

Glossary

MARKET VALUE

Share price on Feb. 29, 1996, multiplied by latest available common shares outstanding

PROFITS

Net income from continuing operations before extraordinary items

MARGINS

Profits as a percent of sales

RETURN ON INVESTED CAPITAL

Profits plus minority interest and interest expense (adjusted by tax rate) as a percent of debt and equity funds

RETURN ON COMMON EQUITY

Net income available for common shareholders divided by common equity

ASSETS

Total assets as reported at end of company's latest available 1995 quarter

RECENT SHARE PRICE

Price for a single share of a company's most widely traded issue of common stock as of the close of trading Feb. 29, 1996

HIGH/LOW PRICE

Trading range for company's common stock, February, 1995, to February, 1996

BOOK VALUE PER SHARE

Sum of common stock, capital surplus, and retained earnings divided by most recently available common shares outstanding

P-E RATIO

Price-earnings ratio based on 1995 earnings and Feb. 29, 1996 stock price

YIELD

Annual dividend rate as a percent of the Feb. 29 stock price

PAYOUT

Latest annualized dividend rate as a percent of the company's

most recent annual earnings per share

TOTAL RETURN

Annual dividend per share plus latest available month-end price, as a percent of year-ago month-end price per share

INSTITUTIONAL HOLDINGS

Percent of outstanding shares of stock held by banks, colleges, pension funds, insurance companies, and investment companies as calculated by Vickers Stock Research Corp.

SHARES OUTSTANDING

Millions of common shares outstanding as of the company's latest available financial report

TURNOVER

Percent of outstanding common shares changing hands in the latest year

EARNINGS PER SHARE

Primary earnings per share, excluding extraordinary profit or

loss, divided by number of common and common equivalent shares

EARNINGS PER SHARE ESTIMATES

Analysts' consensus estimates for 1996 compiled as of Feb. 22 by I/B/E/S International Inc., New York (I/B/E/S is a registered trademark of I/B/E/S International Inc.)

VARIATION

Percentage by which two-thirds of the 1996 earnings estimates are above or below the average estimate calculated by I/B/E/S

FY

Number of the month in which company's fiscal year ends

DATA

Unless otherwise indicated, all data in the following tables have been provided by Standard & Poor's Compustat, a division of The McGraw-Hill Companies

Footnotes

(a) Latest available data. (b) Actual and estimated figures are fully diluted. (c) Estimated earnings data. (d) Earnings data from I/B/E/S. (e) Earnings data from S&P ACE. (x) Sales include excise taxes. (y) Sales include other income. (z) Sales include excise taxes and other income. NA=not available. NM=not meaningful. NR=not ranked in BUSINESS WEEK 1000 in 1995. NEG=negative book value per share. DEF=earnings deficit in dividend payout. † Because BUSINESS WEEK is owned by McGraw-Hill, the BUSINESS

WEEK 1000 does not include a forecast of the company's earnings. †† Data do not include full 12 months' results. Note: Data compiled by Standard & Poor's Compustat from sources such as statistical services, registration statements, and company reports that SPC believes to be reliable but that are not guaranteed by SPC or BUSINESS WEEK as to correctness or completeness. This material is not an offer to buy or sell any security. Additional data: I/B/E/S, I/B/E/S International, Vickers Stock Research Corp.

THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS		MARGINS		RETURN ON INVESTED CAPITAL		ON COMMON EQUITY		ASSETS	
		\$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 %	12 MONTHS 1994 %	%	%	12 MONTHS 1995 %	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
251	READER'S DIGEST ASSOCIATION	5165	0	186	3151	7	240.3	15	7.6	7.1	35.9	39.1	2121	-6		
252	FIFTH THIRD BANCORP	5147	54	305	1480y	26	287.7	18	19.4	20.7	18.5	17.5	17053	14		
253	TRANSAMERICA	5125	35	271	6101	14	470.5	10	7.7	8.0	6.9	12.0	47945	19		
254	BANKERS TRUST NEW YORK	5110	4	200	7556	16	215.0	-65	2.8	9.4	NA	4.0	104002	7		
255	DRESSER INDUSTRIES	5099	36	267	5791	11	221.1	8	3.8	3.9	12.0	13.8	4619	9		
256	DOVER	5058	50	299	3746	21	278.3	38	7.4	6.6	21.3	23.7	2667	29		
257	NATIONAL CITY	5058	24	239	2829	22	465.1	8	16.4	18.5	12.8	16.5	36199	13		
258	EMC	5057	48	302	1921	39	326.8	30	17.0	18.2	26.8	32.4	1746	33		
259	LOWE'S	4985	-7	182	7075	16	226.0	1	3.2	3.7	10.9	13.9	3524	22		
260	ASCEND COMMUNICATIONS	4965	665	NR	150	280	30.6	251	20.4	22.1	11.0	11.0	335	530		
261	ARCO CHEMICAL	4945	21	243	4282	25	508.0	89	11.9	7.9	19.3	26.3	4135	11		
262	WILLIAMS	4929	89	372	2856	63	299.4	82	10.5	9.4	8.0	9.6	10516	101		
263	NEWMONT MINING	4904	58	321	636	7	112.6	48	17.7	12.7	11.6	13.9	1780	10		
264	PRAXAIR	4847	55	318	3146	16	262.0	29	8.3	7.5	16.7	25.0	4134	17		
265	AMERADA HESS	4790	5	218	7525y	12	-394.4	NM	NM	1.1	NM	-13.3	8253	-2		
266	SALLIE MAE	4768	76	359	3917	28	366.3	-11	9.4	13.5	7.7	41.0	50002	-6		
267	ST. PAUL	4755	16	240	5410	15	521.2	18	9.6	9.4	12.1	14.7	19657	12		
268	INFORMIX	4742	92	380	709	51	105.3	59	14.9	14.1	NA	24.9	674	52		
269	FRONTIER	4742	183	545	2144	29	144.8	-23	6.8	11.2	NA	16.9	2109	2		
270	HFS	4739	261	648	413y	32	79.7	49	19.3	17.1	13.5	15.0	1153	43		
271	THERMO ELECTRON	4733	96	398	2011a	26	129.2	32	6.4	6.1	8.4	10.6	3507	18		
272	NUCOR	4713	-4	203	3462	16	274.5	21	7.9	7.6	16.9	21.0	2235	13		
273	CINERGY	4710	23	264	3031	5	378.0	67	12.5	7.8	9.4	13.7	8220	1		
274	COMCAST	4708	25	273	3363	145	-37.8	NM	NM	NM	NM	NM	9580	42		
275	TENET HEALTHCARE	4708	83	377	4671	72	385.3	81	8.2	7.8	9.8	16.3	8141	146		
276	ROHM & HAAS	4688	23	268	3884y	10	292.0	11	7.5	7.5	NA	17.6	3916	1		
277	EQUITABLE	4663	13	313	7274y	13	350.2	8	4.8	5.0	NA	10.4	108014	4		
278	U. S. BANCORP	4650	89	396	2721	13	329.0	29	12.1	10.6	NA	12.8	31842	46		
279	FRANKLIN RESOURCES	4630	47	316	857y	2	279.6	9	32.6	30.3	NA	23.5	2221	-1		
280	GREAT LAKES CHEMICAL	4629	15	238	2361	14	295.6	6	12.5	13.5	NA	21.8	2320	6		
281	CHIRON	4618	128	399	1020	175	-512.5	NM	NM	4.9	NA	-76.2	1490	42		
282	QUAKER OATS	4616	7	223	5954	-4	724.0	275	12.2	3.1	35.7	62.2	4824	54		
283	BURLINGTON RESOURCES	4604	-5	205	873	-17	-279.6	NM	NM	14.6	NM	-12.6	4165	-13		
284	KROGER	4587	57	338	23938	4	318.9	19	1.3	1.2	29.2	NM	4840	7		
285	MASCO	4568	16	248	2927	13	200.1	16	6.8	6.7	6.6	8.6	4708	8		
286	SAFECO	4567	32	291	3869y	4	399.0	27	10.3	8.4	11.4	11.1	18768	18		
287	NOVELL	4528	-41	122	1986	-1	320.3	65	16.1	9.7	16.8	16.9	2355	15		
288	HILTON HOTELS	4528	34	297	1649y	9	172.8	42	10.5	8.0	10.4	14.3	3060	5		
289	PIONEER HI-BRED INTERNATIONAL	4498	58	345	1555	5	182.0	-13	11.7	14.1	21.9	21.4	1531	1		
290	EATON	4491	15	254	6822	13	399.0	20	5.8	5.5	14.9	20.2	5053	8		
291	COMERICA	4455	35	307	2869	23	413.4	7	14.4	16.6	11.0	15.9	35470	6		
292	INGERSOLL-RAND	4452	32	300	5729	27	270.3	28	4.7	4.7	9.8	15.7	5626	56		
293	CHARLES SCHWAB	4438	76	383	1420y	33	172.6	28	12.2	12.7	22.9	27.8	10552	33		
294	SOUTHWEST AIRLINES	4424	75	384	2873	11	182.6	2	6.4	6.9	10.5	13.2	3248	15		
295	NEWELL	4402	17	272	2498	20	222.5	14	8.9	9.4	14.0	18.0	2931	18		
296	CLOROX	4400	37	317	2079	9	210.2	10	10.1	10.0	19.3	22.9	1859	9		
297	RUBBERMAID	4393	-14	191	2344	8	59.8	-74	2.6	10.5	5.8	4.7	1692	-1		
298	AFLAC	4389	17	275	7191	18	349.1	19	4.9	4.8	14.8	16.9	25300	25		
299	McGRAW-HILL	4375	25	286	2935	6	227.1	12	7.7	7.4	15.7	20.1	3104	3		
300	PROVIDIAN	4364	26	292	3388	13	345.3	15	10.2	10.0	11.7	12.5	26839	14		

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' EST. 1996 \$		ESTIMATES VARI-ATION %
18	52/38	844	20	3.76	77	8	32	108	36.0	06	2.34	2.35	2.46	4.5	Publishing/TV
51	52/32	313	18	2.03	36	52	36	100	49.2	12	2.53	2.91	3.31	1.2	Banks
75	78/54	136	11	2.65	30	42	61	68	37.6	12	5.46	6.58	6.70	2.4	Nonbank financial
55	72/50	124	32	6.19	198	9	66	79	176.8	12	7.17b	2.02	6.27	11.5	Banks
28	29/19	319	24	2.43	58	39	74	182	79.2	10	1.98	1.17	1.37	2.2	Manufacturing
15	49/29	430	18	1.35	24	52	66	114	50.0	12	1.77	2.45	2.85	1.4	Manufacturing
35	35/26	185	12	4.14	49	30	60	146	36.3	12	2.64b	2.95	3.13	1.9	Banks
22	27/13	501	16	0.00	0	28	49	230	264.1	12	1.10b	1.36	1.68	3.0	Computers
31	38/26	306	23	0.65	15	-7	62	161	123.6	01	1.39b	1.36	1.71	4.7	Retailing
15	48/7	1785	NM	0.00	0	567	92	110	428.0	12	0.09	0.28	0.58	10.3	Software/services
51	53/42	256	10	5.46	53	27	8	96	8.9	12	2.80	5.28	4.91	10.8	Chemicals
18	50/29	170	17	2.86	49	69	68	104	69.1	12	1.52	2.78	3.05	4.6	Utilities
57	61/35	672	49	0.84	41	59	78	86	160.0	12	0.70	1.17	1.20	19.2	Metals
35	38/20	463	19	0.93	18	54	72	141	86.1	12	1.45	1.82	2.04	2.0	Chemicals
52	56/43	161	NM	1.17	DEF	6	71	93	68.1	12	0.79	-4.24	1.13	45.1	Fuel
33	86/35	550	16	1.94	30	128	94	58	170.7	12	5.03	5.27	5.96	3.9	Nonbank financial
57	61/46	136	9	2.83	27	20	82	84	68.4	12	5.12	5.99	5.51	2.7	Nonbank financial
35	37/17	1121	46	0.00	0	87	97	135	440.8	12	0.49	0.76	0.97	7.2	Software/services
30	33/20	557	34	2.83	96	35	62	158	66.4	12	1.50	0.89	1.73	1.7	Telecommunications
17	47/13	894	64	0.00	0	228	45	102	118.8	12	0.53	0.73	1.07	6.5	Services
55	57/31	389	33	0.00	0	73	65	86	76.3	12	1.40	1.64d	1.96	3.6	Electrical & electronics
54	63/42	361	17	0.52	9	-4	66	87	106.4	12	2.60	3.14	3.32	11.1	Metals
30	32/23	186	13	5.76	77	28	56	158	45.2	12	1.30	2.22	2.24	3.1	Utilities
20	22/14	NEG	NM	0.48	DEF	25	58	240	154.1	12	-0.32	-0.16	-0.18	116.7	Publishing/TV
22	23/13	200	17	0.00	0	42	64	214	94.4	05	1.10	1.27d	1.46	3.4	Health care
70	73/50	290	17	2.36	39	27	73	67	59.2	12	3.79	4.22	5.20	6.3	Chemicals
25	27/21	149	15	0.79	12	14	27	185	41.6	12	1.53b	1.68	2.06	3.4	Nonbank financial
31	36/24	188	15	3.63	54	27	39	151	86.6	12	1.40	2.09	2.95	2.4	Banks
58	58/37	390	18	0.76	14	50	35	80	36.5	09	3.00	3.24	3.65	2.2	Nonbank financial
72	79/56	342	16	0.64	10	20	79	65	53.2	12	4.00	4.52	5.06	1.6	Chemicals
11	119/48	687	NM	0.00	0	83	36	42	358.7	12	0.53	-12.62	1.33	14.3	Health care
34	38/31	399	6	3.32	19	10	43	134	105.3	06	1.68	6.00	1.46	9.6	Food
36	42/35	207	NM	1.51	DEF	-4	71	127	69.5	12	1.20	-2.20	0.82	17.1	Fuel
37	38/25	NEG	15	0.00	0	41	60	124	66.9	12	2.19b	2.50	2.86	0.7	Food
29	32/25	196	23	2.67	61	16	62	160	63.3	12	1.22	1.25	2.06	5.3	Consumer products
36	40/27	126	11	2.92	33	36	65	126	78.7	12	2.50	3.17	3.13	2.6	Nonbank financial
12	23/12	239	14	0.00	0	-42	44	372	314.5	10	0.56	0.90	0.91	20.9	Software/services
34	100/60	376	26	1.28	34	35	42	48	119.7	12	2.52	3.56	3.94	5.6	Leisure
54	60/33	530	25	1.49	37	62	55	83	114.4	08	2.40	2.16	2.60	4.6	Food
58	63/49	227	11	2.76	31	19	76	78	79.2	12	4.40	5.13	5.16	4.8	Automotive
39	43/27	171	11	3.60	40	42	54	115	53.0	12	3.28	3.54	3.84	1.8	Banks
41	43/28	258	16	1.81	29	31	67	109	72.1	12	2.00	2.55	3.04	5.3	Manufacturing
26	29/14	714	26	0.63	17	73	47	174	78.9	12	0.77	0.97	1.11	6.3	Nonbank financial
31	32/16	320	25	0.14	4	75	51	144	127.8	12	1.22	1.23	1.61	3.7	Transportation
28	29/22	356	20	2.02	40	18	70	159	49.9	12	1.24	1.41	1.65	1.2	Manufacturing
35	89/56	480	22	2.50	56	44	50	52	63.0	06	3.35	3.78	4.22	0.5	Consumer products
28	34/25	347	74	1.99	147	-9	45	156	79.0	12	1.42	0.38	1.34	7.5	Manufacturing
16	50/36	213	13	1.12	15	25	51	95	56.8	12	2.84	3.50	3.75	2.4	Nonbank financial
37	92/69	479	19	3.02	58	27	65	50	49.6	12	4.10	4.55	†	†	Publishing/TV
16	47/34	158	13	2.16	28	33	68	94	44.3	12	3.02	3.60	4.52	1.5	Nonbank financial

THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS					ASSETS		
		\$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	MARGINS		RETURN ON INVESTED CAPITAL %	ON COMMON EQUITY %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
								12 MONTHS 1995 %	12 MONTHS 1994 %					
301	UNION ELECTRIC	4315	12	259	2103	2	314.1	-2	14.9	15.6	9.1	12.4	6754	2
302	PANENERGY	4301	28	301	4968	8	303.6	35	6.1	4.9	10.2	14.0	7627	2
303	UNUM	4298	40	326	4123	14	281.1	82	6.8	4.3	NA	13.4	14788	13
304	ESTEE LAUDER	4296	NA	NR	3095a	NA	141.2	NA	4.6	NA	19.5	23.7	1826	NA
305	GREEN TREE FINANCIAL	4285	66	374	711	43	254.0	40	35.7	36.4	18.6	27.8	2384	35
306	AMERICAN STORES	4263	22	287	17865a	-4	325.5	3	1.8	1.7	9.7	14.5	7175	3
307	MIRAGE RESORTS	4251	97	431	1331	6	169.9	36	12.8	9.9	13.5	14.7	1793	9
308	PHELPS DODGE	4242	10	261	4185	27	746.6	176	17.8	8.2	23.9	27.9	4646	12
309	TELLABS	4196	85	414	635	29	115.6	60	18.2	14.7	29.2	29.4	552	42
310	FEDERAL EXPRESS	4195	15	279	9803	10	315.5	22	3.2	2.9	10.5	13.0	6635	10
311	BALTIMORE GAS & ELECTRIC	4186	16	280	2935	5	338.0	4	11.5	11.6	8.2	10.6	8317	3
312	TRIBUNE	4175	12	277	2245	6	245.5	5	10.9	11.0	13.4	NA	3288	18
313	COOPER INDUSTRIES	4167	-9	215	4886y	7	280.6	-4	5.7	6.4	10.2	16.9	6100	-5
314	NORTHWEST AIRLINES	4148	100	456	9085	9	342.1	16	3.8	3.6	14.4	NM	8781	6
315	WHIRLPOOL	4117	3	244	8347	3	209.0	32	2.5	2.0	11.7	11.1	7800	17
316	COMPUTER SCIENCES	4081	63	360	4100	33	133.3	28	3.3	3.4	9.4	10.6	2536	29
317	SILICON GRAPHICS	4063	-18	201	2497	38	231.4	25	9.3	10.3	NA	16.2	2265	3
318	SALOMON	4058	6	265	8933y	42	457.0	NM	5.1	NM	NM	10.5	162586	3
319	CONSOLIDATED NATURAL GAS	4024	17	294	3307	9	21.3	-88	0.6	6.0	NM	1.1	5418	-2
320	GENERAL PUBLIC UTILITIES	4019	15	288	3805	4	481.9	151	12.7	5.3	10.4	15.2	9870	7
321	ENRON OIL & GAS	3996	20	304	649y	4	142.1	-4	21.9	23.6	11.1	12.5	2147	15
322	DELTA AIR LINES	3991	36	337	12250	2	510.0	NM	4.2	NM	13.1	20.3	11998	5
323	NETSCAPE COMMUNICATIONS	3974	NA	NR	81	NM	-3.4	NM	NM	NM	NM	-20.9	228	NM
324	HBO	3972	225	679	496	39	-25.2	NM	NM	8.8	-10.4	-7.9	535	103
325	HUMANA	3971	5	270	4605y	29	190.0	8	4.1	4.9	15.9	15.5	2878	47
326	PP&L RESOURCES	3965	23	311	2752	1	350.4	43	12.7	9.0	8.0	12.7	9492	1
327	JEFFERSON-PILOT	3961	43	355	1569	24	255.3	11	16.3	18.1	12.8	12.7	7990	31
328	MFS COMMUNICATIONS	3940	77	421	583	103	-267.9	NM	NM	NM	NM	-31.4	1867	18
329	COASTAL	3865	28	330	10448	2	270.4	16	2.6	2.3	10.1	9.8	10659	1
330	CHAMPION INTERNATIONAL	3826	0	263	6972	31	771.8	NM	11.1	1.2	14.3	21.7	9543	6
331	CASE	3795	130	NR	4937	16	346.0	110	7.0	3.9	18.5	23.5	5469	8
332	AUTOZONE	3795	-2	260	1881	19	145.9	20	7.8	7.7	20.2	20.2	1196	28
333	DOW JONES	3786	11	290	2284	9	189.6	5	8.3	8.7	10.5	12.2	2534	6
334	GENERAL DYNAMICS	3771	27	333	3067	0	247.0	11	8.1	7.3	14.8	16.7	3164	18
335	BAKER HUGHES	3756	39	361	2725	10	128.2	-7	4.7	5.6	6.8	8.1	3223	6
336	AMERICA ONLINE	3739	217	741	708	245	3.9	NM	0.6	NM	0.9	1.0	694	242
337	STATE STREET BOSTON	3735	53	366	2274	26	247.1	12	10.9	12.2	32.5	16.1	25526	14
338	SOUTHERN PACIFIC RAIL	3709	33	351	3151	0	-3.4	NM	NM	7.9	NM	-0.3	4749	14
339	H&R BLOCK	3676	-6	251	1528y	12	94.8	-52	6.2	14.6	18.4	18.4	1029	17
340	NORDSTROM	3670	6	289	4063y	7	180.9	-7	4.5	5.1	11.5	11.9	2898	16
341	COCA-COLA ENTERPRISES	3648	38	363	6773	13	82.0	19	1.2	1.1	4.7	5.8	9064	4
342	OHIO EDISON	3624	14	314	2466	4	324.4	5	13.2	13.0	8.7	12.3	8824	-2
343	SHERWIN-WILLIAMS	3621	27	343	3274	6	200.7	8	6.1	6.0	16.8	17.0	2100	7
344	TIMES MIRROR	3594	51	402	3448	3	-339.0	NM	NM	3.9	NA	-28.0	4013	-6
345	LSI LOGIC	3572	15	319	1268	41	238.1	119	18.8	12.1	18.1	19.6	1850	46
346	MOLEX	3551	32	362	1337	27	139.0	30	10.4	10.2	12.8	12.9	1390	15
347	DILLARD DEPARTMENT STORES	3533	14	322	5924a	5	257.0	5	4.3	4.3	9.2	10.5	5171	7
348	DSC COMMUNICATIONS	3517	-14	242	1422	42	192.7	18	13.6	16.2	16.2	18.8	1759	66
349	ALLEGHENY POWER SYSTEM	3507	25	350	2648	8	254.9	6	9.6	9.8	8.1	11.4	6438	4
350	W. W. GRAINGER	3480	12	323	3277	8	186.7	46	5.7	4.2	16.6	16.4	1663	8

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' EST. 1996 \$		ESTIMATES VARI-ATION %
12	44/35	183	14	5.92	85	18	28	102	42.0	12	3.01	2.95	2.99	1.7	Utilities
29	31/21	198	14	3.14	44	31	71	150	45.8	12	1.51	2.03	2.23	2.2	Utilities
59	62/40	205	15	1.80	27	41	71	73	68.4	12	2.09	3.87	4.27	1.4	Nonbank financial
37	39/32	1119	NA	0.00	0	NA	NA	117	NA	06	NA	NA	NA	NA	Consumer products
32	33/18	468	17	0.79	14	66	91	135	113.8	12	1.31	1.81	2.14	2.3	Nonbank financial
29	31/24	190	13	1.92	26	21	58	146	47.6	01	2.42	2.16d	2.32	3.4	Food
16	46/23	367	26	0.00	0	95	75	92	114.3	12	1.32	1.77	1.93	3.6	Leisure
51	71/52	158	6	2.94	17	15	77	69	168.2	12	3.81	10.65	9.04	20.4	Metals
17	53/26	1066	38	0.00	0	82	73	89	417.4	12	0.80	1.26	1.59	2.5	Telecommunications
74	86/59	173	14	0.00	0	14	83	57	100.1	05	5.27	5.21d	6.35	2.5	Transportation
28	30/23	149	14	5.50	77	22	37	148	45.2	12	1.93	2.02	2.19	2.7	Utilities
57	69/54	331	21	1.80	37	22	57	63	67.3	12	3.07b	3.22	3.82	4.5	Publishing/TV
39	41/33	251	15	3.42	53	2	70	108	72.0	12	2.10	2.51	2.70	3.3	Electrical & electronics
16	54/22	NEG	13	0.00	0	86	37	90	113.2	12	2.92	3.64	5.79	4.7	Transportation
56	61/50	219	20	2.45	49	5	79	74	98.2	12	2.10	2.80	3.81	4.2	Consumer products
73	81/47	324	30	0.00	0	49	81	56	92.6	03	2.09	2.47d	2.95	1.7	Software/services
25	46/21	285	20	0.00	0	-28	69	163	211.9	06	0.91	1.28	1.43	4.2	Computers
38	43/32	110	11	1.68	18	8	54	106	97.4	12	-4.31b	3.50	3.86	10.4	Nonbank financial
13	47/36	202	NM	4.51	843	21	43	94	41.7	12	1.97	0.23	2.51	3.2	Utilities
33	35/28	139	9	5.63	50	17	61	120	57.5	12	1.42	3.79	2.97	1.0	Utilities
25	29/19	350	28	0.48	13	20	15	160	28.3	12	0.93	0.89	0.89	14.6	Fuel
78	81/55	192	19	0.26	5	35	88	51	311.6	06	-4.72b	4.01	7.72	12.8	Transportation
51	87/23	NM	NM	0.00	0	NA	5	78	NA	12	-0.35	-0.05	0.17	11.8	Software/services
39	101/38	1246	NM	0.16	DEF	158	88	40	308.8	12	0.85	-0.67	1.90	2.6	Software/services
25	29/17	324	21	0.00	0	4	67	162	197.9	12	1.10	1.17	1.44	6.3	Health care
25	27/18	155	12	6.71	81	28	23	159	NA	12	1.41	2.05	2.01	3.0	Utilities
56	58/34	198	16	2.30	36	50	42	71	36.6	12	3.15	3.55	3.59	4.7	Nonbank financial
51	68/29	438	NM	0.00	0	74	28	65	127.7	12	-2.42	-4.43	-4.35	21.2	Telecommunications
37	39/27	150	15	1.09	17	29	66	105	54.8	12	2.05	2.40	2.87	4.5	Fuel
10	60/38	109	5	0.50	3	-2	88	96	189.7	12	0.38b	7.67	5.98	22.9	Paper
53	54/22	263	11	0.38	4	128	69	71	120.4	12	2.32	4.72	4.38	5.7	Manufacturing
26	30/22	525	28	0.00	0	-3	44	147	60.8	08	0.78	0.93	1.15	0.9	Retailing
39	40/34	243	20	2.46	49	13	38	97	30.9	12	1.83	1.96	2.17	2.8	Publishing/TV
50	63/43	255	15	2.52	38	29	58	63	64.1	12	3.51	3.92	4.17	2.6	Aerospace & defense
26	28/18	246	39	1.74	69	40	70	142	132.8	09	0.85	0.67	1.04	5.8	Fuel
19	57/17	921	NM	0.00	0	177	79	76	865.2	06	0.10	-0.50	0.46	8.7	Software/services
15	48/30	243	15	1.59	24	44	77	83	61.8	12	2.68b	2.95	3.31	2.1	Banks
24	25/15	351	NM	0.00	0	33	40	156	107.8	12	1.63	-0.02	0.59	15.3	Transportation
35	49/32	713	20	3.62	72	-2	77	104	140.2	04	1.01	1.77d	2.01	6.5	Nonbank financial
15	45/35	265	22	1.11	25	8	54	81	195.7	01	2.47	2.02	2.50	7.6	Retailing
28	30/20	263	46	0.18	8	39	41	129	31.5	12	0.52	0.62	0.78	6.4	Consumer products
24	25/19	152	12	6.32	73	21	38	153	40.7	12	1.97	2.05	2.09	1.9	Utilities
12	45/33	307	18	1.65	30	28	62	85	49.7	12	2.15	2.34	2.62	1.9	Housing
34	37/17	236	NM	0.71	DEF	85	44	106	85.4	12	0.98	-3.74	1.25	9.6	Publishing/TV
28	63/23	294	16	0.00	0	1	99	129	352.3	12	0.93b	1.75	2.16	4.2	Electrical & electronics
35	37/27	330	28	0.17	5	31	21	101	40.9	06	0.96	1.24	1.50	0.7	Electrical & electronics
31	34/24	144	14	0.38	5	14	76	113	88.7	01	2.23	2.31d	2.58	3.5	Retailing
31	64/22	344	19	0.00	0	-15	87	115	575.7	12	1.39	1.63	1.82	6.0	Telecommunications
29	31/22	166	15	5.77	84	31	40	120	38.8	12	1.86	2.00	2.07	3.9	Utilities
58	71/56	306	19	1.35	25	13	62	51	59.7	12	2.50	3.64	4.08	2.5	Services

THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS					ASSETS		
		\$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	MARGINS		RETURN ON INVESTED CAPITAL %	ON COMMON EQUITY %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
								12 MONTHS 1995 %	12 MONTHS 1994 %					
351	CINCINNATI FINANCIAL	3462	22	348	1656	9	227.4	13	13.7	13.3	9.7	9.5	6109	29
352	LINEAR TECHNOLOGY	3444	74	472	328	44	112.5	63	34.3	30.3	33.1	33.1	448	48
353	GENERAL INSTRUMENT	3428	-12	257	2432	19	123.8	-50	5.1	12.2	9.4	13.5	2301	9
354	MGIC INVESTMENT	3415	53	423	623	22	207.6	30	33.3	31.3	20.0	20.5	1875	27
355	FLORIDA PROGRESS	3411	14	332	3056	10	248.6	12	8.1	8.0	9.0	11.6	5791	1
356	VF	3410	3	306	5062	2	157.3	-43	3.1	5.5	8.2	8.3	3447	3
357	GUIDANT	3406	161	NR	931	8	101.1	10	10.9	10.7	NA	29.3	1023	4
358	MERIDIAN BANCORP	3405	92	527	1367y	13	169.8	7	12.4	13.1	14.3	13.4	14758	-2
359	APPLE COMPUTER	3386	-29	208	11378	19	167.0	-64	1.5	4.8	5.4	6.0	6553	18
360	IVAX	3373	38	500	1260	11	114.8	28	9.1	7.9	12.4	14.5	1335	21
361	WELLPOINT HEALTH NETWORKS	3371	3	309	3107y	11	180.0	-16	5.8	7.6	11.0	10.8	2679	12
362	REPUBLIC NEW YORK	3369	28	367	2860y	12	288.6	-15	10.1	13.3	8.7	10.4	43882	7
363	PRICE/COSTCO	3368	13	334	18601y	11	218.3	11	1.2	1.2	9.6	13.8	4925	2
364	KNIGHT-RIDDER	3365	16	339	2752	4	167.4	-2	6.1	6.5	12.5	15.4	3006	23
365	E. W. SCRIPPS	3358	44	406	1030	7	93.6	1	9.1	9.7	8.4	8.1	1655	3
366	NORTHERN STATES POWER	3358	11	328	2569	3	275.8	13	10.7	9.8	9.5	13.0	6229	5
367	MELVILLE	3349	-2	296	9689	3	-615.7	NM	NM	2.6	-21.5	-28.3	5255	7
368	HEALTHSOUTH	3336	143	695	1557	22	78.9	56	5.1	4.0	6.7	14.4	2151	60
369	TORCHMARK	3323	11	331	NA	NA	270.4	-7	NA	14.9	12.7	17.1	9300	11
370	PROGRESSIVE	3317	20	354	3012	25	250.5	-9	8.3	11.4	NA	18.5	5353	14
371	FIRSTAR	3304	67	486	1746y	17	228.9	1	13.1	15.2	14.3	15.2	19168	7
372	INTERPUBLIC GROUP	3295	24	369	2180y	10	129.8	13	6.0	5.8	15.6	18.0	3785	25
373	REYNOLDS METALS	3283	6	324	7252y	21	389.0	219	5.4	2.0	11.3	17.0	7740	4
374	CIRCUS CIRCUS ENTERPRISES	3279	46	417	1300	11	128.9	-5	9.9	11.6	8.6	10.9	2197	49
375	TYSON FOODS	3263	-8	282	5732	8	210.3	NM	3.7	0.1	8.3	13.9	4498	22
376	OFFICE DEPOT	3252	-7	283	5313	25	132.4	26	2.5	2.5	10.8	13.8	2541	33
377	MBIA	3251	26	375	462	5	271.4	4	58.7	59.2	5.6	12.1	7267	33
378	UNION CAMP	3221	-11	281	4212	24	451.1	285	10.7	3.5	NA	21.2	4838	1
379	ANADARKO PETROLEUM	3216	25	376	434	-10	21.0	-49	4.8	8.5	3.0	2.3	2267	6
380	KMART	3216	-45	168	34389	6	-490.0	NM	NM	0.3	-1.0	NA	17087	-16
381	PREMARK INTERNATIONAL	3205	16	356	3574	5	255.9	13	7.2	6.6	23.9	26.8	2490	11
382	WISCONSIN ENERGY	3200	6	329	1770	2	235.2	29	13.3	10.5	9.4	12.5	4561	3
383	DELL COMPUTER	3197	94	552	5296	52	272.2	82	5.1	4.3	26.1	29.1	2148	35
384	WASHINGTON POST	3169	10	344	1719	7	190.1	12	11.1	10.5	17.1	16.8	1733	2
385	HARCOURT GENERAL	3153	9	341	3070y	6	180.7	21	5.9	5.2	12.5	19.2	2884	-11
386	GREAT WESTERN FINANCIAL	3125	24	386	3566	19	261.0	4	7.3	8.4	NA	8.9	44693	12
387	PALL	3123	34	407	902	22	129.3	22	14.3	14.2	18.7	19.4	1104	15
388	HUNTINGTON BANCSHARES	3110	29	400	1710y	19	244.5	1	14.3	16.8	NA	16.1	20255	14
389	POTOMAC ELECTRIC POWER	3096	35	413	1876	3	94.4	-58	5.0	12.5	4.9	4.1	7118	2
390	ANALOG DEVICES	3088	63	496	1014	27	135.7	64	13.4	10.4	18.9	19.4	1309	57
391	OMNICOM GROUP	3076	60	484	2258	18	140.0	26	6.2	5.8	NA	25.4	3349	36
392	VASTAR RESOURCES	3076	22	387	1993	20	102.6	-31	5.1	9.0	NM	143.9	1552	-3
393	ITT INDUSTRIES	3073	NA	NR	8884	15	21.0	-90	0.2	2.6	1.2	0.1	5864	5
394	DANA	3070	26	397	7787	15	288.1	26	3.7	3.4	16.1	24.7	5694	11
395	EQUIFAX	3055	30	403	1623	14	147.7	23	9.1	8.5	25.1	38.8	1069	5
396	NORTHROP GRUMMAN	3048	40	427	6818	2	252.0	620	3.7	0.5	11.8	17.6	5455	-10
397	SERVICEMASTER	3023	63	501	3203	7	172.0	23	5.4	4.7	21.6	23.0	1650	34
398	HASBRO	3013	9	353	2858	7	155.6	-13	5.4	6.7	10.7	10.2	2616	10
399	INTUIT	3010	123	625	490	52	-4.5	NM	NM	NM	-1.6	-1.5	510	33
400	KERR-McGEE	3009	16	371	1801	12	-24.1	NM	NM	4.3	NA	-1.7	3200	-13

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' EST. 1996 \$		ESTIMATES VARI-ATION %
55	67/51	145	16	2.08	32	24	34	53	26.1	12	3.72	4.19	4.27	2.6	Nonbank financial
17	50/27	1014	42	0.34	14	71	92	74	255.5	06	0.76	1.11	1.78	4.5	Electrical & electronics
27	42/18	375	28	0.00	0	-14	87	126	229.9	12	1.89b	0.96	1.33	6.0	Electrical & electronics
58	65/37	336	17	0.27	5	53	97	59	96.3	12	2.70	3.50	4.18	3.1	Nonbank financial
35	37/29	165	14	5.71	81	18	36	96	41.3	12	2.28	2.50	2.55	2.4	Utilities
54	57/47	184	22	2.68	60	7	86	63	55.2	12	4.20	2.41	4.44	2.9	Consumer products
17	48/17	986	34	0.21	7	162	75	72	121.9	12	1.28	1.41	1.77	4.0	Health care
52	53/30	269	17	3.26	56	73	33	66	100.8	12	2.80	2.98	3.70	7.0	Banks
28	50/27	121	8	1.75	14	-29	57	123	549.5	09	2.61	3.45	-0.85	63.5	Computers
29	32/22	427	30	0.28	8	33	29	118	136.6	12	0.77	0.96	1.33	6.0	Health care
34	37/27	202	19	0.00	0	3	15	100	26.6	12	2.14	1.81	2.33	4.3	Health care
50	65/47	138	13	2.41	31	23	49	56	78.9	12	5.61b	4.59	6.78	4.1	Banks
17	19/12	213	16	0.00	0	27	60	195	121.3	08	0.51	1.06	1.23	4.1	Retailing
59	70/52	309	21	2.14	44	29	67	49	69.1	12	3.15	3.34	3.37	5.9	Publishing/TV
12	44/28	289	36	1.24	44	46	26	80	18.9	12	1.61	1.17	1.92	6.3	Publishing/TV
19	53/43	166	13	5.48	69	15	29	68	38.8	12	3.46	3.91	3.72	3.5	Utilities
32	40/27	150	NM	1.38	DEF	2	87	105	82.8	12	2.75	-6.02	2.45	5.7	Retailing
35	36/16	609	43	0.00	0	74	81	95	136.6	12	0.70	0.82	1.43	2.8	Health care
16	50/37	208	12	2.50	31	13	56	72	43.2	12	3.72	3.80	4.36	1.8	Nonbank financial
16	51/37	254	14	0.48	7	19	66	72	40.4	12	3.59	3.26	3.27	2.8	Nonbank financial
15	46/28	221	15	3.01	45	55	43	73	40.5	12	3.22	3.00	3.90	2.8	Banks
12	45/33	456	25	1.47	37	25	81	78	46.7	12	1.53	1.66	2.45	1.2	Services
52	65/46	158	10	2.71	26	6	78	64	127.6	12	1.42	5.35	6.18	19.1	Metals
32	36/24	277	24	0.00	0	21	68	103	170.1	01	1.59	1.33	1.78	5.6	Leisure
23	28/22	216	15	0.53	8	-8	22	145	53.4	09	-0.01	1.51	1.51	7.3	Food
21	32/17	340	25	0.00	0	-11	81	156	147.0	12	0.69	0.85	1.08	3.7	Retailing
76	78/59	146	12	1.82	21	25	82	43	59.9	12	6.18	6.43	7.14	1.5	Nonbank financial
17	61/45	151	7	3.86	28	-6	83	69	95.0	12	1.67	6.45	4.53	27.4	Containers
55	56/39	355	NM	0.55	83	25	71	59	123.4	12	0.70	0.36	0.82	24.4	Fuel
7	16/6	58	NM	0.00	0	-42	67	459	188.8	01	0.55	-1.08	0.55	32.7	Retailing
52	55/40	335	13	2.06	27	23	72	61	89.8	12	3.39	4.01	4.35	2.8	Conglomerates
29	32/26	171	14	5.09	69	9	37	111	30.6	12	1.67	2.13	2.16	1.9	Utilities
34	49/20	358	13	0.00	0	66	66	93	881.4	01	1.69	2.67	3.41	4.1	Computers
38	315/250	280	17	1.60	27	15	50	11	14.8	12	14.65	17.15	17.98	2.3	Publishing/TV
13	46/36	336	19	1.57	29	19	56	73	52.8	10	1.22	2.31	2.54	2.4	Conglomerates
23	27/17	118	13	4.02	53	27	86	137	90.4	12	1.69	1.72	2.40	7.1	Nonbank financial
27	29/20	468	26	1.80	47	38	66	115	57.7	07	0.86	1.04	1.23	1.6	Conglomerates
23	25/17	205	13	3.42	45	37	18	133	35.7	12	1.78	1.78	1.97	2.5	Banks
26	27/19	165	40	6.35	255	43	21	119	61.3	12	1.79	0.65	1.81	2.8	Utilities
27	30/16	440	27	0.00	0	60	75	115	137.3	10	0.64	1.00	1.39	3.6	Electrical & electronics
11	41/26	558	22	3.43	76	57	75	75	47.6	12	1.54b	1.85	2.08	0.5	Services
32	33/24	4314	30	0.95	28	23	18	97	12.9	12	1.54	1.06	1.60	10.0	Fuel
26	NA/NA	39	NM	1.14	1000	26	3	117	101.5	12	1.46	0.03	2.28	1.8	Conglomerates
30	34/23	264	11	3.04	32	27	71	102	56.7	12	2.31	2.84	3.04	6.6	Automotive
21	23/15	802	21	1.59	34	36	60	147	68.8	12	0.81	0.98	1.13	2.7	Nonbank financial
52	67/45	213	12	2.59	31	43	69	49	64.9	12	0.72	5.11	5.18	2.7	Aerospace & defense
32	34/23	405	15	3.02	44	34	11	95	13.5	12	1.81	2.17	2.49	1.6	Services
35	47/29	198	20	0.93	18	11	68	87	133.3	12	2.01	1.76	2.37	4.2	Leisure
57	89/30	1008	NM	0.00	0	102	65	45	431.0	07	-5.22	-0.12	0.80	2.5	Software/services
50	66/49	208	NM	2.75	DEF	22	76	50	76.5	12	1.74	-0.47	3.32	7.5	Fuel

THE BUSINESS WEEK 1000

	COMPANY	MARKET VALUE			SALES		PROFITS						ASSETS	
		\$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	MARGINS		RETURN ON INVESTED CAPITAL		12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
								12 MONTHS 1995 %	12 MONTHS 1994 %	ON INVESTED CAPITAL %	ON COMMON EQUITY %			
401	PANAMSAT	2988	NA	NR	116	82	17.5	-3	15.1	28.2	1.7	-1.8	1410	NA
402	U. S. CELLULAR	2986	14	368	492	48	99.7	508	20.3	4.9	7.4	7.6	1840	22
403	FIRST USA	2986	43	454	NA	NA	194.0	60	NA	14.9	NA	27.6	7324	18
404	GOLDEN WEST FINANCIAL	2980	33	418	2470	29	234.5	2	9.5	12.0	5.6	10.7	35118	11
405	STRATACOM	2968	126	640	332	115	52.5	165	15.8	12.8	26.4	22.6	295	58
406	SUNAMERICA	2966	100	591	1122y	25	213.9	25	19.1	19.0	14.2	20.9	16844	15
407	GENZYME	2965	118	824	361a	22	16.4	NM	4.6	NM	3.1	3.1	717	19
408	JOHNSON CONTROLS	2952	46	463	8659	21	201.6	20	2.3	2.4	12.7	14.6	4885	25
409	WESTVACO	2945	11	365	3280	18	296.5	116	9.0	4.9	11.1	14.3	4253	7
410	ADAPTEC	2940	73	537	594	36	92.3	14	15.5	18.4	21.6	21.9	502	36
411	ENGELHARD	2935	17	388	2840y	19	137.5	17	4.8	4.9	17.2	19.2	1533	9
412	WHEELABRATOR TECHNOLOGIES	2933	15	378	1452	10	162.1	-10	11.2	13.6	8.8	10.5	3311	2
413	CARDINAL HEALTH	2931	41	458	8180	18	90.3	72	1.1	0.8	11.6	13.5	2102	11
414	FORE SYSTEMS	2928	210	830	145	148	13.2	132	9.2	9.8	6.6	6.6	246	259
415	NORTHERN TRUST	2926	59	507	1782y	20	220.0	21	12.3	12.3	21.6	17.0	20180	8
416	U. S. SATELLITE BROADCASTING	2919	NA	NR	NA	NA	NA	NA	NA	NA	NA	NA	150	15
417	TECO ENERGY	2918	17	391	1392	3	189.7	21	13.6	11.6	11.6	16.0	3473	5
418	BLACK & DECKER	2918	29	415	4766	9	216.5	141	4.5	2.1	12.6	17.9	5545	2
419	NEXTEL COMMUNICATIONS	2913	128	670	178a	100	-263.3	NM	NM	NM	NM	-9.7	5467	95
420	PACIFICARE HEALTH SYSTEMS	2913	50	483	4021y	30	116.0	29	2.9	2.9	15.2	15.1	1468	27
421	MALLINCKRODT GROUP	2912	16	389	2228	14	182.8	81	8.2	5.2	12.6	16.0	2812	11
422	WILLAMETTE INDUSTRIES	2902	-2	336	3874	29	514.8	190	13.3	5.9	21.3	29.7	3379	13
423	SOUTHERN NATIONAL	2894	27	808	1775y	11	178.1	-25	10.0	14.8	NA	10.8	20500	5
424	CERIDIAN	2893	102	597	1333	13	97.5	0	7.3	8.3	45.1	33.0	1126	15
425	CIRCUIT CITY STORES	2883	38	455	6686	32	181.0	19	2.7	3.0	14.1	18.5	3150	31
426	SONAT	2883	15	390	1990	15	192.9	36	9.7	8.1	NA	12.8	3337	-6
427	RAYCHEM	2873	64	525	1602	7	64.4	NM	4.0	NM	7.0	8.1	1452	8
428	BEAR STEARNS	2865	36	448	4383	33	371.2	72	8.5	6.5	21.5	17.6	86019	29
429	AVERY DENNISON	2864	43	457	3114	9	143.7	31	4.6	3.8	15.0	17.6	1964	11
430	SIGMA-ALDRICH	2855	57	511	960	13	131.7	19	13.7	13.0	16.2	16.5	953	12
431	CASCADE COMMUNICATIONS	2843	222	874	135	169	25.4	174	18.8	18.5	29.4	29.4	112	70
432	SCANA	2842	34	445	1353	2	174.0	43	12.9	9.2	NA	10.9	4523	6
433	OXFORD HEALTH PLANS	2831	95	593	1766y	132	52.4	86	3.0	3.7	23.8	23.8	609	93
434	NORTHEAST UTILITIES	2827	-1	346	3749	3	321.8	-2	8.6	9.1	7.3	11.7	10545	0
435	BMC SOFTWARE	2822	75	555	397	21	70.2	2	17.7	21.0	20.2	20.2	542	17
436	DIAL	2809	21	408	3575	1	1.1	NM	0.0	4.0	0.8	0.0	3842	9
437	ALTERA	2804	129	706	402	102	86.9	495	21.6	7.3	16.0	34.0	716	235
438	WESTERN ATLAS	2799	28	401	2226	3	99.8	28	4.5	3.6	6.7	7.4	2489	4
439	HARRAH'S ENTERTAINMENT	2784	-24	278	1550	16	78.8	58	5.1	3.7	11.1	12.9	1618	-15
440	HARLEY-DAVIDSON	2772	35	459	1351	17	111.1	15	8.2	8.3	NA	23.8	814	17
441	FIRST OF AMERICA BANK	2769	30	443	2143y	14	236.7	7	11.0	11.7	14.8	13.4	23600	-4
442	CMS ENERGY	2768	33	450	3890	8	232.0	14	6.0	5.6	NA	14.2	7856	10
443	BENEFICIAL	2757	41	481	2322a	12	152.8	-28	6.6	10.2	6.9	10.5	14607	8
444	ALZA	2743	46	499	326	25	72.4	25	22.2	22.3	11.0	15.9	937	16
445	XILINX	2742	76	571	520	62	87.4	70	16.8	16.0	16.1	26.6	671	140
446	STAPLES	2732	79	578	2757a	61	60.2	154	2.2	1.4	7.9	10.7	1406	39
447	USX-U. S. STEEL GROUP	2720	8	382	6456	6	303.0	51	4.7	3.3	16.1	21.6	6521	1
448	PAGING NETWORK	2710	61	538	553y	34	-44.2	NM	NM	NM	NM	NM	1228	74
449	CITIZENS UTILITIES	2703	6	379	1040a	28	156.5	14	15.1	16.8	8.4	10.1	3667	9
450	TANDY	2701	4	370	5839y	18	212.0	-6	3.6	4.5	13.0	12.8	2716	-16

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' EST. 1996 \$		ESTIMATES VARI-ATION %
30	30/12	631	NM	0.00	0	NA	5	100	NA	12	NA	-0.10	NA	NA	Telecommunications
36	37/28	228	30	0.00	0	8	15	83	15.4	12	0.21	1.19	0.87	20.7	Telecommunications
50	56/36	391	18	0.48	9	37	91	60	162.7	06	1.69	2.74	3.67	1.9	Nonbank financial
51	58/36	136	13	0.75	10	33	68	59	55.4	12	3.71	4.00	5.03	4.4	Nonbank financial
40	45/16	1279	61	0.00	0	116	44	74	781.3	12	0.28	0.66	0.82	2.4	Telecommunications
55	58/27	333	19	1.10	21	101	70	54	79.9	09	2.39	2.84	3.80	3.9	Nonbank financial
59	77/36	565	36	0.00	0	78	63	43	395.5	12	0.55	1.90d	2.23	5.4	Health care
72	76/46	224	17	2.29	38	47	62	41	49.5	09	3.60b	4.27	4.95	4.4	Manufacturing
29	32/25	142	10	3.03	31	13	65	102	43.4	10	1.03	2.80	2.74	15.3	Paper
56	56/29	699	22	0.00	0	70	91	52	601.6	03	1.75	2.56d	3.09	3.6	Electrical & electronics
20	33/17	409	21	1.77	38	18	43	144	120.8	12	0.82	0.96	1.13	3.5	Chemicals
16	18/13	190	18	0.69	13	16	33	185	40.0	12	0.97	0.88	1.17	3.4	Utilities
50	62/42	440	30	0.20	6	22	61	49	90.8	06	0.86	2.01	2.47	1.2	Health care
56	70/26	1468	NM	0.00	0	80	23	44	374.4	03	0.27	0.58d	0.91	5.5	Software/services
53	56/34	236	14	2.35	33	58	68	55	82.2	12	3.17	3.75	4.23	1.4	Banks
33	NA/NA	NA	NA	NA	NA	NA	NA	90	NA	06	NA	NA	NA	NA	Publishing/TV
25	27/20	250	16	4.24	66	21	39	117	25.5	12	1.32	1.60	1.66	2.4	Utilities
34	38/26	256	14	1.19	17	28	80	86	97.4	12	1.37	2.33	2.30	3.0	Manufacturing
15	22/12	107	NM	0.00	0	25	28	193	175.4	12	-1.25	-2.06d	-2.47	23.1	Telecommunications
34	98/44	379	26	0.00	0	34	62	31	290.7	09	3.02	3.62	4.33	1.4	Health care
39	42/32	255	17	1.58	26	22	80	74	69.7	06	1.38	2.37	2.49	1.6	Health care
53	73/48	167	6	2.36	13	0	54	55	145.2	12	3.23	9.34	7.29	16.3	Paper
28	30/20	180	17	3.29	56	29	18	103	25.9	12	2.27b	1.64	2.74	2.9	Banks
43	48/30	1130	35	0.00	0	37	68	67	96.7	12	1.43	1.22	2.21	2.3	Software/services
30	38/22	295	16	0.41	7	38	74	97	162.7	02	1.72	1.83d	2.13	4.2	Consumer products
34	36/28	192	15	3.22	48	19	70	86	65.0	12	1.62	2.24	1.85	7.6	Utilities
55	70/33	363	NM	0.62	DEF	62	87	44	101.9	06	0.04	-0.49	3.53	5.4	Electrical & electronics
24	25/17	145	14	2.47	35	39	62	118	79.6	06	2.75	1.70	2.75	5.1	Nonbank financial
54	57/36	351	20	2.23	44	46	61	53	48.6	12	1.97	2.70	3.06	2.0	Manufacturing
57	59/36	358	22	0.77	17	58	63	50	110.2	12	2.21	2.64	2.92	1.4	Health care
58	75/20	3294	NM	0.00	0	213	74	42	480.9	12	0.23	0.56	0.87	6.9	Software/services
28	29/21	184	16	5.24	85	31	44	103	36.4	12	1.60	1.70	1.90	3.7	Utilities
32	87/39	1287	58	0.00	0	81	90	34	536.8	12	0.82	1.43	2.28	2.2	Health care
22	25/21	117	10	7.91	79	6	34	127	46.3	12	2.30	2.24	2.33	2.1	Utilities
56	58/28	812	23	0.00	0	74	97	51	483.3	03	1.52	2.43d	2.90	3.8	Software/services
30	33/21	514	NM	2.13	NM	22	62	94	103.0	12	1.61	0.00	1.85	4.3	Conglomerates
55	77/27	1099	34	0.00	0	129	98	43	1057.7	12	0.34	1.91	2.90	3.1	Electrical & electronics
53	57/39	206	28	0.00	0	28	73	53	65.9	12	1.60	1.85	2.23	1.8	Fuel
27	46/22	457	36	0.00	0	7	72	103	140.6	12	0.49	0.76	1.66	4.2	Leisure
36	36/22	595	24	0.56	14	33	55	77	138.7	12	1.37	1.48	1.74	2.3	Leisure
14	46/33	157	12	4.02	47	34	34	63	34.1	12	3.69	3.73	4.15	2.9	Banks
30	32/23	192	13	3.16	42	30	58	91	51.0	12	2.09	2.27	2.38	2.5	Utilities
52	56/37	199	19	3.62	69	45	76	53	71.0	12	3.28	2.72	5.09	4.5	Nonbank financial
33	35/18	603	38	0.00	0	45	55	82	171.2	12	0.71	0.88	1.05	2.9	Health care
39	56/21	834	25	0.00	0	73	96	71	686.7	03	0.80	1.53d	1.99	6.0	Electrical & electronics
26	29/15	483	38	0.00	0	60	81	106	259.7	01	0.43	0.68d	0.90	1.1	Retailing
33	39/29	211	10	3.05	29	2	64	83	158.7	12	2.33b	3.43	3.74	19.0	Metals
27	29/13	NEG	NM	0.00	0	59	94	102	212.8	12	-0.18	-0.43	-0.62	45.2	Telecommunications
12	13/10	174	16	0.00	0	-5	5	233	14.0	12	0.71	0.75d	0.81	2.5	Utilities
14	64/34	168	14	1.83	26	-1	69	62	153.3	12	2.91	3.12	3.57	4.8	Consumer products

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	COMPANY	MARKET VALUE			SALES		PROFITS					ASSETS		
		\$ MIL.	CHANGE FROM 1995 %	YEAR AGO RANK	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %	MARGINS		RETURN ON INVESTED CAPITAL %	ON COMMON EQUITY %	12 MONTHS 1995 \$ MIL.	CHANGE FROM 1994 %
								12 MONTHS 1995 %	12 MONTHS 1994 %					
451	BROWN-FORMAN	2699	21	419	1520	10	157.2	8	10.3	10.5	19.6	26.8	1400	4
452	ENOVA	2696	7	385	1871	-2	233.3	13	12.5	10.8	10.3	14.8	4670	2
453	MEAD	2689	-16	310	5179	14	342.5	282	6.6	2.0	13.6	15.9	4373	-10
454	FMC	2679	25	433	4510	12	215.6	24	4.8	4.3	18.9	35.3	4163	24
455	TELEPHONE & DATA SYSTEMS	2677	7	394	954	31	104.0	72	10.9	8.3	5.6	6.1	3469	24
456	HOMESTAKE MINING	2673	25	441	716y	9	30.3	-61	4.2	11.9	5.7	4.8	1322	10
457	SOUTHERN NEW ENGLAND TELECOMMS.	2655	24	440	1839y	7	168.8	-5	9.2	10.3	10.0	16.6	3830	10
458	PEOPLESOFT	2654	219	909	228	102	29.4	102	12.9	12.9	24.2	24.2	241	69
459	GLENAYRE TECHNOLOGIES	2649	165	799	321	87	76.4	131	23.8	19.2	NA	19.6	448	57
460	DELUXE	2647	15	409	1858	6	94.4	-35	5.1	8.3	NA	11.5	1290	3
461	FOOD LION	2643	-3	358	8211	4	172.4	13	2.1	1.9	12.4	15.9	2645	7
462	ST. JUDE MEDICAL	2642	57	541	724	101	129.4	63	17.9	22.0	NA	18.4	1016	10
463	PREMIER INDUSTRIAL	2641	30	464	849	9	112.7	12	13.3	12.9	23.8	24.1	549	3
464	RITE AID	2638	26	453	5369	26	155.2	285	2.9	0.9	9.5	14.6	2792	31
465	STRYKER	2632	25	449	872	28	87.0	20	10.0	10.6	NA	20.3	825	13
466	H. F. AHMANSON	2630	22	434	4398	31	450.9	90	10.3	7.1	NA	13.1	50530	-6
467	NEW YORK TIMES	2628	24	436	2409	2	135.9	-36	5.6	9.1	6.9	NA	3321	3
468	VENCOR	2621	223	919	2324	14	8.4	-90	0.4	4.2	1.5	0.2	1912	15
469	HARRIS	2607	48	521	3507	2	164.8	26	4.7	3.8	11.6	12.6	3000	13
470	ATMEL	2598	68	573	634	69	113.7	91	17.9	15.9	16.8	19.3	920	70
471	PARKER HANNIFIN	2596	13	411	3427	21	239.3	124	7.0	3.8	17.2	18.8	2340	14
472	LEHMAN BROTHERS HOLDINGS	2588	37	489	3071y	NA	242.0	NA	7.9	NA	40.4	6.8	117518	-3
473	QUALCOMM	2558	69	579	457	56	34.3	113	7.5	5.5	2.5	4.2	961	174
474	DPL	2547	14	420	1271	6	165.5	4	13.0	13.3	9.8	14.1	3323	3
475	TELE-COMMUNICATIONS INTERNATIONAL	2541	NA	NR	124a	NA	21.0	NA	17.0	NA	0.8	2.0	1657	114
476	FEDERAL PAPER BOARD	2518	99	666	1913	22	142.3	98	7.4	4.6	10.4	NA	2685	4
477	PAYCHEX	2513	105	678	295	21	44.8	35	15.2	13.7	26.8	26.7	198	34
478	THERMO INSTRUMENT SYSTEMS	2509	75	598	731a	16	75.6	41	10.4	8.5	9.8	14.6	1373	36
479	NEW ENGLAND ELECTRIC SYSTEM	2508	17	435	2272	1	213.4	3	9.4	9.3	8.6	12.6	5148	3
480	STANLEY WORKS	2506	40	515	2624	5	59.1	-53	2.3	5.0	6.8	8.0	1670	-2
481	CRESTAR FINANCIAL	2504	56	558	1386	13	179.8	-2	13.0	15.0	12.8	12.4	18303	11
482	ADC TELECOMMUNICATIONS	2495	60	570	627	31	61.0	38	9.7	9.2	11.6	11.6	617	81
483	LOUISIANA-PACIFIC	2495	-21	315	2843	-6	-51.7	NM	NM	11.4	NM	-3.1	2805	2
484	SONOCO PRODUCTS	2494	18	447	2706	18	164.5	27	6.1	5.6	12.7	21.3	2115	15
485	MERCANTILE BANCORPORATION	2490	56	562	1341y	15	216.8	29	16.2	14.4	17.0	15.3	16019	9
486	PINNACLE WEST CAPITAL	2470	31	497	1670	-1	218.7	-3	13.1	13.4	7.7	10.5	6966	-1
487	GAYLORD ENTERTAINMENT	2456	7	412	707	3	65.4	4	9.2	9.2	11.0	16.2	1096	8
488	IMC GLOBAL	2455	78	614	2086	21	151.2	109	7.2	4.2	19.4	19.0	2685	8
489	WHITMAN	2441	23	473	2947	11	133.5	25	4.5	4.0	11.5	22.0	2389	12
490	ADOBE SYSTEMS	2440	12	425	762	28	93.5	NM	12.3	1.1	15.3	15.3	885	41
491	SOLETRON	2418	142	801	2250	37	88.7	43	3.9	3.8	15.6	15.5	1031	25
492	HEALTHSOURCE	2413	77	619	1167	100	56.3	44	4.8	6.7	9.6	14.0	872	106
493	GARTNER GROUP	2411	173	872	270	35	30.0	61	11.1	9.3	42.6	42.7	322	45
494	DOLE FOOD	2409	56	574	3804	9	119.8	106	3.2	1.7	NA	11.1	2442	-7
495	CYPRUS AMAX MINERALS	2405	-4	392	3207	15	124.0	-25	3.9	6.0	5.5	4.6	6196	15
496	ALLERGAN	2404	31	508	1067	13	72.5	-35	6.8	11.7	9.1	11.5	1316	24
497	MANOR CARE	2399	30	506	1445	17	102.3	17	7.1	7.1	13.3	15.1	1614	29
498	MERCURY FINANCE	2373	30	502	310a	33	103.8	27	33.5	34.9	19.4	40.2	1647	59
499	IBP	2369	57	581	12668	5	280.1	54	2.2	1.5	22.8	27.4	2028	9
500	FOREST LABORATORIES	2355	3	416	452y	13	108.3	14	24.0	23.8	14.3	14.3	823	21

VALUATION				DIVIDENDS			SHARES			EARNINGS PER SHARE				INDUSTRY GROUP	
CENT SHARE PRICE \$	12-MONTH HIGH/LOW \$	PRICE AS % OF BOOK VALUE	P-E RATIO	YIELD %	PAYOUT %	TOTAL RETURN %	INSTI-TUTIONS HOLDING %	SHRS. OUT. MIL.	TURN-OVER %	FY	1994 ACTUAL \$	1995 ACTUAL \$	ANALYSTS' EST. 1996 \$		ESTIMATES VARI-ATION %
39	41/31	461	17	2.66	44	24	37	69	12.7	04	2.15	2.37d	2.63	2.3	Consumer products
23	25/20	177	12	6.75	80	14	17	117	24.4	12	1.17	1.94	1.95	2.6	Utilities
50	64/49	124	8	2.24	18	-7	70	54	103.8	12	1.52	6.19	5.51	17.4	Paper
73	80/58	438	13	0.00	0	25	69	37	44.4	12	4.66	5.72	7.00	5.3	Manufacturing
16	49/36	161	27	0.82	22	2	65	58	68.1	12	1.07	1.74	1.47	15.6	Telecommunications
19	21/15	420	88	1.03	91	26	43	138	174.5	12	0.57	0.22	0.33	30.3	Metals
11	44/32	260	16	4.31	68	29	37	65	37.2	12	2.77	2.60	2.93	1.0	Telecommunications
54	58/17	2186	NM	0.00	0	211	64	49	363.4	12	0.28	0.54	0.81	3.7	Software/services
14	49/17	678	36	0.00	0	147	81	60	294.4	12	0.57	1.22	1.58	3.2	Electrical & electronics
32	34/26	322	28	4.61	129	20	68	82	56.4	12	1.71	1.15	1.86	5.4	Office equipment
6	7/5	244	15	2.01	31	1	6	475	23.9	12	0.32	0.36	0.41	4.9	Food
38	46/24	376	21	0.00	0	56	74	70	335.7	12	1.13	1.82	2.06	2.9	Health care
32	33/23	565	22	1.56	35	36	16	82	33.6	05	1.28	1.43d	1.63	2.5	Services
32	34/22	249	16	2.35	38	30	88	84	109.7	02	1.67	1.93d	2.15	5.6	Health care
54	59/38	614	30	0.17	5	25	39	49	175.0	12	1.50	1.80	2.15	0.5	Health care
23	28/17	86	7	3.87	26	29	96	116	111.5	12	1.58	3.39	2.25	7.6	Nonbank financial
27	31/20	170	19	2.06	40	29	52	96	48.1	12	2.05	1.40	1.63	4.9	Publishing/TV
37	39/26	443	NM	0.00	0	18	51	70	97.6	12	1.20	0.21	1.85	2.7	Health care
57	69/44	200	17	2.05	34	51	79	39	90.8	06	3.07	3.95	4.53	0.7	Electrical & electronics
27	37/17	441	23	0.00	0	57	71	97	474.3	12	0.67	1.16	1.76	1.1	Electrical & electronics
35	42/28	204	12	2.06	24	15	73	74	89.1	06	0.71	2.96	3.29	3.0	Manufacturing
25	26/18	89	14	0.81	11	38	72	105	89.9	11	0.81	1.76	2.37	8.4	Nonbank financial
39	55/24	315	74	0.00	0	35	49	65	523.6	09	0.28	0.53	0.74	9.5	Electrical & electronics
24	26/20	219	15	5.45	80	20	34	107	38.1	12	1.54	1.63	1.69	1.8	Utilities
22	26/15	238	NA	0.00	0	NA	13	118	NA	12	0.35	NA	NA	NA	Publishing/TV
53	55/27	275	18	3.00	55	84	79	47	169.8	12	1.52b	2.92	4.65	29.5	Containers
55	59/26	1496	49	0.65	32	103	64	46	131.9	05	0.87	1.12d	1.37	8.0	Software/services
27	29/16	485	32	0.00	0	70	6	92	14.3	12	0.68	0.86d	1.04	3.8	Electrical & electronics
39	41/30	155	12	6.11	75	24	33	65	36.2	12	3.07	3.15	3.24	1.9	Utilities
57	57/37	341	42	2.55	108	43	68	44	60.3	12	2.80	1.33	3.33	2.7	Manufacturing
59	61/41	173	14	3.08	44	40	44	43	51.3	12	4.47	4.12	5.42	1.7	Banks
10	49/28	473	42	0.00	0	43	79	63	232.5	10	0.73	0.94	1.26	1.6	Telecommunications
23	29/21	152	NM	2.42	DEF	-16	47	108	101.4	12	3.15	-0.48	1.44	33.3	Paper
27	29/22	339	16	2.19	35	21	36	91	24.4	12	1.33	1.72	1.85	3.2	Containers
15	47/36	177	11	2.93	33	26	34	55	45.8	12	3.74	4.00	4.26	3.5	Banks
28	30/20	130	12	3.54	44	36	71	87	59.5	12	2.30	2.28	2.25	3.6	Utilities
27	29/21	608	38	1.20	46	8	40	92	33.0	12	0.69	0.70	1.04	11.5	Publishing/TV
11	43/22	308	19	0.78	15	77	91	60	191.0	06	-0.07	2.15	3.02	6.0	Chemicals
23	24/18	403	18	1.63	30	25	73	105	42.1	12	1.00	1.26	1.44	2.1	Conglomerates
34	74/30	399	27	0.60	16	-6	79	73	601.3	11	0.10	1.26	2.07	6.3	Software/services
19	51/24	423	30	0.00	0	101	78	50	106.4	08	1.18b	1.62	2.20	3.2	Electrical & electronics
38	41/15	650	47	0.00	0	74	88	64	135.3	12	0.62	0.81	1.10	3.6	Services
54	58/19	3439	97	0.00	0	161	41	45	152.4	09	0.33	0.56	0.83	12.0	Services
10	41/26	223	20	0.99	20	76	61	60	58.7	12	1.14	2.00	2.56	5.1	Food
26	32/24	105	23	3.09	71	-1	63	93	94.6	12	1.59b	1.13	3.54	25.1	Metals
37	39/26	381	33	1.29	43	31	82	65	54.0	12	1.73	1.12	2.09	1.0	Health care
38	40/28	354	22	0.23	5	30	52	63	48.7	05	1.51	1.76d	2.05	2.0	Health care
14	17/10	861	21	2.18	47	31	55	173	64.3	12	0.49	0.64	0.80	2.5	Nonbank financial
25	34/16	232	9	0.40	3	58	87	95	122.6	12	1.90	2.90	3.13	8.3	Food
52	56/40	311	23	0.00	0	2	77	45	119.8	03	2.15	2.24d	2.46	5.3	Health care