2
93	CATERPILLAR	12951	25	81	16072	12	1136.0	19	7.1	6.7	18.2	32.5	16830	4
94	NORWEST	12877	62	114	7439	24	956.0	19	12.9	13.4	NA	19.8	72134	22
95	H. J. HEINZ	12568	31	88	8758a	19	629.4	14	7.2	7.5	15.9	25.5	8696	23
96	BAXTER INTERNATIONAL	12407	41	100	5048	13	371.0	-9	7.4	9.1	9.2	10.4	10276	0
97	FIRST INTERSTATE BANCORP	12405	105	160	4593	12	885.1	21	19.3	17.8	NA	22.4	58071	4
98	ROCKWELL INTERNATIONAL	12375	48	107	13420	22	770.3	20	5.7	5.8	15.6	19.7	12073	-1
99	KIMBERLY-CLARK	12251	47	108	13789	15	33.2	-96	0.2	6.4	3.4	1.2	7265	7
100	RAYTHEON	12065	39	92	11716	17	792.5	33	6.8	6.0	15.8	18.9	7258	-2

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' ESTIMATES 1996 EST. \$		VARIATION %
30	84/63	220	31	4.01	125	30	58	260	67.7	12	3.43	2.57	4.68	6.4	Fuel
13	48/37	429	28	0.46	13	-3	55	477	97.7	01	1.32	1.54	1.93	2.6	Retailing
56	61/37	1206	20	2.07	41	46	68	364	71.0	12	2.41	2.85	3.22	0.9	Health care
74	76/48	170	10	3.15	33	52	61	274	72.4	12	6.06b	7.04	7.91	1.3	Banks
30	82/64	260	11	3.74	43	24	61	251	88.5	12	3.37	7.03	7.60	12.9	Chemicals
29	31/19	207	37	0.17	6	46	56	681	110.3	12	1.32	0.80	1.73	1.7	Telecommunications
13	46/26	166	10	1.98	20	60	90	448	53.7	12	1.08	4.24	3.94	4.1	Nonbank financial
72	74/37	168	11	2.79	30	83	76	251	125.8	12	4.64	6.77	7.13	4.6	Banks
73	76/57	364	27	2.06	56	31	62	243	67.5	12	2.21	2.69	3.20	3.8	Fuel
15	61/30	446	18	2.03	36	57	69	390	82.3	12	3.12	2.53	2.91	2.4	Retailing
10	119/104	261	13	5.02	65	5	64	161	60.6	12	5.63	8.42	8.29	5.8	Fuel
78	87/64	350	19	2.52	47	21	66	224	40.7	09	4.04	4.16	4.52	0.7	Electrical & electronics
21	22/14	369	NM	0.00	0	15	50	820	101.1	12	0.07	-0.21d	-0.06	350.0	Publishing/TV
57	71/55	358	20	2.61	51	23	65	254	46.1	12	3.91	3.44	4.43	1.6	Consumer products
51	62/43	190	12	3.44	41	40	34	278	44.3	12	5.22	5.04	6.19	2.1	Banks
59	77/37	1361	23	0.20	5	80	61	242	121.8	03	1.71	2.94d	3.59	3.1	Software/services
13	46/34	452	NM	0.84	DEF	12	58	387	70.9	12	-0.27	-0.46	-0.51	64.7	Publishing/TV
76	81/54	878	34	2.07	70	43	75	217	30.0	12	3.15	2.24	3.84	1.3	Food
24	26/19	184	14	5.28	76	22	28	670	30.6	12	1.52	1.66	1.74	2.3	Utilities
50	64/32	950	31	0.00	0	73	66	266	248.4	12	1.15	1.92	2.26	1.8	Health care
56	57/37	438	18	1.62	29	49	85	283	50.2	12	2.68	3.09	3.57	0.8	Conglomerates
32	36/25	373	20	2.35	47	25	48	484	40.6	06	0.44	1.62	1.83	2.2	Food
35	138/75	428	21	2.05	43	73	67	116	78.2	12	5.32	6.36	7.28	2.3	Chemicals
59	76/51	853	NM	0.17	DEF	29	60	223	59.7	12	1.87	-0.39	2.73	1.1	Software/services
33	48/28	445	13	6.56	85	39	45	474	52.3	12	2.53	2.52	2.49	2.8	Telecommunications
52	67/44	562	22	2.23	49	39	24	249	25.0	07	2.51	2.80	3.12	1.0	Food
31	36/24	409	NM	0.00	0	14	57	495	57.4	12	0.20	0.27	0.42	11.9	Telecommunications
32	84/59	154	13	3.96	50	32	63	187	73.3	12	6.02	6.42	6.96	4.6	Banks
36	36/24	197	12	3.47	43	39	45	428	48.9	12	2.20	2.91	3.22	2.5	Banks
76	81/50	289	25	1.84	46	63	86	199	56.9	12	4.83b	3.05	5.38	3.3	Aerospace & defense
13	46/28	322	16	2.33	37	50	61	349	52.4	12	2.53	2.73	3.01	3.7	Telecommunications
33	91/55	288	15	1.45	21	44	81	179	67.9	12	5.32	5.69	6.60	1.1	Nonbank financial
39	54/37	134	96	0.00	0	-12	46	369	105.8	12	0.25	0.41	1.02	14.7	Leisure
29	33/26	288	21	2.10	44	11	61	499	67.0	12	1.62	1.35	1.96	2.6	Services
30	145/109	272	14	2.67	36	20	85	108	102.4	12	6.44b	9.63	10.50	2.7	Computers
13	44/30	364	13	3.32	42	44	0	315	32.1	12	3.45	3.45	4.29	3.0	Banks
56	70/50	246	22	2.61	57	30	68	206	65.8	12	4.66	3.01	4.55	6.6	Transportation
51	57/31	303	18	0.00	0	47	71	266	298.0	12	3.23	2.88	4.59	5.0	Computers
39	103/75	614	18	2.79	50	33	75	136	78.3	12	5.17	5.48	5.40	5.7	Health care
57	63/29	879	31	0.45	14	92	90	231	76.5	04	1.28	1.86d	2.25	2.2	Health care
75	76/34	171	13	2.42	31	113	69	177	174.5	12	5.87	5.76	6.94	6.8	Banks
07	110/65	332	19	2.05	39	65	76	122	72.2	12	4.40b	5.70	6.61	2.1	Aerospace & defense
57	75/48	371	12	2.10	24	32	70	194	117.8	12	4.70	5.72	5.79	9.2	Manufacturing
37	37/24	278	13	2.63	35	45	54	353	46.4	12	2.45	2.76	3.12	1.3	Banks
34	37/25	508	19	3.12	60	33	59	370	54.1	04	1.59	1.78d	1.98	1.5	Food
16	47/31	349	34	2.47	84	51	71	271	71.8	12	2.13	1.34	2.61	2.3	Health care
53	171/74	326	15	1.96	29	105	71	76	141.0	12	8.71	11.02	11.37	3.8	Banks
57	63/37	317	17	2.04	35	51	38	217	42.6	09	2.82b	3.36	3.83	1.8	Conglomerates
76	83/50	427	NM	2.36	1500	55	67	160	86.9	12	3.33	0.12	5.02	2.0	Paper
50	52/35	288	15	1.50	23	44	74	241	42.9	12	2.26	3.25	3.61	2.2	Electrical & electronics

# THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS		MARGINS		RETURN		ASSETS	
		12 MONTHS 1995 \$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 %	12 MONTHS 1994 %	ON INVESTED CAPITAL %	ON COMMON EQUITY %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
101	PACIFIC TELESIS GROUP	12038	-5	67	9042	-2	1048.0	-8	11.6	12.3	19.3	47.9	15841	-21
102	BURLINGTON NORTHERN SANTA FE	11968	NM	196	6183	NA	198.0	NA	3.2	NA	NA	NA	18304	NA
103	GENERAL RE	11814	11	79	7210	88	824.9	24	11.4	17.3	10.9	12.4	35946	21
104	MAY DEPARTMENT STORES	11619	28	95	10952	8	700.0	8	6.4	6.4	11.1	17.9	10122	10
105	WELLS FARGO	11585	41	105	5237	8	1032.0	23	19.7	17.4	18.1	27.8	50316	-6
106	UNITED HEALTHCARE	11410	54	124	5671y	50	286.0	-1	5.0	7.6	7.8	8.7	6216	78
107	COLGATE-PALMOLIVE	11392	22	91	8358	10	172.0	-70	2.1	7.6	5.8	9.2	7705	25
108	AUTOMATIC DATA PROCESSING	11255	28	103	3166y	20	422.0	18	13.3	13.6	16.7	18.8	3728	29
109	DIGITAL EQUIPMENT	11119	125	199	14440	5	430.5	NM	3.0	NM	10.8	10.3	10015	4
110	DUN & BRADSTREET	10753	22	101	5415	11	320.8	-49	5.9	12.9	23.9	22.9	5516	1
111	PACIFIC GAS & ELECTRIC	10626	-4	76	9622	-7	1338.9	33	13.9	9.7	10.0	14.6	26850	-3
112	J. C. PENNEY	10624	9	87	21658y	0	838.0	-21	3.9	4.9	10.7	15.0	17287	7
113	NORFOLK SOUTHERN	10516	19	99	4668y	2	712.7	7	15.3	14.6	12.1	14.8	10900	3
114	CONAGRA	10452	29	111	24637	3	523.1	13	2.1	1.9	12.3	19.1	13176	5
115	PNC BANK	10439	76	162	6251	9	408.1	-54	6.5	15.5	9.5	9.0	73404	-5
116	MERRILL LYNCH	10365	39	126	21513y	18	1113.4	10	5.2	5.6	5.0	19.5	185472	10
117	DEERE	10260	55	143	10521y	17	733.9	12	7.0	7.3	NA	23.8	14447	7
118	BANK OF NEW YORK	10244	63	152	4995	22	914.0	22	18.3	18.3	17.8	18.1	53685	10
119	CPC INTERNATIONAL	10083	28	115	8431	14	512.1	48	6.1	4.6	NA	26.2	7501	32
120	ALUMINUM CO. OF AMERICA	10028	44	133	12500	26	790.5	78	6.3	4.5	14.2	18.2	13643	10
121	ARCHER DANIELS MIDLAND	10021	3	86	12971	7	810.3	26	6.2	5.3	11.4	13.5	10640	11
122	LOEWS	10016	75	170	18677y	38	1765.7	559	9.5	2.0	16.0	24.3	65451	30
123	DUKE POWER	10012	25	113	4677	4	714.5	12	15.3	14.2	9.7	13.8	13358	4
124	McDONNELL DOUGLAS	9868	51	145	14332	9	-416.0	NM	NM	4.5	-4.1	-10.4	10509	-14
125	US WEST MEDIA GROUP	9860	NA	NR	2374	24	145.0	-47	6.1	14.5	3.9	3.2	8615	17
126	TENNECO	9739	14	104	8899	-27	735.0	15	8.3	5.3	15.8	23.2	13451	7
127	SUN MICROSYSTEMS	9624	216	327	6390	20	446.5	75	7.0	4.8	20.3	23.2	3269	10
128	GANNETT	9558	24	121	4007	5	477.3	3	11.9	12.2	19.8	23.6	6504	75
129	CSX	9446	16	110	10504	9	618.0	-5	5.9	6.8	12.8	14.6	14282	4
130	TEXAS INSTRUMENTS	9446	29	130	13128	27	1088.0	57	8.3	6.7	24.3	26.6	9215	32
131	ALBERTSON'S	9355	20	118	12375a	4	455.1	14	3.7	3.4	19.0	24.4	4004	12
132	INTERNATIONAL PAPER	9327	-3	90	19800	32	1153.0	167	5.8	2.9	10.5	15.2	23696	34
133	NIKE	9311	79	188	5594	36	491.7	52	8.8	7.9	23.2	22.4	3411	35
134	NABISCO HOLDINGS	9308	NA	NR	8294	8	314.0	18	3.8	3.5	6.0	7.5	11886	1
135	AMP	9275	18	116	5227	20	427.6	14	8.2	8.6	15.1	15.4	4518	20
136	ENRON	9202	11	112	9189	2	519.8	15	5.7	5.0	10.8	17.0	13239	11
137	DEAN WITTER, DISCOVER	9181	35	138	5676y	13	856.4	16	15.1	14.8	NA	18.1	32881	15
138	PHILLIPS PETROLEUM	9175	5	102	13368	9	469.0	-3	3.5	4.0	9.3	14.7	11978	5
139	RJR NABISCO HOLDINGS	9169	20	120	16008	4	627.0	-18	3.9	5.0	5.9	5.2	31133	-2
140	GENERAL MILLS	9143	-4	89	5177	3	289.5	-14	5.6	6.7	22.3	96.6	3516	-1
141	TEXAS UTILITIES	9118	23	127	5639	0	-51.9	NM	NM	11.4	NM	-2.4	21536	3
142	CIGNA	9045	65	175	18955y	3	211.0	-62	1.1	3.0	2.8	2.9	95903	11
143	PPG INDUSTRIES	9006	18	123	7058	11	767.6	49	10.9	8.1	24.8	29.9	6194	5
144	KEYCORP	8793	26	132	5880y	12	789.2	-8	13.4	16.2	14.0	15.7	66339	-1
145	AETNA LIFE & CASUALTY	8676	43	158	12978y	6	473.9	16	3.7	3.4	5.6	6.5	84324	-10
146	RHONE-POULENC RORER	8594	57	176	5142	15	356.5	-3	6.9	8.2	15.2	20.3	5093	20
147	CHUBB	8466	24	139	6089y	7	696.6	32	11.4	9.3	11.3	13.9	22628	10
148	WEYERHAEUSER	8423	1	106	11788	13	799.0	36	6.8	5.7	11.9	17.9	10888	4
149	BOSTON SCIENTIFIC	8314	296	451	797a	26	47.5	-35	6.0	11.6	NA	1.3	1075	9
150	FPL GROUP	8242	23	151	5593	3	596.1	7	10.7	10.3	9.5	12.6	12459	-1

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' 1996 EST. \$		ESTIMATES VARI-ATION %
28	35/26	550	11	7.75	89	1	41	428	63.7	12	2.68	2.46	2.49	1.2	Telecommunications
30	85/54	238	48	1.50	72	45	75	150	84.3	12	4.38b	1.66	6.14	2.8	Transportation
14	158/124	179	15	1.36	20	12	85	82	69.7	12	7.97	9.92	10.49	1.4	Nonbank financial
17	49/34	270	16	2.45	39	31	73	249	61.3	01	2.92b	2.96d	3.31	6.3	Retailing
17	260/155	325	12	2.11	26	57	60	47	94.2	12	14.78	20.37	21.08	8.4	Banks
55	68/34	358	41	0.05	2	52	86	175	186.0	12	1.64	1.57	2.85	4.9	Health care
78	80/63	698	75	2.40	181	24	63	146	90.5	12	3.82	1.04	4.27	1.4	Consumer products
39	43/30	500	28	1.03	29	27	72	290	54.5	06	1.19	1.39	1.59	0.6	Software/services
73	77/32	291	NM	0.00	0	116	66	153	256.4	06	15.43	0.15	3.74	6.7	Computers
53	69/51	768	33	4.17	140	27	74	170	58.7	12	3.70	1.89	4.01	7.0	Publishing/TV
26	31/25	122	9	7.65	66	8	42	415	38.8	12	2.21	2.99	2.82	2.8	Utilities
18	50/41	200	14	4.04	55	15	77	224	68.4	01	4.29	3.48	3.89	5.4	Retailing
32	83/63	219	15	2.75	41	26	59	129	41.1	12	4.90	5.44	6.02	2.3	Transportation
12	47/31	397	18	2.26	41	31	48	248	47.0	05	2.06	2.34d	2.66	1.5	Food
31	33/24	232	26	4.57	118	26	41	341	64.6	12	2.56b	1.19	2.92	4.1	Banks
58	65/41	190	11	1.80	19	43	56	180	115.5	12	4.75	5.44	5.86	5.5	Nonbank financial
39	41/24	333	14	2.04	30	56	88	262	111.5	10	2.34	2.71	3.09	4.5	Manufacturing
52	55/30	205	12	3.08	37	59	71	197	96.5	12	3.70b	4.30	4.92	2.4	Banks
59	76/52	527	20	2.20	44	32	61	146	46.8	12	2.25	3.43	4.10	1.2	Food
57	60/37	231	13	1.58	20	48	80	176	130.3	12	2.48	4.43	5.70	17.0	Metals
19	20/14	168	13	1.04	14	8	54	521	82.0	06	0.89	1.48	1.39	7.2	Food
35	88/48	138	6	1.18	7	77	48	118	49.3	12	2.23	14.98	8.24	10.3	Nonbank financial
19	53/37	208	15	4.17	63	30	40	205	30.6	12	2.88	3.25	3.32	4.5	Utilities
38	97/55	246	NM	1.09	DEF	59	57	112	55.0	12	5.05	-3.66	6.98	1.3	Aerospace & defense
21	23/17	220	70	0.00	0	NA	0	472	NA	12	0.61	0.30	0.26	26.9	Publishing/TV
56	56/42	311	13	3.22	43	26	71	174	61.2	12	3.49	4.16	4.31	4.9	Conglomerates
53	57/15	500	29	0.00	0	228	87	183	767.4	06	1.01	1.81	2.58	4.3	Computers
58	70/51	473	20	2.06	41	26	69	141	57.3	12	3.23	3.41	3.70	2.2	Publishing/TV
15	49/36	223	15	2.32	35	18	62	211	51.7	12	3.12	2.94	3.87	1.8	Transportation
50	84/40	231	9	1.36	12	28	84	189	357.6	12	3.64	5.63	5.30	13.6	Electrical & electronics
37	37/27	502	20	1.41	28	22	45	253	49.3	01	1.65	1.84d	2.08	1.4	Food
36	46/34	123	8	2.80	22	-4	75	261	128.1	12	1.73	4.50	3.80	26.8	Paper
55	71/35	424	18	0.92	16	82	55	143	97.4	05	2.72	3.64d	4.22	3.1	Consumer products
35	37/26	223	29	1.57	46	28	20	265	36.1	12	NA	1.20	1.50	3.3	Food
13	46/36	335	22	2.35	51	16	77	218	69.1	12	1.76	1.96	2.44	2.1	Electrical & electronics
37	40/32	310	18	2.32	41	13	55	251	55.1	12	1.80	2.07	2.33	3.4	Services
54	58/39	194	NA	1.64	NA	36	64	171	72.4	12	4.27b	4.87d	5.44	1.8	Nonbank financial
35	37/31	288	20	3.49	68	9	53	262	53.6	12	1.85	1.79	2.34	10.3	Fuel
34	35/25	91	21	4.46	95	25	74	273	100.6	12	2.05	1.58	2.57	2.7	Consumer products
58	65/50	3051	19	3.27	63	16	64	159	57.5	05	1.64	2.98d	3.31	3.9	Food
10	43/30	158	NM	4.95	DEF	32	47	226	69.7	12	2.40	-0.61	3.03	2.3	Utilities
19	125/68	126	41	2.57	106	60	83	76	99.5	12	7.66	2.86	11.55	7.2	Nonbank financial
16	49/35	351	12	2.59	32	29	50	194	44.0	12	2.43	3.80	4.12	3.4	Housing
38	38/26	179	11	4.04	46	35	46	234	52.8	12	3.45	3.30	3.74	1.9	Banks
76	77/53	119	18	3.65	66	46	79	115	111.8	12	4.14	4.16	5.91	6.3	Nonbank financial
54	67/40	517	26	1.88	48	60	22	134	22.0	12	2.45	2.50	3.55	1.7	Health care
37	104/77	169	12	2.02	25	26	72	87	69.1	12	5.95	7.85	7.72	1.9	Nonbank financial
12	50/37	189	11	3.78	41	8	61	199	71.0	12	2.86	3.93	4.16	17.1	Paper
18	52/21	1294	NM	0.00	0	122	44	173	63.6	12	0.81	0.05	1.64	4.3	Health care
15	48/34	188	14	4.12	58	29	45	185	48.2	12	2.91	3.16	3.26	1.5	Utilities

# THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS				RETURN		ASSETS	
		12 MONTHS 1995 \$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	MARGINS 12 MONTHS 1995 %	12 MONTHS 1994 %	ON INVESTED CAPITAL %	ON COMMON EQUITY %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
151	AMERICAN BRANDS	8235	10	125	11367y	-14	543.1	-39	4.8	6.7	12.7	13.9	8021	-18
152	LORAL	8177	136	293	6179	13	339.2	23	5.5	5.1	11.0	17.3	5830	19
153	SUNTRUST BANKS	8163	31	149	3688	15	565.5	8	15.3	16.3	15.4	13.9	43357	4
154	WALGREEN	8123	40	169	10682	12	330.5	13	3.1	3.1	18.4	18.1	3512	13
155	3COM	8037	134	295	1665	45	157.6	NM	9.5	NM	NA	21.1	1254	99
156	CARNIVAL	8010	19	141	1998	11	451.0	18	22.6	21.1	17.1	21.5	4105	12
157	AMERICAN ELECTRIC POWER	8002	28	153	5670	3	584.7	5	10.3	10.1	8.8	12.3	15903	1
158	WACHOVIA	7922	33	163	3700y	25	602.5	12	16.3	18.2	12.7	16.7	44981	15
159	EDISON INTERNATIONAL	7763	6	128	8383	0	786.0	9	9.4	8.6	8.3	11.6	23946	7
160	ILLINOIS TOOL WORKS	7744	51	192	4152	20	387.6	40	9.3	8.0	16.0	20.1	3613	40
161	WESTINGHOUSE ELECTRIC	7682	39	174	6296	7	-44.0	NM	NM	NM	NM	-4.5	10446	-1
162	THE GAP	7679	64	209	4395	18	354.0	11	8.1	8.6	21.6	21.6	2343	17
163	MELLON BANK	7665	37	171	3241	22	691.0	60	21.3	16.3	NA	18.2	40646	5
164	CONSOLIDATED EDISON CO. OF N. Y.	7606	17	148	6537	3	723.9	-1	11.1	11.5	9.2	12.4	14030	1
165	WORLDCOM	7601	103	342	3266a	60	118.1	NM	3.6	NM	4.3	4.5	6552	135
166	AMERICAN GENERAL	7510	17	147	6495	34	545.0	6	8.4	10.6	8.0	9.4	61153	32
167	BAY NETWORKS	7492	118	482	1728	44	218.3	116	12.6	8.4	20.7	23.1	1429	52
168	U. S. HEALTHCARE	7484	9	137	3518y	21	380.7	-3	10.8	13.4	42.3	42.3	1565	11
169	CORNING	7452	2	129	5346y	11	-50.8	NM	NM	5.9	1.2	-2.5	5987	-1
170	UNOCAL	7419	7	135	8425z	6	260.0	110	3.1	1.6	6.1	9.3	9891	6
171	OCCIDENTAL PETROLEUM	7370	18	155	10423	13	511.0	NM	4.9	NM	8.1	12.4	17815	-1
172	MORGAN STANLEY GROUP	7355	45	190	NA	NA	NA	NA	NA	5.9	NA	NA	143753	23
173	FIRST BANK SYSTEM	7338	41	184	2844	10	568.1	81	20.0	12.2	13.8	21.4	33874	-1
174	MATTEL	7327	48	198	3639	14	357.8	40	9.8	8.0	23.2	27.5	2696	10
175	PITNEY BOWES	7315	36	180	3555	9	407.7	17	11.5	10.7	16.8	19.7	7845	6
176	GOODYEAR TIRE & RUBBER	7221	29	173	13169	7	611.0	8	4.6	4.6	15.7	19.2	10160	10
177	CNA FINANCIAL	7184	57	217	14700	34	757.0	NM	5.2	0.3	9.1	12.3	59902	35
178	MARSH & McLENNAN	7068	18	159	3770	10	402.9	5	10.7	11.1	21.1	24.0	4330	13
179	DOMINION RESOURCES	6937	6	144	4652	4	471.4	-9	10.1	11.6	7.2	8.9	14145	4
180	PUBLIC SERVICE ENTERPRISE GROUP	6882	-3	131	6167	4	710.8	-1	11.5	12.2	NA	12.2	17004	2
181	UNICOM	6878	26	177	6910	10	733.9	75	10.6	6.7	8.0	11.4	23247	1
182	RALSTON PURINA	6817	43	197	6873	-8	327.5	76	4.8	2.5	19.4	50.4	4806	23
183	WM. WRIGLEY JR.	6815	30	183	1770y	7	223.7	-3	12.6	13.9	28.2	28.1	1099	12
184	UST	6740	16	167	1325x	8	429.8	11	32.4	31.7	NA	109.4	785	6
185	HONEYWELL	6720	45	214	6731	11	333.6	20	5.0	4.6	15.4	16.5	5060	4
186	W. R. GRACE	6719	59	233	3707y	14	-196.6	NM	NM	NM	NA	-11.7	6299	1
187	TEXTRON	6689	43	206	9973	3	479.0	11	4.8	4.5	7.2	14.9	23172	11
188	AMR	6669	44	213	16910	5	196.0	-14	1.2	1.4	5.7	5.1	20068	-1
189	MICRON TECHNOLOGY	6624	5	150	3604	95	1013.3	106	28.1	26.7	43.1	45.5	3479	93
190	HOUSEHOLD INTERNATIONAL	6534	55	234	5144	12	453.2	23	8.8	8.0	NA	16.7	29219	-15
191	SEAGATE TECHNOLOGY	6525	281	531	5493	38	394.0	59	7.2	6.2	17.8	21.8	3830	26
192	TOYS 'R' US	6520	-16	119	9022a	7	463.9	-7	5.1	5.9	12.5	13.8	8437	12
193	GENENTECH	6517	11	166	918y	15	146.4	18	16.0	15.6	9.0	9.6	2011	15
194	HERCULES	6510	27	189	2427	-14	332.8	21	13.7	9.7	26.2	30.2	2493	-15
195	FREEPORT-McMORAN COPPER & GOLD	6492	50	224	1834	51	253.6	95	13.8	10.7	14.0	NA	3582	18
196	AIR PRODUCTS & CHEMICALS	6488	8	172	3891	9	370.3	51	9.5	6.8	11.8	15.1	6034	16
197	ENTERGY	6463	27	193	6274	5	562.5	33	9.0	7.1	6.7	7.4	22597	-1
198	APPLIED MATERIALS	6409	65	258	3596	97	559.9	131	15.6	13.3	25.8	28.8	3243	78
199	ITT	6394	NA	NR	6300	31	892.0	48	14.2	12.6	15.6	NA	8221	NA
200	SAFEWAY	6383	70	274	16398	5	328.3	31	2.0	1.6	NA	43.3	5194	3

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE					INDUSTRY GROUP
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' ESTIMATES 1996 EST. \$	VARIATION %	
15	48/37	211	16	4.41	70	27	55	182	52.2	12	4.24b	2.84	3.12	1.0	Consumer products
17	48/20	416	24	0.68	16	132	82	174	110.5	03	1.69	2.00d	2.26	2.7	Electrical & electronics
72	77/52	201	15	2.23	32	36	50	114	23.6	12	4.37	4.94	5.43	1.1	Banks
33	36/23	444	25	1.33	34	41	51	246	52.7	08	1.14	1.30	1.49	0.7	Health care
19	54/26	1019	31	0.00	0	88	77	164	549.1	05	0.87	1.57d	2.19	4.6	Computers
28	29/20	382	18	1.28	23	20	40	285	50.0	11	1.35	1.59	1.83	2.2	Leisure
13	45/31	186	15	5.60	84	34	32	187	47.5	12	2.71	2.85	2.99	3.7	Utilities
17	48/34	219	13	3.10	41	38	54	170	30.3	12	3.13	3.50	3.75	1.3	Banks
18	19/15	122	11	5.71	60	13	NA	444	48.2	12	1.52	1.66	1.69	2.4	Utilities
56	67/44	402	20	1.03	21	48	73	118	37.1	12	2.45	3.29	3.76	1.9	Manufacturing
19	21/13	448	NM	1.08	DEF	21	34	415	98.8	12	0.07	-0.19	0.50	60.0	Electrical & electronics
53	56/30	468	22	0.90	20	66	43	144	114.2	01	2.20	2.46	2.76	2.2	Retailing
56	57/37	214	13	3.94	49	52	60	137	91.2	12	2.42b	4.46	5.09	2.4	Banks
32	35/26	137	11	6.42	71	25	33	235	36.3	12	2.98	2.93	2.86	1.7	Utilities
39	43/21	365	29	0.00	0	68	61	193	197.4	12	-0.95	1.36d	1.77	2.3	Telecommunications
36	39/30	129	14	3.57	49	19	70	206	48.7	12	2.45	2.64	3.46	3.2	Nonbank financial
11	50/21	793	55	0.00	0	94	75	184	560.9	06	0.63	0.73	1.50	3.3	Software/services
19	50/27	832	20	2.26	45	16	68	154	361.9	12	2.42	2.42	2.72	3.3	Health care
33	37/24	358	NM	2.22	DEF	3	60	229	76.7	12	1.32	-0.23	1.80	3.9	Manufacturing
30	31/25	307	33	2.67	88	9	63	247	70.6	12	0.36	0.91	1.58	12.7	Fuel
23	24/19	218	18	4.32	76	22	53	319	87.2	12	-0.36	1.31	1.70	17.1	Fuel
17	54/33	177	NA	1.49	NA	41	50	157	85.4	11	2.02b	NA	4.03	12.4	Nonbank financial
58	60/38	280	14	2.86	40	52	57	127	75.2	12	2.20b	4.11	4.69	1.1	Banks
33	36/22	571	21	0.72	15	50	81	220	66.5	12	1.12	1.58	1.85	1.6	Leisure
18	52/35	354	18	2.86	52	39	76	152	49.3	12	2.21	2.68	3.01	1.7	Office equipment
17	50/34	226	12	2.11	25	31	69	152	101.4	12	3.75	4.02	4.50	1.6	Automotive
16	123/72	118	10	0.00	0	57	NA	62	10.0	12	0.51	12.14	9.67	8.0	Nonbank financial
37	102/76	421	18	3.29	58	22	69	73	46.9	12	5.19	5.53	6.12	1.5	Nonbank financial
10	44/35	145	16	6.53	105	11	39	176	39.5	12	2.81	2.45	3.06	2.0	Utilities
28	32/27	127	10	7.68	80	4	37	245	44.7	12	2.78	2.71	2.68	3.7	Utilities
32	35/23	119	10	5.00	52	32	61	215	51.7	12	1.66	3.07	3.06	3.3	Utilities
57	68/46	1110	25	1.79	45	43	57	102	41.1	09	2.05b	2.66	3.35	3.0	Food
59	63/43	855	30	1.79	54	32	26	116	28.8	12	1.98	1.93	2.16	0.9	Food
36	36/27	1716	17	3.65	60	23	60	189	62.4	12	1.87	2.16	2.46	2.0	Consumer products
53	55/35	333	20	1.96	40	49	72	127	74.0	12	2.15	2.62	3.02	2.0	Electrical & electronics
59	72/42	400	NM	0.72	DEF	55	82	97	179.1	12	0.88	-2.05	4.27	3.0	Chemicals
79	82/53	208	14	1.98	28	47	65	85	51.2	12	4.80	5.51	6.13	0.8	Conglomerates
38	90/59	179	NA	0.00	0	44	98	76	249.6	12	4.51b	NA	8.15	6.5	Transportation
32	95/30	297	8	0.63	5	4	60	207	737.6	08	1.90b	3.90	5.46	19.0	Electrical & electronics
57	70/42	256	16	2.02	32	57	69	97	82.9	12	3.52	4.31	5.11	1.6	Nonbank financial
55	68/24	361	21	0.00	0	172	68	100	265.1	06	2.83b	3.06	5.38	5.4	Computers
24	30/21	194	16	0.00	0	-14	60	273	139.5	01	1.85	1.53d	1.81	4.4	Retailing
55	55/46	425	45	0.00	0	9	1	119	47.7	12	1.04	1.21	1.41	7.8	Health care
50	63/43	590	20	1.40	29	38	80	109	68.0	12	2.29	2.93	3.23	4.3	Chemicals
33	33/20	1542	33	2.76	92	59	22	199	46.0	12	0.38	0.98	1.50	16.7	Metals
53	60/47	265	16	1.95	32	10	73	122	60.2	09	2.06	3.29	3.46	2.0	Chemicals
28	30/20	99	13	6.34	85	35	66	228	70.6	12	1.49	2.13	2.37	3.8	Utilities
36	60/23	330	14	0.00	0	55	50	179	700.9	10	1.26	2.56	4.10	3.9	Manufacturing
50	61/47	110	34	0.00	0	NA	2	106	NA	12	0.48	1.80	2.54	5.9	Leisure
30	30/16	842	22	0.00	0	67	38	214	56.5	12	1.03	1.35	1.61	2.5	Food

# THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS		MARGINS		RETURN		ASSETS	
		12 MONTHS 1995 \$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 %	12 MONTHS 1994 %	ON INVESTED CAPITAL %	ON COMMON EQUITY %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
201	ALLTEL	6293	17	179	3110	6	354.6	31	11.4	9.3	12.0	18.3	5073	8
202	MBNA	6293	61	253	2565y	38	353.1	32	13.8	14.4	12.4	33.4	13229	37
203	HALLIBURTON	6282	48	230	5699y	3	233.8	36	4.1	3.1	10.0	11.9	3647	-9
204	UNION PACIFIC RESOURCES GROUP	6275	NA	NR	1456a	9	350.7	-10	24.1	29.3	18.2	18.4	3225	NA
205	PECO ENERGY	6271	6	164	4186	4	630.7	45	15.1	10.8	9.3	12.9	14961	-1
206	THE LIMITED	6268	0	154	7881y	8	961.5	114	12.2	6.1	25.1	28.1	5117	12
207	BOATMEN'S BANCSHARES	6180	91	252	2816	14	418.8	3	14.9	16.5	18.1	14.9	33704	3
208	MARRIOTT INTERNATIONAL	6165	62	269	8961	6	247.0	24	2.8	2.4	16.9	25.6	4018	25
209	DURACELL INTERNATIONAL	6133	26	204	2180	9	245.6	11	11.3	11.1	14.9	17.5	2604	6
210	FEDERATED DEPARTMENT STORES	6129	53	352	15049	81	74.6	-60	0.5	2.3	2.4	1.9	15354	88
211	UNION CARBIDE	6116	48	229	5888	21	925.0	138	15.7	8.0	29.9	47.1	6085	22
212	SYSCO	6044	17	187	12722	10	266.8	14	2.1	2.0	14.1	17.8	3311	10
213	CROWN CORK & SEAL	6036	58	266	5054	14	74.9	-43	1.5	2.9	6.6	5.1	10715	7
214	ITT HARTFORD GROUP	6031	NA	NR	12150a	9	559.0	-12	4.6	5.7	10.2	11.6	93855	22
215	TURNER BROADCASTING SYSTEM	5982	54	256	3437	22	102.7	122	3.0	1.6	7.7	63.4	4395	8
216	CONRAIL	5959	37	222	3686	-1	264.0	-19	7.2	8.7	7.6	7.8	8683	5
217	COX COMMUNICATIONS	5944	NA	NR	1286	75	103.8	291	8.1	3.6	NA	4.5	5555	196
218	HOUSTON INDUSTRIES	5943	18	210	3680	-2	445.8	-3	12.1	12.2	8.0	9.9	11847	4
219	CORESTATES FINANCIAL	5936	36	221	2830y	14	452.2	82	16.0	10.1	14.3	19.5	29621	1
220	BROWNING-FERRIS INDUSTRIES	5931	-3	156	5917	26	378.0	20	6.4	6.7	9.9	13.6	7634	11
221	CUC INTERNATIONAL	5923	47	246	1262a	26	148.2	35	11.7	11.0	23.2	23.7	958	35
222	BARNETT BANKS	5917	38	226	3622	18	533.3	9	14.7	15.8	NA	16.3	41554	1
223	PACIFICORP	5899	9	178	3401	-3	505.0	8	14.9	13.3	9.4	13.0	14015	18
224	HERSHEY FOODS	5824	37	231	3691	2	281.9	53	7.6	5.1	26.2	27.6	2831	-2
225	FLEET FINANCIAL GROUP	5820	38	232	7099	17	610.0	-28	8.6	13.9	11.9	10.4	50861	8
226	GEORGIA-PACIFIC	5763	-15	140	14292	12	1018.0	212	7.1	2.6	16.6	29.6	12335	14
227	EASTMAN CHEMICAL	5756	27	219	5040	16	559.0	66	11.1	7.8	23.0	36.6	4854	11
228	LINCOLN NATIONAL	5748	51	235	6633y	7	482.2	38	7.3	5.7	NA	10.7	63258	28
229	TRW	5683	34	227	10172	12	446.2	34	4.4	3.7	18.5	20.9	5890	5
230	AON	5618	50	284	3466	14	303.7	13	8.8	8.8	10.6	10.8	19736	10
231	CAROLINA POWER & LIGHT	5617	31	245	3007	5	372.6	19	12.4	10.9	9.4	14.1	8227	0
232	FLUOR	5582	38	247	9644	14	238.8	20	2.5	2.3	17.2	16.7	3229	14
233	INTERNATIONAL FLAVORS & FRAGRANCES	5562	4	181	1439	9	248.8	10	17.3	17.2	22.1	22.2	1534	10
234	MORTON INTERNATIONAL	5553	28	225	3475	12	326.3	23	9.4	8.5	17.5	18.8	2869	9
235	R. R. DONNELLEY	5542	6	185	6512	33	298.8	11	4.6	5.5	10.9	14.1	5323	29
236	TYCO INTERNATIONAL	5517	43	262	4843	14	273.0	49	5.6	4.3	13.8	15.7	3559	12
237	BANK OF BOSTON	5450	70	312	4874	13	541.0	22	11.1	10.2	NA	15.5	47397	6
238	NEWMONT GOLD	5435	61	298	636	7	124.9	50	19.6	14.0	11.4	15.0	1780	10
239	AVON PRODUCTS	5435	40	255	4492	5	286.1	8	6.4	6.2	NA	167.7	2053	4
240	CABLETRON SYSTEMS	5416	91	347	999	33	202.5	35	20.3	19.9	26.7	26.7	908	45
241	CENTRAL & SOUTH WEST	5352	14	211	3730	3	421.0	2	11.3	11.4	10.8	12.7	13809	26
242	DAYTON HUDSON	5348	6	194	22564a	10	362.0	-16	1.6	2.1	7.7	11.3	13140	8
243	ALCO STANDARD	5347	44	276	10310y	25	235.2	179	2.3	1.0	8.3	15.0	5142	36
244	SERVICE CORP. INTERNATIONAL	5321	99	364	1652	48	183.6	40	11.1	11.7	7.1	13.4	7652	48
245	USX-MARATHON GROUP	5317	14	212	13871x	9	-83.0	NM	NM	2.5	NM	-2.6	10109	-8
246	U. S. ROBOTICS	5273	725	NR	1092	97	95.7	149	8.8	6.9	18.1	19.9	746	177
247	GENUINE PARTS	5251	10	207	5262	8	309.2	7	5.9	5.9	18.4	18.8	2182	12
248	BECTON, DICKINSON	5248	49	285	2759	6	262.7	12	9.5	9.0	15.0	18.8	2941	-3
249	WINN-DIXIE STORES	5229	25	236	12567	11	243.0	9	1.9	2.0	18.3	18.3	2691	19
250	DTE ENERGY	5170	25	237	3636	3	433.8	3	11.9	11.9	7.9	11.8	11131	1

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' ESTIMATES 1996 EST. \$		VARIATION %
33	36/23	327	18	3.13	56	20	38	189	36.8	12	1.43	1.86	1.94	1.0	Telecommunications
28	31/18	596	18	1.98	36	64	51	223	95.2	12	1.18	1.54	1.97	2.5	Banks
55	56/35	319	27	1.82	49	55	78	114	112.2	12	1.56	2.04	2.38	4.2	Fuel
26	28/21	329	46	0.19	9	NA	NA	244	NA	12	NA	0.56	1.06	0.1	Fuel
28	33/24	138	11	6.16	66	12	40	222	52.4	12	1.76	2.64	2.72	2.2	Utilities
18	23/15	183	7	2.29	15	2	52	358	93.7	01	1.25	2.68	1.13	9.7	Retailing
39	43/30	220	12	3.77	46	31	33	157	67.7	12	3.40	3.25	3.68	1.9	Banks
19	51/31	639	26	0.57	15	59	52	126	49.3	12	1.51	1.87	2.17	1.8	Leisure
52	55/41	438	26	2.01	53	26	57	119	85.7	06	1.68	1.95	2.15	0.5	Manufacturing
30	31/21	152	78	0.00	0	38	88	203	135.1	01	1.41	0.39	2.03	4.4	Retailing
15	46/27	315	8	1.67	13	60	66	136	128.8	12	2.27b	5.83	4.72	21.2	Chemicals
33	36/26	403	24	1.58	38	17	59	184	62.0	06	1.18	1.38	1.56	1.3	Food
17	51/34	414	57	0.00	0	11	45	128	104.3	12	1.47	0.83	2.39	8.4	Containers
52	53/47	125	11	3.11	34	NA	3	117	NA	12	5.40	4.77	4.73	0.0	Nonbank financial
29	32/17	3692	81	0.24	19	54	19	206	19.7	12	0.16	0.36	0.58	13.8	Publishing/TV
72	76/51	196	25	2.36	58	34	82	83	140.2	12	3.56b	2.94	5.37	3.9	Transportation
22	24/14	255	55	0.00	0	28	20	270	21.3	12	NA	0.40	-0.13	84.6	Publishing/TV
23	26/18	141	13	6.63	89	26	45	263	52.3	12	1.66	1.68	1.84	2.7	Utilities
13	50/29	256	13	3.91	52	48	58	138	62.0	12	1.75	3.22	4.12	3.2	Banks
30	41/27	213	15	2.30	35	-2	70	200	111.8	09	1.52	1.93	1.91	3.7	Services
33	40/23	947	38	0.00	0	39	87	182	80.9	01	0.67	0.86d	1.07	2.8	Services
52	64/43	186	12	3.01	37	45	51	95	65.6	12	4.66b	5.13	5.63	1.8	Banks
21	22/18	164	13	5.20	66	14	37	284	46.0	12	1.51	1.64	1.56	3.8	Utilities
75	81/48	570	22	1.91	42	57	34	77	41.7	12	2.12	3.40	3.84	1.0	Food
11	44/31	146	26	4.18	110	37	71	142	131.7	12	3.75	1.57	4.25	3.8	Banks
53	96/63	167	6	3.17	18	-13	68	91	160.5	12	3.66	11.29	6.14	37.6	Paper
72	76/53	377	11	2.33	25	35	62	80	92.8	12	4.05	6.78	6.81	8.7	Chemicals
55	57/40	132	12	3.35	40	41	68	105	36.2	12	3.37	4.63	4.73	3.2	Nonbank financial
37	92/64	267	13	2.54	33	35	62	66	66.0	12	5.01b	6.62	7.17	3.9	Conglomerates
52	55/34	219	20	2.62	53	54	47	108	32.7	12	3.14	2.57	3.84	4.2	Nonbank financial
37	39/26	218	15	4.99	73	39	31	154	34.5	12	2.03	2.48	2.56	3.9	Utilities
57	68/46	390	24	1.01	24	39	66	83	77.9	10	2.32	2.78	3.20	1.9	Services
50	56/46	496	22	2.71	61	7	54	111	44.9	12	2.03	2.24	2.47	1.2	Chemicals
38	39/26	319	19	1.38	27	31	65	147	78.5	06	1.51	1.96	2.29	3.1	Chemicals
36	41/33	262	18	2.00	37	7	72	154	34.4	12	1.75	1.95	2.23	1.8	Services
36	39/26	317	25	0.55	14	39	86	153	68.6	06	1.35	1.44	1.98	2.0	Manufacturing
19	50/26	168	11	3.04	33	66	72	112	165.5	12	3.67b	4.43	4.71	2.8	Banks
56	61/34	665	48	0.85	41	62	NA	97	21.0	12	0.70	1.17	1.23	18.7	Metals
30	87/54	3186	19	2.89	55	47	86	68	95.7	12	3.75	4.19	4.70	1.9	Consumer products
75	88/39	714	25	0.00	0	90	67	72	192.7	02	2.27	3.00d	3.68	4.1	Software/services
28	29/23	168	13	6.27	83	20	43	193	45.4	12	2.08	2.10	2.19	3.7	Utilities
74	81/63	177	19	2.37	45	8	83	72	115.5	01	5.77	3.95d	5.02	6.0	Retailing
17	49/32	373	26	1.18	31	40	64	113	74.2	09	0.55	1.81	2.26	3.1	Conglomerates
15	48/27	389	25	0.97	24	63	73	117	65.0	12	1.51	1.80	2.07	1.5	Services
19	22/16	162	NM	3.68	DEF	18	67	287	59.9	12	1.10	-0.31	1.15	7.8	Fuel
24	126/27	1098	80	0.00	0	359	86	43	535.2	09	1.03	1.55	3.89	2.6	Telecommunications
13	46/36	320	17	2.95	50	13	65	123	38.3	12	2.33	2.52	2.79	1.4	Services
32	89/52	380	23	1.12	26	58	87	64	79.8	09	3.05	3.59	4.15	1.2	Health care
34	39/27	393	22	2.63	58	25	15	153	15.6	06	1.45	1.56	1.71	1.8	Food
36	37/27	151	13	5.78	74	32	NA	145	48.3	12	2.67	2.80	2.89	3.1	Utilities