

1996

HOT GROWTH COMPANIES

To win a position in this table, a company must excel in three ways. The selection process begins by ranking companies according to their three-year results in sales growth, earnings growth, and return on invested capital. The ranks in the table are calculated from these numbers. A company's composite rank is the sum of 0.5 times its rank in return on total capital, plus 0.25 times each of its growth ranks.

Standard & Poor's Compustat, a division of The McGraw-Hill Companies, which has computerized financial data on 10,000

publicly traded corporations, provided the pool of companies from which winners were selected. To qualify, a company has to have annual sales of more than \$10 million and less than \$150 million, a current market value greater than \$1 million, a current stock price greater than \$2, and be actively traded. Banks, insurers, real estate firms, and utilities are excluded. So are companies with sharp declines in current financial results, as well as companies where other developments raise questions about future performance.

SALES and EARNINGS are the latest available through the most recent 12 months. Earnings include net income from continuing operations, before gains or losses from extraordinary items.

INCREASES in SALES and PROFITS are calculated using the least-squares method. If results for the earliest year are negative, the average is for two years.

RETURN ON CAPITAL is earnings plus minority interests and tax-adjusted interest expense expressed as a percent of total debt and equity. For ranking purposes, the maximum allowable

annual return on invested capital is 100%. If companies have made substantial accounting restatements, long-term returns may be averaged for two years instead of three years.

Time periods vary according to the month of a company's fiscal yearend. Profitability and growth are calculated based on the most recently available data.

STOCK PRICE data are as of May 3, 1996. A ● indicates that a company also appeared in last year's rankings (BW—May 22, 1995).

COMPANY (STOCK SYMBOL)	CURRENT RESULTS		THREE-YEAR AVERAGES			INVESTMENT DATA			
	SALES \$ MIL.	EARNINGS \$ MIL.	INCREASE (%) SALES	PROFITS	RETURN ON CAPITAL	STOCK PRICE		P/E RATIO	MARKET VALUE \$ MIL.
						52-WEEK HIGH - LOW	RECENT		
1 REMEDY (RMDY) Mountain View, Calif. 415-903-5200 Designs, makes, and markets software to track data on requests for service	46.8	9.0	160.5	272.9	43.4	82 - 21	77	125	976
2 ELTRON INTERNATIONAL (ELTN) Chatsworth, Calif. 818-885-6484 Check out this maker of bar-code-label printers	42.4	6.4	182.5	179.6	49.9	39 - 15	29	32	194
3 LOGIC WORKS (LGWX) Princeton, N. J. 609-514-1177 Client/server database design	34.7	1.7	175.7	153.1	42.9	22 - 11	16	106	175
4 APAC TELESERVICES (APAC) Deerfield, Ill. 847-945-0055 An alternative to in-house customer service and sales operations	131.9	15.1	107.7	123.2	51.7	88 - 18	75	105	1721
5 DATASTREAM SYSTEMS (DSTM) Greenville, S. C. 803-297-6775 Windows-based software for industrial automation	23.5	5.2	78.7	165.5	48.3	34 - 10	33	50	234
6 UNICOMP (UCMP) Marietta, Ga. 404-424-3684 ● Develops, markets, and supplies software and Unix-based services	21.4	2.1	82.7	206.6	39.1	9 - 4	8	17	35
7 RETIREMENT CARE ASSOCIATES (RCA) Atlanta 404-255-7500 ● Owns and operates nursing homes and retirement homes in the Southeast	119.2	6.5	313.9	196.9	32.5	17 - 8	13	25	141
8 ONTRAK SYSTEMS (ONTK) San Jose, Calif. 408-262-5200 Makes equipment for the semiconductor industry	47.7	3.9	101.2	228.1	33.4	35 - 12	16	33	119
9 LOGAN'S ROADHOUSE (RDHS) Nashville 615-885-9056 Full-service restaurant—steak, seafood, ribs, and chicken	31.9	2.2	78.0	92.9	70.1	31 - 14	31	38	96
10 OPAL (OPAL) Santa Clara, Calif. 408-727-6060 Semiconductor equipment and high-resolution microscopes	51.9	10.5	82.3	861.5	27.8	25 - 10	15	13	130
11 HPR (HPRI) Cambridge, Mass. 617-679-8000 Health-care cost-containment systems at your fingertips	24.0	3.8	44.2	140.4	40.9	23 - 9	23	89	326
12 SYMETRICS INDUSTRIES (SYMT) Melbourne, Fla. 407-254-1500 ● From voice mail to telecommunications software and electronics	22.3	1.9	92.2	98.5	32.1	14 - 7	10	7	13
13 MOVIE GALLERY (MOVI) Dothan, Ala. 334-677-2108 From classics to blockbusters—video rentals in the Southeast	123.1	14.5	173.0	157.1	27.6	50 - 19	30	24	359
14 GASONICS INTERNATIONAL (GSNX) San Jose, Calif. 408-944-0212 ● Maker of equipment used in semiconductor manufacturing	128.8	18.9	51.6	172.6	30.9	27 - 9	14	10	188
15 ACT MFG. (ACTM) Hudson, Mass. 617-676-2400 Products for computer-networking systems and workstations	126.6	4.7	69.0	47.1	55.0	20 - 9	16	30	139
16 USA DETERGENTS (USAD) North Brunswick, N. J. 908-828-1800 Laundry and household-cleaning products	115.7	7.5	71.2	206.7	27.3	44 - 11	44	73	583
17 PMT SERVICES (PMTS) Brentwood, Tenn. 615-254-1539 ● Pay now, not later: Electronic credit-card authorization and payment systems	94.4	5.7	42.8	104.5	42.4	30 - 7	27	76	473
18 ASTEIA INTERNATIONAL (ATEA) Chalfont, Pa. 215-822-8888 Software solutions for sales and customer service needs	50.6	4.2	44.5	214.8	29.4	30 - 16	28	36	303
19 CHAD THERAPEUTICS (CTU) Chatsworth, Calif. 818-882-0883 ● Breathe easy: Maker of a portable oxygen unit	19.0	3.7	48.9	58.5	46.2	17 - 5	14	38	134

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RANK	COMPANY (STOCK SYMBOL)	CURRENT RESULTS		THREE-YEAR AVERAGES			INVESTMENT DATA			
		SALES \$ MIL.	EARNINGS \$ MIL.	INCREASE (%) SALES	PROFITS	RETURN ON CAPITAL	STOCK PRICE		P/E RATIO	MARKET VALUE \$ MIL.
							HIGH - LOW	RECENT		
20	GENERAL EMPLOYMENT ENTERPRISES (JOB) Oakbrook Terrace, Ill. 708-954-0400 Provides staffing for information-technology businesses	19.8	1.4	19.2	318.4	37.3	12 - 4	12	19	26
21	CAMBRIDGE TECHNOLOGY PARTNERS (CATP) Cambridge, Mass. 617-374-9800 ● 144.8 14.4 Software development for large information-processing needs	144.8	14.4	89.6	113.0	27.1	72 - 31	65	77	949
22	WIRELESS TELECOM GROUP (WTT) Paramus, N. J. 201-261-8797 Makes test equipment for wireless telecommunications	18.0	5.8	65.3	98.2	29.1	22 - 11	18	26	151
23	MOOVIES (MOOV) Greenville, S. C. 864-213-1700 Bring home the entertainment from this video specialty superstore	24.7	1.8	88.3	59.3	30.8	23 - 10	12	24	100
24	MEDCATH (MCTH) Charlotte, N. C. 704-541-3228 ● 41.4 4.6 All heart: cardiology and cardiovascular services	41.4	4.6	70.5	282.7	22.4	40 - 11	37	67	324
25	SCIENTIFIC TECHNOLOGIES (STIZ) Hayward, Calif. 510-471-9717 ● 36.7 6.3 Manufactures and distributes optical sensing and infrared sensory devices	36.7	6.3	41.2	67.5	40.6	24 - 6	16	24	154
26	ESS TECHNOLOGY (ESST) Fremont, Calif. 510-226-1088 Audio solutions for multimedia desktops	130.8	5.8	80.7	48.2	32.1	40 - 13	24	185	851
27	ROCK BOTTOM RESTAURANTS (BREW) Boulder, Colo. 303-417-4000 ● 83.0 3.2 Casual dining, specialty and microbrewed beer	83.0	3.2	57.6	35.8	38.7	30 - 8	13	29	92
28	KENNETH COLE PRODUCTIONS (KCP) N. Y., N. Y. 212-265-1500 ● 123.7 10.2 Outfitting the foot: Designer shoes for men and women	123.7	10.2	38.8	67.3	39.2	23 - 12	19	26	253
29	CYBEX COMPUTER PRODUCTS (CBXC) Huntsville, Ala. 205-430-4000 Switches that allow users to access over 100 PCs at once	25.0	4.7	42.9	73.7	33.9	26 - 11	18	19	99
30	STERLING HEALTHCARE GROUP (STER) Coral Gables, Fla. 305-441-1911 Management services for hospital ERs in 19 states	115.7	2.8	43.3	55.9	36.3	20 - 10	18	39	139
31	ANCHOR GAMING (SLOT) Las Vegas 702-896-7568 ● 111.4 20.0 It operates gaming machines and casinos in Colorado	111.4	20.0	81.8	52.5	28.5	47 - 16	47	27	534
32	PARLUX FRAGRANCES (PARL) Ft. Lauderdale, Fla. 954-316-9008 Go deluxe with fragrances, cosmetics, and related beauty products	59.7	7.3	30.2	270.5	27.0	13 - 5	11	15	106
33	ALIGN-RITE INTERNATIONAL (MASK) Burbank, Calif. 818-843-7220 Makes parts for thin-film magnetic recording heads	31.3	4.8	25.0	93.0	35.4	18 - 8	11	9	48
34	INSO (INSO) Boston 617-351-3000 ● 48.3 3.0 Provides software for original-equipment manufacturers	48.3	3.0	71.9	31.8	30.3	58 - 27	54	257	699
35	ENCAD (ENCD) San Diego 619-452-0882 ● 70.5 8.0 Color ink-jet printers for floor plans and other large graphics	70.5	8.0	69.4	73.8	26.4	40 - 13	36	25	198
36	DIODES (DIO) Westlake Village, Calif. 805-446-4800 ● 58.2 4.7 Producer and distributor of semiconductor devices	58.2	4.7	46.5	133.4	25.3	20 - 7	10	11	50
37	HELIX TECHNOLOGY (HELX) Mansfield, Mass. 508-337-5111 Vacuum pumps for makers of flat-panel displays and chips	136.7	24.0	34.6	96.2	30.0	56 - 25	38	16	369
38	NOBILITY HOMES (NOBH) Ocala, Fla. 904-732-5157 ● 31.8 3.0 Manufactures and sells factory-constructed homes	31.8	3.0	45.4	161.6	24.0	18 - 5	17	11	33
39	COMPUTER MANAGEMENT SCIENCES (CMSX) Jacksonville, Fla. 904-737-8955 Management consulting, outsourcing, staffing, and business reengineering	30.2	3.6	34.5	107.7	28.6	28 - 15	26	35	71
40	CERPROBE (CRPB) Tempe, Ariz. 602-967-7885 Will sparks fly? Try their semiconductor testing equipment	30.8	2.8	45.7	59.7	28.9	19 - 6	15	22	60
41	FUSION SYSTEMS (FUSN) Rockville, Md. 301-251-0300 ● 122.1 16.2 A semiconductor equipment supplier	122.1	16.2	50.3	122.7	23.8	38 - 21	27	14	210
42	UNIMARK GROUP (UNMG) Argyle, Tex. 817-491-2992 Markets, processes, and distributes citrus and tropical fruits	36.9	2.9	58.1	472.2	18.2	17 - 6	17	31	97
43	IMAGE ENTERTAINMENT (DISK) Chatsworth, Calif. 818-407-9100 ● 94.5 8.5 Optical laser disks for home entertainment	94.5	8.5	17.4	50.7	41.4	9 - 6	7	12	97
44	NETMANAGE (NETM) Cupertino, Calif. 408-973-7171 ● 131.5 22.0 Internetworking applications for Microsoft Windows	131.5	22.0	193.0	200.3	15.3	34 - 9	14	27	591
45	UNISON SOFTWARE (UNSN) Santa Clara, Calif. 408-988-2800 Software for workload, storage, and output management	26.1	3.4	22.2	132.7	27.9	26 - 11	26	57	191
46	COLONIAL DATA TECHNOLOGIES (CDTX) New Milford, Conn. 203-355-3178 Its caller I.D. displays let you know who is on the phone	77.9	12.9	98.3	240.9	15.6	27 - 14	22	25	337
47	STORAGE COMPUTER (SOS) Nashua, N. H. 603-880-3005 As their name says, specialists in computer storage systems	23.1	2.5	132.7	349.5	11.5	12 - 7	9	43	96
48	ATRIA SOFTWARE (ATSW) Natick, Mass. 508-650-5100 Software products that help companies market more efficiently	45.6	6.0	173.6	170.7	15.9	62 - 21	52	129	739

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		SALES \$ MIL.	EARNINGS \$ MIL.	INCREASE (%)		RETURN ON CAPITAL	STOCK PRICE		P/E RATIO	MARKET VALUE \$ MIL.
				SALES	PROFITS		52-WEEK HIGH - LOW	RECENT		
49	PERCEPTRON (PRCP) Farmington Hills, Mich. 810-478-7710 ● Designs, develops, makes, and markets measurement sensors for manufacturing	40.4	9.8	42.9	78.7	26.2	36 - 11	36	27	241
50	GULF SOUTH MEDICAL SUPPLY (GSMS) Ridgeland, Miss. 601-856-5900 ● Wholesaler of medical supplies to the long-term care industry	133.5	9.0	49.5	79.3	23.2	44 - 19	41	63	563
51	HIRSCH INTERNATIONAL (HRSH) Hauppauge, N. Y. 516-436-7100 ● Stitch in time: Embroidery equipment and software	91.0	6.6	29.2	48.3	32.3	17 - 9	16	15	98
52	SAFESKIN (SFSK) San Diego 619-794-8111 ● Hypoallergenic latex gloves for medical, dental, and technological use	127.5	17.2	54.7	40.0	26.9	37 - 11	37	28	454
53	FRESH AMERICA (FRES) Houston 713-444-8596 Operates fresh produce departments for some Wal-Mart stores	145.2	2.5	27.4	53.2	31.6	16 - 4	15	24	53
54	TSX (TSXX) El Paso 915-533-4600 Makes electronics equipment, such as fiber optics for cable TV	87.3	15.0	35.2	1728.2	18.8	29 - 16	28	19	281
55	TAITRON COMPONENTS (TAIT) Santa Clarita, Calif. 805-257-6060 Distributes a wide variety of transistors, diodes, and semiconductors	35.7	4.3	49.3	99.0	20.8	12 - 6	6	9	43
56	RF POWER PRODUCTS (RFP) Voorhees, N. J. 609-751-0033 Designs, manufactures, and markets radio-frequency power systems	29.7	2.0	46.3	148.3	20.0	8 - 2	5	31	63
57	REFLECTONE (RFTN) Tampa, Fla. 813-885-7481 Fly high and never leave the ground with their electronic flight simulators	93.5	4.5	18.3	32.5	37.5	20 - 10	19	14	53
58	BROOKS AUTOMATION (BRKS) Chelmsford, Mass. 508-262-2400 ● Vacuum-automation equipment for the semiconductor business	68.4	7.0	61.3	136.5	18.2	25 - 10	14	16	101
59	VERITAS SOFTWARE (VRTS) Mountain View, Calif. 415-335-8000 Products that help convert large mainframes to smaller computer systems	25.9	9.2	59.4	187.4	16.8	48 - 15	48	49	423
60	AMERICAN LIST (AMZ) Mineola, N. Y. 516-248-6100 Compiles and computerizes lists of students for marketers	18.9	7.6	23.1	29.9	35.5	38 - 23	31	18	139
61	APPLIED VOICE TECHNOLOGY (AVTC) Kirkland, Wash. 206-820-6000 ● Its software allows you to pick up phone messages from your PC	33.6	1.1	31.1	112.3	24.1	20 - 8	12	61	64
62	COMPUTER TELEPHONE (CPTL) Waltham, Mass. 617-466-8080 Markets discount calling plans, 800 services, and such for telcos	28.9	3.3	33.4	132.2	22.9	20 - 3	12	36	113
63	EPIC DESIGN TECHNOLOGY (EPIC) Sunnyvale, Calif. 408-733-8080 Software for integrated circuit designers	35.0	3.6	109.4	28.1	21.8	37 - 13	32	137	409
64	SECURITY DYNAMICS TECHNOLOGIES (SDTI) Cambridge, Mass. 617-547-7820 Designs, develops, and markets security products for computer-based information resources	39.7	7.2	62.6	99.7	18.4	88 - 17	88	160	1046
65	DATA SYSTEMS & SOFTWARE (DSSI) Mahwah, N. J. 201-529-2026 One-stop shopping for software services and design	137.6	19.3	93.3	82.2	17.3	14 - 5	9	3	62
66	EASTBAY (EBAY) Wausau, Wis. 715-845-5538 Let's play ball! Direct marketer of athletic sporting goods	114.5	7.7	35.7	28.1	28.6	25 - 15	15	10	91
67	COHERENT COMMUNICATIONS SYSTEMS (CCSC) Leesburg, Va. 703-729-6400 ● No echo. Digital and acoustic echo-cancellation technology	45.2	8.1	35.6	180.4	18.4	29 - 10	20	37	293
68	EUPHONIX (EUPH) Palo Alto, Calif. 415-855-0400 Digitally controlled mixing consoles for the audio industry	17.0	0.3	46.5	37.8	24.3	12 - 8	10	136	51
69	CONSO PRODUCTS (CNZO) Union, S. C. 803-427-9004 With their decorative trimmings, your home could be a palace	68.0	5.8	38.1	51.5	25.7	20 - 9	16	13	81
70	LAFAYETTE INDUSTRIES (LAFIE) N. Y., N. Y. 718-346-3099 Stack 'em up in their cabinets and wall units	17.6	0.9	46.7	184.1	15.9	7 - 2	4	6	5
71	MACROMEDIA (MACR) San Francisco 415-252-2000 Develops digital arts, multimedia, and Web-publishing software	116.7	23.0	67.7	171.5	14.8	64 - 16	38	64	1328
72	CATALINA MARKETING (POS) St. Petersburg 813-579-5000 ● Its scanning systems spurt coupons at checkout counters	134.2	22.0	23.2	38.6	28.8	81 - 40	77	35	740
73	MILLER INDUSTRIES (MLR) Atlanta 770-988-0797 Manufactures towing and recovery equipment that forms bodies of wreckers and carriers	117.7	6.9	60.2	85.1	18.1	31 - 11	30	43	292
74	CIBER (CIBR) Englewood, Colo. 303-220-0100 Contract programmers make software as you like it	131.2	6.1	70.6	88.6	16.8	41 - 13	38	50	299
75	GLOBAL VILLAGE COMMUNICATION (GVIL) Sunnyvale, Calif. 415-523-1000 Modems and other accessories for Macs	144.5	8.8	83.5	75.5	16.3	26 - 10	17	35	264
76	EDUCATIONAL DEVELOPMENT (EDUC) Tulsa 918-622-4522 A world of fact and fantasy through children's books	18.4	1.7	44.3	71.8	20.4	13 - 6	12	37	54
77	SOS STAFFING SERVICES (SOSS) Salt Lake City 801-484-4400 Leader in providing individuals for short- and long-term temporary assignments	93.0	2.6	27.8	55.9	25.4	15 - 7	12	31	82

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						52-WEEK HIGH - LOW	RECENT			
78 CUTTER & BUCK (CBUG) Seattle 206-622-4191 Manufactures men's traditional sportswear	19.3	0.9	34.2	201.8	16.3	13 - 6	12	32	44	
79 STERIS (STRL) Mentor, Ohio 216-354-2600 ● Infection-prevention systems and products for the world health-care market	91.2	12.8	49.6	71.9	18.2	45 - 19	33	49	582	
80 PANATECH RESEARCH & DEVELOPMENT (PNTC) Albuquerque 505-271-2200 Manufactures proprietary accessories for the airless-paint-spraying industry	11.5	1.8	33.1	73.1	21.1	9 - 3	5	10	18	
81 CYBEROPTICS (CYBE) Golden Valley, Minn. 612-542-5000 Designs, develops, and manufactures laser-sensor systems	34.5	5.8	51.2	132.8	15.1	41 - 14	22	21	124	
82 MICREL (MCRL) San Jose, Calif. 408-944-0800 Designs and manufactures analog integrated circuits	55.1	7.7	47.7	140.2	15.1	33 - 12	16	21	145	
83 SAFETYTEK (SAFE) Fremont, Calif. 510-226-9600 ● Vital signs monitored: Sensor-based instruments for the safety and health markets	32.5	3.4	33.3	34.7	24.4	18 - 11	13	14	43	
84 PROJECT SOFTWARE & DEVELOPMENT (PSDI) Cambridge, Mass. 617-661-1444 ● Client-server, capital-asset-maintenance software	58.0	7.5	23.7	86.3	21.0	42 - 15	31	38	288	
85 FIRST TEAM SPORTS (FTSP) Mounds View, Minn. 612-576-3500 Let the good times roll with their in-line skates	97.7	7.8	44.6	67.7	18.5	32 - 11	16	12	90	
86 ATC ENVIRONMENTAL (ATCE) N. Y., N. Y. 212-353-8280 ● Environmental consulting; water, air, and metals testing	43.8	4.3	38.2	123.9	17.0	18 - 11	13	19	97	
87 TIMBERLINE SOFTWARE (TMBS) Beaverton, Ore. 503-626-6775 Accounting and information management software for builders	25.6	2.0	18.6	75.9	21.4	17 - 7	16	29	54	
88 TECHNE (TECH) Minneapolis 612-379-8854 Biological diagnostic kits for research, hospitals, and clinics	52.8	8.1	30.0	46.7	23.3	28 - 13	28	33	263	
89 GENTEX (GNTX) Zeeland, Mich. 616-772-1800 ● Electro-optical products, such as automatically dimming rear-view mirrors	121.4	17.7	39.3	53.1	20.1	42 - 16	39	39	672	
90 COGNEX (CGNX) Natick, Mass. 508-650-3000 Computers that see? Makers of machine vision systems	120.0	28.0	52.9	54.6	17.3	39 - 14	24	36	970	
91 BALLANTYNE OF OMAHA (BTN) Omaha 402-453-4444 Supplier of commercial motion-picture equipment	41.8	3.3	28.2	52.0	22.5	15 - 6	14	20	63	
92 PENN NATIONAL GAMING (PENN) Wyomissing, Pa. 610-373-2400 Place your bets on the thoroughbreds at the Penn National Race Course	59.4	5.3	16.8	85.1	20.8	33 - 10	30	24	128	
93 LO-JACK (LOJN) Dedham, Mass. 617-326-4700 With their device onboard, your stolen car can be found quickly	52.5	12.0	31.7	193.2	15.1	18 - 9	13	26	291	
94 RIGHT MANAGEMENT CONSULTANTS (RMCI) Philadelphia 215-988-1588 Downsizing is Right's business, providing outplacement services to companies	119.1	8.5	28.3	80.0	19.6	38 - 13	35	18	142	
95 CENTENNIAL TECHNOLOGIES (CTN) Billerica, Mass. 508-670-0646 Laser printer font cartridges	29.6	3.2	41.7	40.8	20.2	22 - 10	20	44	119	
96 FAIR, ISAAC (FIC) San Rafael, Calif. 415-472-2211 Good credit, bad credit, no credit? Rates creditworthiness	129.8	14.8	38.4	51.6	20.1	44 - 22	44	38	546	
97 INNOVEX (IN VX) Hopkins, Minn. 612-938-4155 Lead-wire assembly for heads of hard-disk drives	56.3	12.0	12.8	117.0	18.7	25 - 12	14	8	97	
98 ABATIX ENVIRONMENTAL (ABIX) Dallas 214-381-1146 Distributes supplies used for lead and asbestos abatement	29.3	0.9	34.1	141.8	15.7	5 - 2	5	11	10	
99 URBAN OUTFITTERS (URBN) Philadelphia 215-564-2313 ● Clothing and specialty items for the home	133.0	12.3	31.0	43.9	21.8	35 - 18	35	25	301	
100 KNIGHT TRANSPORTATION (KNGT) Phoenix 602-269-2000 They stock the shelves of West Coast grocers	60.8	6.1	45.6	63.8	17.1	19 - 12	19	28	171	

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The number that follows each company name indicates its ranking in the table

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Logan's Roadhouse **9**
Logic Works **3**
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