

2000

INVESTMENT OUTLOOK SCOREBOARD

Glossary

MARKET VALUE: Share price on Nov. 30, 1999, multiplied by the latest available common shares outstanding.
RECENT SHARE PRICE: Price for a single share of a company's most widely traded issue of common stock as of the close of trading Nov. 30, 1999.
PRICE CHANGE: Percentage change in the company's most widely traded common-stock issue since Dec. 31, 1998.
EARNINGS GROWTH: Compound annual growth rate, calculated using the 1994 and 1998 restated basic earnings per share (unless noted otherwise).

RETURN ON EQUITY: The latest available net income available for shareholders divided by total equity.
PRICE AS PERCENTAGE OF BOOK VALUE: Share price on Nov. 30, 1999, as a percentage of the latest available book value per share, which is the sum of common stock at nominal balance-sheet value, capital surplus, and retained earnings as shown in company accounts divided by the number of shares outstanding.
P-E RATIO: Price-earnings ratio based on the latest available 12 months earnings and Nov. 30, 1999, stock price.
PRICE-SALES RATIO: Based on the latest available 12 months sales and the Nov. 30, 1999, stock price.

PRICE-EARNINGS TO GROWTH RATE: The price-earnings ratio based on the 1999 earnings estimate and Nov. 30, 1999, stock price, divided by the long-term earnings growth rate.
DIVIDEND YIELD: Indicated annual dividend as a percent of the Nov. 30, 1999, stock price.
EARNINGS PER SHARE: Diluted earnings per share-net income (including proceeds from certain convertible securities, warrants, and options that are common-stock equivalents, but excluding extraordinary profits or losses) divided by number of common and common equivalent shares.
EARNINGS PER SHARE ESTIMATES: Analysts' consensus estimates for 1999 and 2000 compiled by I/B/E/S International Inc., New York, N.Y.

I/B/E/S is a registered trademark of I/B/E/S International Inc.
VARIATION: The percentage by which two-thirds of the 2000 earnings estimates are above or below the average estimate. The lower this figure is, the more analysts agree on their estimates.
LONG-TERM EARNINGS GROWTH: The median estimate by analysts of the annual growth rate of earnings compiled by I/B/E/S International Inc. For most companies, this is for the next 3-5 years.
S&P EQUITY RANKING: A measure of a company's historical growth of earnings and dividends, using Standard & Poor's computerized scoring system based on the most recent 10 years of earnings per share and dividends.

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSTS			
													I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %	S&P EQUITY RANKING
ALL-INDUSTRY AVERAGE	13809.7	101	4	13.4	16.1	498	33	2.9	2.0	1.61	3.93	3.30	4.02	10.3	14.2	
1 AEROSPACE & DEFENSE																
INDUSTRY AVERAGE	9391.5	35	-17	17.1	17.2	236	14	0.7	1.1	2.01	2.59	3.12	3.22	3.0	11.7	
BOEING BA	36595.6	41	25	-6.2	17.3	299	18	0.6	1.2	1.38	1.15	2.26	2.16	7.4	15.0 B	
CORDANT TECHNOLOGIES CDD (6)	1068.9	29	-22	26.3	20.1	136	7	0.4	0.7	1.37	3.79	4.03	4.25	2.1	11.0 A-	
GENERAL DYNAMICS GD	10362.6	52	-13	12.9	25.7	342	12	1.3	1.5	1.86	2.86	3.50	3.95	1.0	10.0 B+	
GOODRICH (B.F.) GR	2485.2	23	-37	30.2a	12.8	197	14	0.5	0.6	4.88	3.04	3.22	3.19	4.7	12.5 B	
HOWMET INTERNATIONAL HWM	1794.3	18	11	NM	26.0	383	15	1.2	0.9	0.00	1.05	1.26	1.38	2.2	15.0 NR	
LOCKHEED MARTIN LMT	7830.8	20	-53	0.0	9.3	128	13	0.3	1.3	4.43	2.63	1.49	1.00	2.0	10.0 NR	
NEWPORT NEWS SHIPBUILDING NNS	1164.6	33	-1	NA	32.8	425	13	0.6	1.5	0.49	1.85	2.29	2.57	2.7	9.5 NR	
NORTHROP GRUMMAN NOC	3904.1	56	-23	32.4	10.9	125	11	0.4	0.9	2.85	2.79	6.67	7.22	1.1	8.9 B	
PRECISION CASTPARTS PCP (3)	666.4	27	-39	30.7	13.4	90	7	0.5	0.6	0.88	4.22	3.87	4.09	5.4	12.0 A-	
RAYTHEON RTN.B	10384.8	31	-42	3.1	6.7	94	14	0.5	1.1	2.61	2.53	2.75	2.23	3.1	10.0 A	
UNITED TECHNOLOGIES UTX	27048.9	57	4	24.4	13.7	381	26	1.1	1.3	1.42	2.53	2.97	3.41	0.9	15.0 B+	
2 AUTOMOTIVE																
INDUSTRY AVERAGE	6677.5	26	-24	9.0	23.3	173	9	0.3	0.8	1.71	2.40	3.34	3.64	5.3	11.4	
(A) CARS & TRUCKS																
GROUP AVERAGE	28380.8	50	4	23.3	34.6	211	7	0.3	1.0	2.17	7.84	7.39	6.57	6.6	8.0	
FORD MOTOR F	61711.0	51	-14	38.3	24.0	229	10	0.4	1.3	3.96	17.76	5.80	5.80	4.1	6.5 B+	
GENERAL MOTORS GM	46227.6	72	1	-7.5	37.0	279	8	0.3	1.2	2.78	4.18	8.49	8.47	5.8	7.0 B	
NAVISTAR INTERNATIONAL NAV (10)	2364.6	37	30	43.2	52.8	184	5	0.3	0.8	0.00	4.11	8.20*	5.57	5.9	9.0 B-	
PACCAR PCAR	3220.1	41	0	19.4	24.7	153	6	0.4	0.6	1.95	5.30	7.05	6.42	10.4	9.5 B+	
(B) PARTS & EQUIPMENT																
GROUP AVERAGE	1685.6	20	-31	4.7	21.8	168	10	0.3	0.7	1.42	0.96	2.49	2.99	4.5	12.6	
AMERICAN AXLE & MFG. HOLDINGS AXL	417.9	13	NA	-49.4a	49.0	199	6	0.1	0.5	0.00	0.08	2.24	2.41	3.3	12.0 NR	
ARVIN INDUSTRIES ARV	640.4	27	-36	31.2	15.3	108	7	0.2	0.7	3.16	3.23	3.70	4.08	3.7	10.5 B+	
AUTOLIV ALV	3112.7	30	-18	3.5a	10.2	163	16	0.8	1.8	1.45	1.84	2.13	2.49	12.0	8.0 NR	
BORG-WARNER AUTOMOTIVE BWA	1082.2	41	-27	9.6	12.5	106	8	0.5	0.6	1.48	4.00	5.06	5.77	2.1	14.5 NR	
BREED TECHNOLOGIES BDTTE (6)	15.8	0	-95	NM	NM	NM	NM	0.0	NM	0.00	-10.73	-1.56	1.05	NA	13.5 D	
DANA DCN	4565.2	28	-32	9.1	21.0	148	7	0.3	0.7	4.47	3.20	4.12	4.43	4.3	10.0 B+	
DELPHI AUTOMOTIVE SYSTEMS DPH	8870.5	16	NA	NA	24.3	239	9	0.3	0.8	1.77	-0.20	1.89	2.02	2.0	10.0 NR	
DETROIT DIESEL DDC	453.9	18	-11	-7.1	12.0	114	10	0.2	1.2	2.72	1.13	1.96	1.99	8.0	8.0 NR	

FOOTNOTES: *Actual, not estimated data. NA=not available. NM=not meaningful. NR=not ranked. (a) Four-year compound growth rate. (b) Final year of growth rate calculation is 1998. (c) Pro forma data. Data compiled by COMPUSTAT, a product of Standard & Poor's Institutional Market Services, from such sources such as statistical services, registration statements, and company reports that SPIMS believes to be reliable but are not guaranteed by SPIMS or BUSINESS WEEK as to correctness or completeness. This material is not an offer to buy or sell any security. Additional data: I/B/E/S International Inc., New York, N.Y. I/B/E/S is a registered trademark of I/B/E/S International Inc.

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EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS			S&P EQUITY RANKING
													I/B/E/S CON-SENSUS	VARIATION %	LONG-TERM GROWTH RATE %	
FEDERAL-MOGUL FMO	1647.2	22	-63	NM	12.0	80	7	0.3	0.3	0.05	1.67	4.20	4.70	5.7	15.5	B-
GENCORP GY (11)	457.2	11	-56	NM	17.1	116	7	0.4	0.4	0.27	1.99	2.17	2.49	3.6	11.5	B
HAYES LEMMERZ INTERNATIONAL HAZ (1)	496.8	16	-46	19.3	29.7	248	9	0.2	0.4	0.00	1.60	2.36	3.08	2.6	19.0	NR
LEAR LEA	2217.1	33	-14	5.4	10.3	157	15	0.2	0.6	0.00	1.70	3.74	4.49	2.0	14.5	NR
MARK IV INDUSTRIES IV (2)	937.5	19	44	-0.5	10.1	174	18	0.5	0.7	1.17	0.92	1.69	1.89	1.6	15.0	B+
MASCOTEC MSX	535.2	12	-30	37.9a	30.1	182	7	0.3	0.7	2.67	1.83	1.80	1.97	2.0	10.0	B
MERITOR AUTOMOTIVE MRA (9)	1183.3	17	-19	NA	65.3	398	6	0.3	0.6	2.45	2.13	2.81*	3.06	7.5	10.0	NR
WABASH NATIONAL WNC	336.6	15	-28	-6.7	7.4	91	12	0.2	0.5	1.02	0.99	1.50	1.99	7.0	20.0	NR
(C) TIRE & RUBBER																
GROUP AVERAGE	3206.4	24	-30	3.5	11.9	132	12	0.5	1.4	3.18	3.09	2.10	2.96	8.5	8.5	
COOPER TIRE & RUBBER CTB	1137.7	15	-27	1.6	15.0	120	8	0.6	0.9	2.80	1.64	1.88	2.13	3.3	9.0	A
GOODYEAR TIRE & RUBBER GT	5275.1	34	-33	5.4	8.7	143	17	0.4	1.8	3.56	4.53	2.31	3.78	13.8	8.0	A-
3 BANKS																
INDUSTRY AVERAGE	15200.2	51	-4	10.3	17.7	315	18	2.8	1.4	2.55	2.54	3.32	3.72	2.0	11.8	
(A) BANKS - EAST																
GROUP AVERAGE	15321.7	76	2	12.6	19.5	317	16	2.7	1.4	2.37	3.86	5.15	5.68	2.2	11.6	
ASSOCIATED BANC-CORP ASBC	2501.3	39	14	11.9	17.0	269	16	2.7	1.6	2.97	2.46	2.52	2.73	1.8	9.5	A
BANK OF NEW YORK BK	29461.7	40	-1	12.9	35.2	602	18	5.4	2.0	1.60	1.53	1.69	1.91	1.0	12.0	A-
CHASE MANHATTAN CMB	64005.0	78	10	14.5	21.6	299	14	2.3	1.2	2.11	4.24	5.53	6.03	2.2	12.0	B
COLONIAL BANCGROUP CNB	1276.7	11	-5	2.1	12.8	192	15	1.5	1.0	3.32	0.49	1.06	1.20	0.8	11.0	B+
FLEETBOSTON FINANCIAL FBFB	21538.6	38	-15	12.7	16.8	232	13	2.3	1.1	2.86	2.52	2.89	3.23	1.2	12.0	B+
M&T BANK MTB	3705.0	470	-9	12.7	14.5	209	15	2.4	1.3	1.06	26.16	34.07	37.84	7.0	11.0	A+
MBNA KRB	20245.0	25	2	30.3	23.4	510	22	3.3	1.1	1.11	0.97	1.20	1.44	1.4	20.0	A
MELLON FINANCIAL MEL	18534.2	36	6	28.1	23.0	439	20	3.5	1.7	2.20	1.63	1.82	2.03	1.0	12.0	A-
MORGAN (J.P.) JPM	22996.9	132	25	-4.9	13.3	203	16	1.9	1.5	3.01	4.71	9.70	10.16	4.3	9.0	B+
NORTH FORK BANCORPORATION NFB	2683.0	20	-16	20.7	31.1	374	13	3.2	1.1	2.98	1.18	1.60	1.81	2.2	11.0	B
PEOPLES HERITAGE FIN. GROUP PHBK	1763.2	17	-15	15.5	15.2	207	13	1.9	0.9	2.83	1.12	1.59	1.76	1.7	12.0	B
PNC BANK PNC	16390.5	56	3	9.0	20.9	280	14	2.3	1.4	3.23	3.60	3.93	4.30	1.6	10.0	A-
REPUBLIC NEW YORK RNB	7279.8	71	55	-8.5	12.0	262	19	2.5	1.8	1.47	2.07	4.01	4.36	3.2	9.6	A-
STATE STREET STT	11743.5	73	5	19.3	19.5	477	25	2.9	1.7	0.82	2.66	2.98	3.33	1.8	14.4	A+
SUMMIT BANCORPORATION SUB	5701.7	33	-25	NA	15.8	200	13	2.3	1.4	4.05	2.63	2.63	3.05	1.6	9.0	A-
(B) BANKS - MIDWEST																
GROUP AVERAGE	17254.7	39	-5	8.1	16.8	329	21	3.3	1.4	2.49	1.87	2.36	2.63	1.8	12.0	
BANK ONE ONE	40491.2	35	-31	7.3	16.4	204	13	1.7	0.8	4.76	2.61	3.47	3.50	7.1	12.0	A
COMERICA CMA	8285.8	53	-22	14.6	19.0	266	13	2.8	1.2	2.72	3.72	4.14	4.58	1.1	11.0	A
COMMERCE BANCSHARES CBSH	2360.9	38	-7	11.9	15.1	219	15	2.6	1.5	1.52	2.31	2.55	2.82	0.7	10.0	A+
FIFTH THIRD BANCORP FITB	19245.1	70	-2	12.6	18.4	565	31	7.2	2.0	1.37	1.76	2.39	2.82	1.8	15.0	A+
FIRSTSTAR FSR	25512.1	26	-16	4.6	9.6	396	42	4.7	1.4	1.54	0.65	1.24	1.53	1.3	15.0	NR
FIRSTMERIT FMER	2332.1	26	-3	5.6	12.7	271	20	3.0	1.2	3.08	1.34	1.73	1.94	2.1	12.5	A-
HUNTINGTON BANCSHARES HBAN	6362.9	28	1	3.0	15.7	295	19	2.7	1.6	2.89	1.28	1.78	1.97	2.0	9.5	A
KEYCORP KEY	12118.2	27	-16	6.9	17.2	189	11	1.8	1.1	3.85	2.23	2.37	2.59	2.3	10.0	A+
MARSHALL & ILSLEY MI	7133.4	67	15	28.9	16.0	336	22	4.3	1.8	1.43	2.61	3.14	3.50	0.6	12.0	A-
NATIONAL CITY NCC	15375.9	25	-31	NA	22.9	261	12	2.2	1.1	4.33	1.61	2.22	2.42	1.7	10.5	A-
NORTHERN TRUST NTRS	10774.9	48	11	18.1	18.2	538	29	4.4	2.3	0.99	1.52	1.73	1.95	0.8	12.0	A
OLD KENT FINANCIAL OK	4798.0	41	-8	8.5	17.7	388	22	3.0	1.6	2.17	1.75	2.26	2.57	1.6	11.0	A+
TCF FINANCIAL TCB	2345.3	28	17	15.9	19.7	288	15	2.4	0.9	2.65	1.76	1.99	2.24	2.2	15.0	A-
U.S. BANCORP USB	24970.4	34	-4	-4.7	22.1	372	17	3.4	1.3	2.28	1.78	2.19	2.45	1.2	12.0	B+
WELLS FARGO WFC	76714.0	47	16	-19.4	11.5	353	30	3.9	1.6	1.72	1.17	2.24	2.58	1.2	13.0	A
(C) BANKS - SOUTH & SOUTHEAST																
GROUP AVERAGE	17142.8	38	-15	10.8	16.6	267	16	2.4	1.4	3.06	2.08	2.64	2.97	1.8	11.1	
AMSOUTH BANCORPORATION ASO	3983.5	23	-26	21.8	19.7	271	14	2.4	1.3	3.01	1.45	1.63	1.86	2.2	10.5	A-
BANK OF AMERICA BAC	100037.3	59	-3	3.8	15.6	218	14	2.1	1.0	3.08	2.90	4.71	5.45	1.7	12.0	A-
BB&T BBT	10261.9	32	-20	15.6	18.6	332	18	3.0	1.4	2.48	1.71	1.97	2.20	0.9	12.0	A-
COMPASS BANCSHARES CBSS	2883.9	25	0	10.3	16.5	242	15	2.2	1.2	3.15	1.57	1.89	2.11	1.4	11.0	A+
FIRST TENNESSEE NATIONAL FTN	4296.1	33	-14	13.4	20.0	345	18	2.0	1.4	2.31	1.72	1.93	2.20	0.9	12.0	A+
FIRST UNION FTU	37139.5	39	-36	11.9	20.3	233	12	2.3	1.0	4.85	2.95	3.40	3.77	1.9	11.4	A
HIBERNIA HIB	2033.7	13	-27	10.2	12.2	160	12	1.7	1.1	3.78	1.10	1.11	1.30	2.3	10.0	B
REGIONS FINANCIAL RGBK	6016.9	27	-32	9.0	17.3	199	12	1.9	1.2	3.65	1.88	2.37	2.59	1.9	10.0	A
SOUTHTRUST SOTR	6512.8	39	5	12.1	14.7	226	15	2.1	1.4	2.27	2.25	2.61	2.92	1.4	11.0	A+
SUNTRUST BANKS STI	22352.2	70	-9	8.3	13.5	285	21	3.1	1.5	1.98	3.04	3.92	4.42	0.9	12.0	A+
SYNOVUS FINANCIAL SNV	5594.5	20	-17	19.3	18.2	472	26	4.0	1.7	1.80	0.70	0.80	0.90	2.2	14.3	A+
UNION PLANTERS UPC	6043.5	43	-6	-2.6	11.5	206	18	2.3	1.9	4.69	1.58	2.97	3.38	4.7	7.5	B+
WACHOVIA WB	15700.0	77	-11	7.8a	17.6	279	16	2.7	1.4	2.79	4.18	4.97	5.50	0.7	11.0	A-
(D) BANKS - WEST & SOUTHWEST																
GROUP AVERAGE	5551.0	47	5	8.1	17.8	377	20	2.7	1.4	2.05	1.89	2.59	3.17	2.7	13.2	
BANCWEST BWE	2739.5	44	-8	-1.0	7.2	150	21	2.3	1.8	3.09	2.15	2.95	3.43	1.2	8.5	A-
FIRST SECURITY FSCO	5505.3	28	20	12.3	15.6	313	20	3.1	1.8	1.99	1.28	1.43	1.57	1.3	11.0	A
PACIFIC CENTURY FINANCIAL BOH	1576.0	20	-19	-1.1	10.8	130	12	1.3	1.3	3.47	1.32	1.78	2.11	4.7	8.5	A-

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													I/B/E/S CON-SENSUS	VARIATION %	LONG-TERM GROWTH RATE %		
PROVIDIAN FINANCIAL PVN	11131.8	79	6	NA	41.8	957	24	3.2	0.8	0.25	2.04	3.77	5.10	2.9	25.0	NR	
UNIONBANCAL UB	7253.7	44	29	15.2a	14.5	252	18	2.8	1.4	1.73	2.65	2.84	3.47	2.0	11.0	B+	
ZIONS BANCORPORATION ZION	5099.9	65	4	15.1	16.9	458	27	3.6	1.6	1.80	1.91	2.77	3.36	3.9	15.0	A	
4 CHEMICALS																	
INDUSTRY AVERAGE	6163.7	32	-5	-4.3	16.3	338	25	1.1	1.6	2.56	1.48	1.88	2.18	10.2	10.3		
AIR PRODUCTS & CHEMICALS APD (9)	7423.7	32	-19	6.6	15.9	262	15	1.5	1.3	2.22	2.48	2.09*	2.21	5.0	12.0	A	
CABOT CBT (9)	1259.8	19	-32	15.0b	5.1	192	15	0.7	0.8	2.31	1.61	1.31*	1.81	5.5	17.5	B	
CK WITCO CNW	1271.0	11	-49	NM	-0.2	142	32	0.7	0.9	0.47	2.42	1.20	1.23	9.8	10.0	A-	
CYTEC INDUSTRIES CYT	989.7	23	10	25.6	25.0	201	8	0.7	0.9	0.00	2.68	2.54	2.81	3.9	10.0	NR	
DOW CHEMICAL DOW	25685.2	117	29	20.4	14.6	334	22	1.4	2.4	2.97	5.76	6.00	6.12	10.6	8.0	B	
DUPONT DD	57970.2	59	12	-2.6	23.6	577	28	2.2	2.3	2.36	1.43	2.59	2.96	6.4	10.0	B+	
EASTMAN CHEMICAL EMN	3034.9	39	-13	-6.1	5.3	163	31	0.7	2.8	4.53	3.13	1.77	2.64	13.6	7.8	NR	
FERRO FOE	742.0	21	-19	15.3	22.9	342	12	0.6	1.0	2.75	1.67	1.83	2.04	2.0	12.0	B	
FULLER (H.B.) FULL (11)	765.0	55	13	-15.0	10.6	210	20	0.6	1.2	1.51	1.15	3.86	4.58	4.1	12.0	B+	
GEON GON	717.2	30	32	-27.0	28.4	228	8	0.6	1.6	1.65	0.58	2.11	2.72	13.2	9.0	NR	
GRACE (W.R.) GRA	921.6	14	-13	NM	-90.2	653	NM	0.6	0.8	0.00	-1.95	1.48	1.70	2.4	12.0	B-	
GREAT LAKES CHEMICAL GLK	1915.4	33	-17	-14.5	10.0	176	18	1.4	1.2	0.96	0.95	2.40	2.74	4.4	12.0	A-	
HANNA (M.A.) MAH	510.4	10	-15	-4.0	6.6	92	13	0.2	1.2	4.79	0.67	0.84	1.05	4.8	10.0	B	
HERCULES HPC	2522.4	24	-13	-54.4	-1.5	294	NM	0.8	1.1	4.55	0.10	2.16	2.68	3.0	10.0	A-	
IMC GLOBAL IGL	1845.9	16	-25	-19.1	1.5	93	58	0.6	1.5	1.98	0.50	1.40	1.22	24.6	7.5	B-	
INTL. FLAVORS & FRAGRANCES IFF	3905.3	37	-17	-1.6	17.4	423	24	2.7	2.3	4.13	1.90	1.79	1.95	3.1	9.0	A	
LUBRIZOL LZ	1494.9	27	7	-17.0	9.3	187	20	0.9	1.8	3.80	1.27	2.16	2.31	3.5	7.0	B	
LYONDELL CHEMICAL LYO	1646.3	14	-22	-29.9	-4.4	148	NM	0.5	NM	6.43	0.67	-0.31	0.55	54.5	8.9	B-	
MILLENNIUM CHEMICALS MCH	1370.5	20	-2	NM	7.3	97	14	0.9	3.0	2.76	2.15	0.78	1.22	28.7	8.5	NR	
MONSANTO MTC	26772.8	42	-11	NM	-2.8	509	NM	3.0	2.2	0.28	-0.41	0.96	1.24	7.3	20.0	B	
NALCO CHEMICAL NLC	3516.2	53	70	-39.9a	5.8	568	120	2.2	2.4	1.90	0.40	2.18	2.32	3.4	10.0	A-	
PRAXAIR PX	7093.1	45	27	15.8	19.5	329	17	1.5	1.4	1.26	2.60	2.63	2.95	3.1	12.0	NR	
ROHM & HAAS ROH	8014.4	37	22	19.3	6.5	226	29	1.8	1.8	2.08	2.52	2.02	2.36	4.7	10.0	A	
SCOTTS SMG (9)	735.4	40	5	NM	13.3	254	18	0.4	1.2	0.00	1.22	2.27*	2.36	1.7	15.0	NR	
SOLUTIA SOI	1659.0	15	-33	18.4a	300.0	2370	8	0.6	0.7	1.06	2.03	2.16	2.31	5.6	10.0	NR	
TERRA INDUSTRIES TRA	155.6	2	-67	NM	-12.7	23	NM	0.2	NM	0.00	-0.35	-0.84	-0.57	35.1	5.0	B	
UNION CARBIDE UK	7828.0	59	38	4.4	11.3	310	28	1.4	3.4	1.54	2.91	1.74	2.32	12.9	10.0	NR	
USEC USU (6)	818.2	8	-41	NA	9.3	72	8	0.6	1.2	13.33	1.46	1.52*	1.27	9.4	4.5	NR	
5 CONGLOMERATES																	
INDUSTRY AVERAGE	35196.4	38	-10	11.6	14.8	315	25	1.1	1.3	1.26	1.60	2.03	2.40	5.3	14.3		
ALLEGHENY TECHNOLOGIES ALT	2381.0	25	-38	NA	NA	NA	NA	NA	1.7	NA	1.58c	1.22	1.69	8.2	12.0	NR	
ALLIEDSIGNAL ALD	33156.1	60	35	15.3	27.2	611	23	2.2	1.5	1.13	2.32	2.69	3.19	2.5	15.0	B+	
ANIXTER INTERNATIONAL AXE	736.6	20	0	22.1	13.8	165	13	0.3	1.1	0.00	0.99	1.21	1.51	2.0	15.0	B	
GENERAL ELECTRIC GE	426504.6	130	28	13.2	25.8	1067	42	4.0	2.9	1.08	2.80	3.21	3.67	0.8	14.0	A+	
HARCOURT GENERAL H (10)	2355.8	33	-38	1.4	16.1	239	15	0.5	1.0	2.54	1.96	2.22	2.54	17.7	15.0	B	
IKON OFFICE SOLUTIONS IKN (9)	997.3	7	-22	-6.0	6.7	66	10	0.2	0.8	2.39	-0.76	0.67*	0.77	5.2	13.0	B-	
OGDEN OG	643.1	13	-48	2.9	8.9	118	13	0.6	0.6	0.00	1.70	1.71	2.13	10.8	13.5	B+	
PERKINELMER PKI	1894.4	41	48	NM	3.9	367	93	1.5	1.7	1.36	2.22	1.66	1.92	1.0	15.0	B+	
PITTSWAY PRY.A	1325.4	31	-6	-1.1	21.6	229	11	0.8	0.9	0.39	0.86	1.73	2.00	3.5	19.0	B	
TEXTRON TXT	10704.6	72	-6	22.7	12.9	242	19	1.0	1.3	1.82	2.68	4.04	4.64	1.1	13.5	A	
TRW TRW	6346.3	52	-7	9.2a	18.3	338	18	0.4	1.1	2.53	3.83	4.57	5.44	2.4	10.0	B+	
U.S. INDUSTRIES USI (9)	1245.4	14	-24	NA	16.9	137	8	0.4	0.6	1.44	0.03	1.64*	1.78	8.4	14.5	NR	
VIAD VVI	2500.4	26	-13	22.1	17.2	347	21	1.4	1.1	1.37	1.52	1.32	1.66	2.4	18.3	B	
WHITMAN WH	1959.2	14	-45	25.5	3.4	165	40	1.0	2.1	0.29	0.61	0.55	0.63	7.9	12.0	B	
6 CONSUMER PRODUCTS																	
INDUSTRY AVERAGE	14518.0	34	-3	7.8	29.8	826	37	1.4	1.7	1.91	1.06	1.70	2.22	13.6	14.0		
(A) APPAREL																	
GROUP AVERAGE	2370.7	21	-16	-6.1	3.8	172	26	0.6	0.9	1.38	1.27	1.75	2.13	27.9	13.6		
BROWN SHOE BWS (1)	287.4	16	-10	-8.7	13.9	117	8	0.2	0.6	2.54	1.32	1.87	2.13	5.2	14.0	B-	
FRUIT OF THE LOOM FTL	125.5	2	-86	14.2	-65.1	43	NM	0.1	NM	0.00	1.88	-0.83	0.11	272.7	12.0	C	
JONES APPAREL GROUP JNY	3267.0	27	21	30.1	16.0	270	16	1.2	0.7	0.00	1.47	1.98	2.46	1.2	20.0	B+	
KELLWOOD KWD (4)	577.8	21	-17	-39.7	1.4	122	99	0.3	0.5	2.89	0.07	2.79	3.22	2.2	14.3	B+	
LIZ CLAIBORNE LIZ	2249.9	37	19	25.0	17.4	227	14	0.8	1.2	1.20	2.57	3.06	3.38	1.5	10.0	B+	
NIKE NKE (5)	12884.6	46	13	3.6	14.5	384	27	1.5	1.5	1.04	1.57	2.07	2.46	3.3	15.0	A	
PHILLIPS-VAN HEUSEN PVH (1)	232.0	9	18	-19.7	6.2	97	16	0.2	1.2	1.77	0.47	0.60	0.94	2.1	12.0	B+	
POLO RALPH LAUREN RL (3)	1728.1	17	-9	NA	15.0	255	17	0.9	0.8	0.00	0.91	1.47	1.71	1.8	15.0	NR	
REEBOK INTERNATIONAL RBK	505.0	9	-39	-39.3	3.4	93	27	0.2	0.9	0.00	0.42	0.86	1.01	8.9	12.0	B	
VF VFC	3531.5	30	-36	10.8	16.7	164	10	0.6	1.0	2.81	3.10	3.01	3.33	2.7	10.0	A	
WARNACO GROUP WAC	688.5	12	-51	-37.7	2.6	121	29	0.3	0.3	2.91	0.22	2.38	2.73	5.9	15.0	B-	
(B) APPLIANCES & HOME FURNISHINGS																	
GROUP AVERAGE	4577.0	37	26	15.1	18.2	551	42	1.0	1.6	1.23	0.68	1.88	2.53	8.8	15.9		
ARMSTRONG WORLD INDUSTRIES ACK	1342.1	34	-44	NM	2.2	154	78	0.4	0.5	5.73	-0.23	5.87	6.41	3.3	11.0	B	
BED BATH & BEYOND BBBY (2)	4370.0	31	-8	34.1a	23.4	931	41	2.7	1.4	0.00	0.68	0.87	1.08	0.9	25.0	NR	

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS				S&P EQUITY RANKING
													I/B/E/S CON-SENSUS	VARIATION %	LONG-TERM GROWTH RATE %		
BEST BUY BBY (2)	12829.4	63	104	59.2a	23.2	1100	49	1.2	1.6	0.00	1.07	1.56	1.90	2.6	25.0	B	
CIRCUIT CITY GROUP CC (2)	9858.7	49	94	-6.9a	11.9	537	45	1.0	1.7	0.14	0.74	1.55	1.86	1.6	18.0	A-	
FURNITURE BRANDS INTERNATIONAL FBN	974.9	20	-28	40.4a	23.5	213	10	0.5	0.6	0.00	1.82	2.12	2.45	2.0	15.0	NR	
HARMAN INTERNATIONAL INDS. HAR (6)	889.0	52	35	-29.0	1.8	194	117	0.6	5.7	0.39	2.86	0.65*	4.02	0.5	14.0	B	
HEILIG-MEYERS HMY (2)	217.0	4	-46	NM	-16.7	41	NM	0.1	0.7	2.21	-0.03	0.37	0.59	20.3	15.0	B+	
LA-Z-BOY LZB (4)	940.2	18	1	16.9	18.3	224	12	0.7	0.9	1.78	1.24	1.58	1.73	2.3	12.0	A	
LEGGETT & PLATT LEG	4208.0	21	-3	16.0	17.6	266	15	1.2	1.0	1.68	1.24	1.44	1.66	1.8	15.0	A	
MAYTAG MYG	4026.1	48	-23	21.7	70.7	874	13	1.0	0.9	1.51	3.05	3.61	3.93	2.5	15.0	B	
SUNBEAM SOC	497.5	5	-28	NM	NM	525	NM	0.2	NM	0.00	-7.99	-1.93	-0.43	72.1	12.0	NR	
TANDY TAN	14807.6	77	272	-21.7	24.4	1845	70	3.8	2.9	0.26	0.27	1.46	1.73	2.3	18.0	B-	
WHIRLPOOL WHR	4540.1	61	10	19.9	18.0	257	15	0.4	1.0	2.23	4.06	5.31	5.91	2.0	12.0	B	
(C) BEVERAGES																	
GROUP AVERAGE	33752.7	48	-11	10.9	17.0	585	61	2.3	2.4	1.07	1.38	2.03	2.33	3.3	13.6		
ANHEUSER-BUSCH BUD	34809.3	75	14	7.3	33.3	840	26	3.0	2.8	1.60	2.53	2.93	3.24	1.2	9.0	A	
BROWN-FORMAN BF.B (4)	4294.8	63	-17	8.0	22.9	469	21	2.3	2.1	1.88	2.93	3.18	3.48	2.9	9.5	A	
CANANDAIGUA BRANDS CDB (2)	961.2	53	-8	NA	13.7	205	15	0.5	0.8	0.00	3.30	4.23	4.95	1.2	15.0	B+	
COCA-COLA KO	165941.1	67	0	9.6	32.5	1753	54	8.5	3.5	0.95	1.42	1.29	1.52	2.0	15.0	A+	
COCA-COLA ENTERPRISES CCE	9008.4	21	-41	20.6	1.3	301	265	0.6	3.6	0.76	0.35	0.26	0.42	11.9	22.5	B	
COORS (ADOLPH) RKY	1833.5	50	-12	5.3	10.6	218	21	0.9	2.0	1.33	1.81	2.49	2.77	1.4	10.0	B	
PEPSI BOTTLING GROUP PBG	2712.6	18	NA	NM	-5.8	160	NM	0.4	1.8	0.46	-2.65	0.66	0.89	4.5	15.0	NR	
PEPSICO PEP	50460.5	35	-15	14.5a	27.9	733	27	2.3	2.2	1.56	1.31	1.21	1.38	1.4	13.0	A	
(D) PERSONAL CARE																	
GROUP AVERAGE	25647.8	43	-7	9.1	80.2	2437	33	2.3	2.4	1.13	1.11	0.72	1.51	16.6	13.6		
ALBERTO-CULVER ACV (9)	1467.9	26	-1	12.7	15.2	258	17	0.7	1.7	0.99	1.37	1.51*	1.66	0.6	10.0	A+	
AVON PRODUCTS AVP	8829.1	36	-18	2.3	504.6	14427	31	1.7	1.7	1.98	1.02	1.64	1.85	1.1	13.0	B+	
CLOROX CLX (6)	10534.6	45	-24	-4.8a	14.4	612	45	2.5	3.3	1.80	1.41	1.03*	1.76	1.7	13.0	A	
COLGATE-PALMOLIVE CL	31969.1	55	18	10.1	52.4	1905	38	3.5	2.9	1.15	1.31	1.46	1.65	1.2	13.0	A-	
DIAL DL	2872.6	28	-3	NA	26.6	674	25	1.7	1.7	1.14	1.02	1.17	1.33	2.3	14.5	NR	
ECOLAB ECL	4487.6	35	-4	17.5	23.1	601	27	2.2	1.8	1.21	1.15	1.30	1.47	1.4	15.0	A-	
ESTEE LAUDER EL (6)	9998.0	42	-1	21.2a	19.3	1011	39	2.5	2.7	0.47	0.89	1.03*	1.19	0.0	15.0	NR	
GILLETTE G	43040.4	40	-16	3.4	37.2	1270	33	4.3	2.3	1.47	0.95	1.14	1.31	3.8	15.0	A	
PROCTER & GAMBLE PG (6)	142753.4	109	19	10.4	29.4	1178	42	3.7	3.2	1.12	2.56	2.59*	3.21	0.6	13.0	A	
REVLON REV	525.2	10	-37	NM	NM	NM	NM	0.3	NM	0.00	-0.53	-5.65	-0.32	153.1	14.0	NR	
(E) TOBACCO																	
GROUP AVERAGE	14054.2	21	-39	19.9	44.1	463	9	1.0	0.8	7.75	0.96	2.51	2.87	4.9	11.3		
DIMON DMN (6)	150.3	3	-55	NM	-7.4	39	NM	0.1	NM	5.93	0.94	-0.63*	0.42	9.5	15.0	NR	
PHILIP MORRIS MO	62428.2	26	-51	5.0	38.3	393	10	1.0	0.6	7.31	2.20	3.30	3.68	0.8	13.0	A	
R.J. REYNOLDS TOBACCO HOLDINGS RJR	2336.4	21	NA	NA	-5.5	32	NM	0.3	0.9	14.55	-4.78	3.42	3.52	11.4	7.0	NR	
UNIVERSAL UVV (6)	800.8	26	-27	51.1	24.3	150	7	0.2	0.5	4.67	3.99	3.80*	3.81	1.8	13.0	B+	
UST UST	4555.4	27	-24	3.5a	170.9	1702	10	3.1	1.2	6.31	2.44	2.68	2.90	1.0	8.5	A+	
7 CONTAINERS & PACKAGING																	
INDUSTRY AVERAGE	2411.7	29	-10	-0.7	7.9	281	23	0.7	1.2	1.52	1.18	1.89	2.40	4.3	12.6		
(A) GLASS, METAL & PLASTIC																	
GROUP AVERAGE	1647.7	22	-30	-10.4	6.0	128	26	0.3	0.9	1.52	1.35	2.24	2.50	3.3	11.4		
AMERICAN NATIONAL CAN GROUP CAN	711.6	13	NA	NM	6.5	66	7	0.3	0.7	1.08	2.10	1.75	1.93	1.0	10.0	NR	
BALL BLL	1126.6	37	-19	-17.3	9.3	172	19	0.3	0.9	1.61	0.91	3.07	3.55	5.9	13.0	B	
CROWN CORK & SEAL CCK	2482.9	20	-34	-16.6	6.4	94	13	0.3	0.9	4.91	0.71	2.15	2.41	2.5	10.0	B	
OWENS-ILLINOIS OI	3651.5	24	-22	2.6	1.9	180	80	0.7	1.2	0.00	0.71	1.71	1.88	3.2	12.0	NR	
SILGAN HOLDINGS SLGN	265.7	15	-45	NM	NM	NM	9	0.1	0.5	0.00	2.30	2.54	2.72	3.7	12.0	NR	
(B) PAPER																	
GROUP AVERAGE	2889.2	33	0	5.1	8.9	358	20	0.9	1.4	1.53	1.07	1.67	2.34	5.0	13.3		
AVERY DENNISON AVY	6707.5	59	32	NA	25.8	847	30	1.8	1.8	1.82	2.15	2.51	2.84	1.8	13.0	A	
BEMIS BMS	1647.8	32	-17	8.6a	15.9	231	15	0.9	1.2	2.92	2.09	2.17	2.39	1.3	12.0	A	
MAIL-WELL MWL	584.9	12	4	-1.8a	11.2	173	17	0.3	0.4	0.00	0.53	1.20	1.39	2.2	23.0	NR	
ROCK-TENN RKT (9)	540.7	16	-8	NA	9.2	125	14	0.4	1.0	1.94	1.20	1.13*	1.37	9.5	14.0	NR	
SEALED AIR SEE	3925.4	47	-8	NA	6.3	789	27	1.4	1.5	0.00	NA	1.79	2.17	6.5	17.5	NR	
SMURFIT-STONE CONTAINER SSCC	4164.5	19	21	NM	-22.5	267	NM	0.7	NM	0.00	-1.56	-0.42	1.82	7.7	9.0	NR	
SONOCO PRODUCTS SON	2345.3	23	-22	11.5	19.1	266	14	1.0	1.2	3.30	1.84	1.80	2.02	2.0	11.0	B+	
TEMPLE-INLAND TIN	3197.6	57	-3	-15.1	5.9	161	27	0.9	2.6	2.24	1.21	3.15	4.69	9.4	7.0	B	
8 DISCOUNT & FASHION RETAILING																	
INDUSTRY AVERAGE	14617.4	32	1	14.7	16.9	550	22	2.0	1.6	0.46	1.27	1.54	1.87	5.9	17.9		
AMAZON.COM AMZN	28856.0	85	59	NM	NM	6872	NM	23.7	NM	0.00	-0.42	-1.11	-1.12	14.3	70.0	NR	
AMES DEPARTMENT STORES AMES (1)	774.7	27	-2	14.3	-10.0	174	NM	0.2	0.9	0.00	1.40	2.03	3.34	5.7	15.0	NR	
AUTOZONE AZO (8)	3978.7	28	-16	13.2a	18.5	301	17	1.0	1.1	0.00	1.48	1.63*	1.97	1.5	15.0	B+	
BARNES & NOBLE BKS (1)	1718.7	25	-42	33.9	15.8	207	14	0.5	0.9	0.00	1.29	1.29	1.50	3.3	22.0	NR	
BJ'S WHOLESALE CLUB BJ (1)	2754.8	37	61	27.7	19.0	518	28	0.7	1.6	0.00	1.07	1.44	1.67	1.8	16.0	NR	
BORDERS GROUP BGP (1)	1209.8	16	-38	48.0	11.2	173	16	0.4	0.7	0.00	1.12	1.18	1.38	1.4	20.0	NR	
BURLINGTON COAT FACTORY BCF (5)	594.6	13	-21	-2.3	9.8	110	11	0.3	0.5	0.16	1.02	1.56	1.83	7.7	15.0	B+	

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	2000 ESTIMATES FROM ANALYSTS					S&P EQUITY RANKING
												I/B/E/S 1999 ANALYST EST.	I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %		
CDW COMPUTER CENTERS CDWC	3036.7	70	47	49.7	24.6	952	36	1.3	1.4	0.00	1.52	2.14	2.65	2.3	23.5	NR	
CONSOLIDATED STORES CNS (1)	1735.0	16	-22	0.5	8.1	147	19	0.4	0.9	0.00	0.97	0.95	1.26	5.6	19.0	B	
COSTCO WHOLESALE COST (8)	20296.8	92	27	22.8a	15.3	575	41	0.7	2.7	0.00	2.03	2.23*	2.72	0.7	15.0	B-	
DAYTON HUDSON DH (1)	31096.7	71	30	22.2	18.8	617	32	1.0	1.9	0.57	2.04	2.49	2.83	2.1	15.0	A	
DILLARD'S DDS (1)	2018.2	19	-33	-13.3	7.3	69	9	0.2	0.8	0.85	1.26	2.48	2.81	3.6	10.0	A	
DOLLAR GENERAL DG (1)	6516.5	25	30	27.3a	23.5	756	32	1.8	1.3	0.52	0.68	0.83	1.03	1.9	23.0	A+	
FAMILY DOLLAR STORES FDO (8)	3098.8	18	-18	24.2	20.9	449	22	1.1	1.0	1.12	0.60	0.81*	0.99	1.0	22.8	A	
FEDERATED DEPARTMENT STORES FD (1)	9880.2	47	8	23.4	12.6	165	14	0.6	0.9	0.00	3.06	3.52	3.91	1.3	15.0	NR	
FOOTSTAR FTS	691.6	33	33	NA	13.9	256	19	0.4	0.9	0.00	1.32	2.73	2.99	1.0	13.0	NR	
GAP GPS (1)	34840.2	41	8	29.4	53.5	1816	35	3.2	1.6	0.22	0.91	1.24	1.51	2.0	20.0	A+	
HOME DEPOT HD (1)	121506.5	79	29	28.4a	21.6	1033	56	3.3	2.2	0.30	1.06	1.48	1.83	1.1	24.0	A+	
HOMEBASE HBI (1)	130.2	3	-46	-7.6	4.7	33	8	0.1	0.8	0.00	0.54	0.32	0.39	28.2	13.0	B	
INTIMATE BRANDS IBI (1)	10677.0	43	51	13.3	135.4	3474	27	2.5	1.4	1.31	1.51	1.81	2.10	1.0	16.5	NR	
KMART KM (1)	4945.3	10	-35	51.4	10.1	83	9	0.1	0.8	0.00	1.01	1.19	1.36	5.9	10.0	B+	
KOHL'S KSS (1)	11758.2	72	17	26.9	14.8	753	51	2.8	2.2	0.00	1.18	1.51	1.82	1.1	22.0	NR	
LANDS' END LE (1)	1820.2	60	124	-0.2	17.1	685	41	1.3	2.0	0.00	1.01	2.03	2.39	3.3	15.0	B	
LIBERTY MEDIA GROUP LMG.A	52898.3	42	82	NA	4.4	149	NA	37.6	22.8	0.00	NA	0.17	NA	NA	10.8	NR	
LIMITED LTD (1)	9112.0	42	46	61.6	20.0	483	26	0.9	1.8	1.41	8.32	1.79	2.05	1.5	13.0	A-	
LOWE'S LOW (1)	19041.9	50	-3	17.4	13.9	419	30	1.3	1.4	0.24	1.36	1.77	2.15	1.4	20.0	A	
MAY DEPARTMENT STORES MAY (1)	11154.8	34	-16	9.1	22.7	293	14	0.8	1.2	2.65	2.30	2.59	2.85	1.1	11.0	A+	
MICHAELS STORES MIKE (1)	909.9	31	73	NM	9.0	178	21	0.5	0.7	0.00	1.43	1.78	2.16	2.8	25.0	B-	
MICRO WAREHOUSE MWHS	420.4	12	-65	1.5	11.5	95	8	0.2	0.4	0.00	0.85	1.39	1.60	2.5	20.0	NR	
NEIMAN MARCUS GROUP NMG.A (7)	1411.6	29	15	14.4a	14.5	193	15	0.5	1.0	0.00	2.13	1.90*	2.36	4.2	14.5	B-	
NORDSTROM JWN (1)	3853.6	28	-20	3.3	15.7	299	19	0.8	1.3	1.15	1.41	1.48	1.74	4.6	14.5	A-	
OFFICE DEPOT ODP	3770.3	11	-55	10.8	13.0	202	18	0.4	0.6	0.00	0.61	0.87	1.06	4.7	20.0	B+	
OFFICEMAX OMX (1)	757.8	6	-51	10.3	-1.8	69	NM	0.2	0.6	0.00	0.39	0.52	0.62	8.1	19.0	NR	
PAYLESS SHOESOURCE PSS (1)	1423.1	46	-3	4.0	18.7	196	11	0.5	0.7	0.00	3.78	4.33	4.97	0.6	15.0	NR	
PENNEY (J.C.) JCP (1)	5850.0	23	-52	-14.5a	7.0	84	11	0.2	1.1	4.84	2.19	2.09	2.60	11.5	10.0	B	
PEP BOYS-MANNY, MOE & JACK PBY (1)	498.1	10	-37	-50.7	3.2	76	21	0.2	0.7	2.73	0.08	0.89	1.04	7.7	15.0	A-	
PETSMART PETM (1)	504.8	4	-61	NM	8.4	137	17	0.2	0.6	0.00	0.20	0.31	0.47	10.6	25.0	B-	
ROSS STORES ROST (1)	1738.4	19	-3	39.6	35.9	408	12	0.7	0.8	0.68	1.40	1.70	1.93	1.0	15.0	B+	
SAKS SKS (1)	2534.2	18	-45	-27.6	8.6	123	14	0.4	0.6	0.00	0.17	1.78	2.03	3.4	17.0	B	
SEARS, ROEBUCK S	12921.5	34	-20	2.5a	19.7	204	11	0.3	1.0	2.69	2.74	3.41	3.67	2.5	10.0	B	
SHOPKO STORES SKO (1)	689.3	23	-32	16.0a	14.7	104	6	0.2	0.6	0.00	2.10	2.66	3.00	0.7	15.0	NR	
SPIEGEL SPGLA	1054.4	8	39	-39.9	8.0	162	20	0.3	1.0	0.00	0.03	0.41	0.70	1.4	20.0	C	
SPORTS AUTHORITY TSA (1)	68.0	2	-60	NM	-3.3	25	NM	0.0	NM	0.00	-2.01	-0.13	0.18	100.0	15.0	NR	
STAPLES SPLS (1)	10737.9	24	-19	19.6	15.8	636	41	1.3	1.1	0.00	0.41	0.69	0.88	2.3	30.0	B+	
TJX TJX (1)	8120.4	26	-10	108.0a	43.8	676	16	0.9	0.9	0.54	1.29	1.68	1.94	1.0	16.5	B	
TOYS 'R' US TOY (1)	4314.1	18	4	NM	9.9	121	13	0.4	1.1	0.00	-0.50	1.58	1.75	4.0	10.0	B	
VENATOR GROUP Z (1)	944.5	7	6	-41.4	-1.6	93	NM	0.2	1.5	0.00	0.02	0.38	0.75	6.7	12.0	B-	
WAL-MART STORES WMT (1)	255802.0	58	41	14.1	21.5	1054	49	1.7	3.1	0.35	0.99	1.25	1.41	2.1	15.0	A+	
ZALE ZLC (7)	1784.6	51	57	25.6	12.0	263	22	1.2	1.1	0.00	1.84	2.21*	2.71	1.1	20.0	NR	

9 ELECTRICAL & ELECTRONICS

INDUSTRY AVERAGE	19626.3	70	119	22.4	8.7	680	112	6.7	3.1	0.69	0.69	1.52	2.32	7.9	20.5	
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(A) ELECTRICAL PRODUCTS

GROUP AVERAGE	4090.9	50	-6	14.9	16.9	276	12	1.0	1.2	2.72	1.71	3.78	4.23	2.6	11.5	
COOPER INDUSTRIES CBE	4043.0	43	-10	26.5	22.2	239	11	1.1	1.1	3.07	2.93	3.49	3.80	0.5	11.0	A-
EATON ETN	5699.4	77	10	2.7	19.0	233	12	0.7	1.3	2.27	4.80	5.96	7.13	3.6	10.0	B+
HUBBELL HUB.B	1809.9	28	-27	12.1	18.5	209	12	1.2	1.2	4.59	2.50	2.12	2.44	6.1	11.0	A-
NATIONAL SERVICE INDUSTRIES NSI (8)	1196.3	30	-22	12.0	20.2	194	10	0.5	1.0	4.33	2.53	3.03*	2.89	2.4	10.0	A
ROCKWELL INTERNATIONAL ROK (9)	9473.4	50	2	21.2	22.1	359	16	1.3	1.4	2.06	-0.55	3.01*	3.31	0.9	12.0	B+
SPX SPW	2323.1	75	11	NM	-0.6	421	NM	0.9	1.0	0.00	-1.94	5.08	5.83	1.7	15.0	C

(B) ELECTRONICS

GROUP COMPOSITE	29672.8	116	253	30.2	5.3	618	185	4.8	3.5	0.23	0.80	1.16	2.23	17.0	23.6	
GENERAL INSTRUMENT GIC	11307.2	65	92	NA	7.4	576	82	5.2	2.7	0.00	0.33	0.98	1.18	2.5	25.0	NR
HARRIS HRS (6)	1660.2	21	-43	NA	3.3	107	32	1.0	2.2	0.95	0.83	0.63*	0.84	3.6	15.0	B+
HUGHES ELECTRONICS GMH	34892.2	86	116	44.9a	0.5	353	571	5.0	NM	0.00	0.70	-0.50	-0.50	88.0	35.5	B
LITTON INDUSTRIES LIT (7)	2041.6	45	-31	-2.6	9.6	151	17	0.4	1.6	0.00	3.82	2.58*	4.77	0.4	11.0	B
MOTOROLA MOT	69589.0	114	87	NM	4.2	482	113	2.3	2.8	0.42	-1.61	2.05	3.06	4.6	20.0	A
QUALCOMM QCOM (9)	58546.4	362	1299	48.2	7.0	2039	292	14.9	8.3	0.00	0.73	1.24*	4.03	2.7	35.0	B

(C) INSTRUMENTS

GROUP COMPOSITE	6498.3	35	11	4.3	12.0	387	29	1.6	1.4	0.88	0.88	1.83	2.21	5.0	16.1	
BECKMAN COULTER BEC	1375.2	48	-12	-11.9a	46.2	739	16	0.8	0.9	1.34	1.14	3.51	3.96	0.8	15.0	B
EMERSON ELECTRIC EMR (9)	24767.2	57	-6	9.9	21.3	401	19	1.7	1.8	2.51	2.77	3.00*	3.30	0.9	10.8	A+
TEKTRONIX TEK (5)	1604.1	34	13	NM	-8.9	261	NM	0.9	1.9	1.41	-1.07	1.62	2.30	7.4	11.0	B
TERADYNE TER	7459.4	44	106	5.6	11.2	654	61	4.8	2.0	0.00	0.60	1.03	1.66	3.0	21.0	B-
THERMO ELECTRON TMO	2373.6	15	-11	4.9	-6.6	117	NM	0.6	1.0	0.00	1.04	0.94	1.12	13.4	16.3	B+
THERMO INSTRUMENT SYSTEMS THI	1410.3	12	-22	12.9	8.7	152	19	0.7	0.6	0.00	0.79	0.85	0.92	4.3	22.5	B+

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS				S&P EQUITY RANKING
													I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %		
(D) SEMICONDUCTORS & OTHER COMPONENTS																	
GROUP AVERAGE	24945.5	73	146	29.3	6.4	896	136	10.4	4.2	0.20	0.29	0.88	1.83	7.7	23.5		
ADVANCED MICRO DEVICES AMD	4174.5	28	-3	NM	-6.9	218	NM	1.6	NM	0.00	-0.72	-2.76	0.83	50.6	15.0	C	
AMKOR TECHNOLOGY AMKR	3193.0	27	150	50.1	13.9	582	43	1.8	1.5	0.00	0.70	0.70	1.06	4.7	25.0	NR	
ANALOG DEVICES ADI (10)	10025.0	58	83	1.2a	13.0	660	67	6.9	2.4	0.00	0.71	1.10*	1.63	4.9	22.0	B	
AVX AVX (3)	3547.0	41	142	-13.8	6.5	404	62	2.6	2.1	0.64	0.48	1.20	1.61	4.3	16.0	NR	
BROADCOM BRCM	17809.3	179	197	213.0	16.2	4880	332	41.7	4.2	0.00	0.39	0.86	1.24	4.8	50.0	NR	
CONEXANT SYSTEMS CNXT (9)	11526.3	59	607	NA	1.4	1213	912	8.0	36.5	0.00	NA	0.07*	0.78	1.3	25.0	NR	
INTEL INTC	256214.6	77	29	27.4	24.7	878	37	8.9	1.7	0.16	1.73	2.27	2.67	5.2	20.0	A-	
JABIL CIRCUIT JBL (8)	5257.4	64	72	76.7	16.8	963	57	2.6	1.9	0.00	0.74	1.12*	1.52	2.0	30.0	B	
JDS UNIPHASE JDSU (6)	25872.8	229	559	NM	-6.8	604	NM	56.8	NM	0.00	-0.28	-2.15*	1.31	2.3	45.0	C	
LINEAR TECHNOLOGY LLTC (6)	10960.0	71	59	21.9	21.4	1125	54	20.4	2.4	0.23	1.13	1.22*	1.56	0.6	24.0	A-	
LSI LOGIC LSI	8903.2	60	275	NM	5.1	547	112	4.6	2.9	0.00	-0.93	1.06	2.19	4.1	20.0	B-	
MAXIM INTEGRATED PRODUCTS MXIM (6)	11002.7	80	84	44.4	21.7	1163	60	17.4	2.3	0.00	1.18	1.29*	1.67	1.8	27.5	B+	
MICRON TECHNOLOGY MU (8)	17972.6	67	33	NM	-1.7	453	NM	4.8	NM	0.00	-1.15	-0.26*	3.50	39.4	18.0	B-	
MOLEX MOLX (6)	7921.7	51	32	9.8	11.7	501	43	4.4	3.0	0.20	1.15	1.14*	1.33	2.3	15.0	A	
NATIONAL SEMICONDUCTOR NSM (5)	7289.6	43	215	NM	-74.2	630	NM	3.7	2.6	0.00	-6.04	1.11	2.25	14.7	15.0	C	
SCI SYSTEMS SCI (6)	4885.3	68	18	17.5a	12.3	405	32	0.7	1.7	0.00	2.13	2.01*	2.61	2.3	20.0	B	
SOLECTRON SLR (8)	22390.5	83	78	6.4	10.5	802	73	2.7	2.4	0.00	1.65	1.13*	1.62	1.9	30.0	B+	
TEXAS INSTRUMENTS TXN	76120.6	96	124	-10.4	14.4	961	68	8.7	2.5	0.18	0.51	1.72	2.18	5.0	22.0	B	
THOMAS & BETTS TNB	2370.5	41	-5	17.8	15.8	217	14	1.0	1.0	2.73	1.54	3.20	3.68	1.6	13.0	B+	
VISHAY INTERTECHNOLOGY VSH	2149.6	29	149	-41.7	0.9	213	268	1.3	1.8	0.00	0.10	1.05	1.43	4.2	15.0	B	
XILINX XLNX (3)	14268.6	90	175	19.6	17.2	1402	80	17.7	2.5	0.00	0.84	1.42	1.83	3.8	25.0	B+	
10 FOOD																	
INDUSTRY AVERAGE	5410.5	28	-19	12.9	31.1	746	22	0.8	1.6	1.64	0.73	1.41	1.70	4.3	12.5		
(A) FOOD DISTRIBUTION																	
GROUP AVERAGE	3028.4	21	-10	15.6	14.0	271	18	0.2	1.3	1.71	-1.63	1.24	1.49	1.5	14.6		
FLEMING FLM	468.4	12	16	NM	NM	88	NM	0.0	1.6	0.66	-13.48	0.90	1.21	0.8	8.3	B-	
INTERNATIONAL MULTIFOODS IMC (2)	261.2	14	-46	-37.8	10.9	107	10	0.1	0.8	5.74	0.36	1.31	1.55	0.6	13.5	B-	
PERFORMANCE FOOD GROUP PFGC	352.8	25	-11	26.7	9.8	193	19	0.2	0.8	0.00	1.24	1.49	1.78	1.1	20.0	B+	
SUPERVALU SVU (2)	2713.6	19	-31	51.7	11.7	150	11	0.2	0.9	2.78	1.57	1.75	2.07	3.9	12.0	B+	
SYSCO SYY (6)	12534.6	38	39	12.1	26.6	873	33	0.7	2.6	1.05	0.95	1.08*	1.24	1.6	13.5	A+	
U.S. FOODSERVICE UFS (6)	1840.0	18	-26	25.2	11.1	215	19	0.3	1.0	0.00	-0.42	0.91*	1.10	0.9	20.0	NR	
(B) FOOD PROCESSING																	
GROUP AVERAGE	5874.7	29	-19	10.7	43.6	1021	23	1.1	1.7	1.70	1.04	1.56	1.91	4.9	11.8		
ARCHER DANIELS MIDLAND ADM (6)	7528.5	12	-24	-22.5	3.2	121	38	0.5	2.6	1.62	0.68	0.46*	0.56	19.6	10.5	B+	
BESTFOODS BFO	15287.1	55	3	29.2	79.5	2027	24	1.8	2.2	1.93	2.15	2.47	2.73	0.7	10.0	A	
CAMPBELL SOUP CPB (7)	19144.1	45	-19	6.8	304.8	8397	28	3.0	2.7	2.02	1.50	1.63*	1.91	1.6	10.0	A-	
CHIQUITA BRANDS INTERNATIONAL CQB	288.1	4	-54	NM	-12.6	54	NM	0.1	NM	4.57	-0.55	-0.20	0.92	41.3	10.0	B-	
CONAGRA CAG (5)	11874.5	24	-23	20.9a	11.9	403	33	0.5	1.5	3.37	0.75	1.64	1.86	2.2	10.0	A	
CORN PRODUCTS INTERNATIONAL CPO	1168.7	31	3	-19.3	7.2	117	16	0.7	1.3	1.28	1.19	2.05	2.52	6.3	12.0	NR	
DEAN FOODS DF (5)	1553.0	40	-3	4.8	10.2	211	21	0.4	1.1	2.22	1.74	2.89	3.31	2.4	12.0	B+	
DEL MONTE FOODS DLM (6)	701.2	13	NA	9.9a	NM	NM	13	0.5	1.3	0.00	0.01	0.68*	1.05	1.0	15.0	NR	
DOLE FOOD DOL	893.4	16	-47	-53.7a	-5.4	155	NM	0.2	1.2	2.50	0.20	1.31	1.87	6.4	10.0	B	
EARTHGRAINS EGR (3)	770.6	18	-41	NA	6.9	118	17	0.4	0.7	1.10	0.89	1.43	1.64	5.5	18.0	NR	
FLOWERS INDUSTRIES FLO	1642.3	16	-32	7.6	-4.8	315	NM	0.4	3.5	3.18	0.47	0.31	1.09	6.4	15.0	B+	
GENERAL MILLS GIS (5)	11464.7	38	-3	20.8	253.4	5300	22	1.8	1.9	2.92	1.70	1.99	2.19	1.8	10.0	B+	
HEINZ (H.J.) HNZ (4)	15007.1	42	-26	-5.0	25.6	832	33	1.6	1.6	3.51	1.29	2.54	2.80	1.4	10.0	A-	
HERSHEY FOODS HSY	6804.5	49	-21	22.4	45.8	660	15	1.7	2.3	2.12	2.34	2.14	2.48	2.0	10.0	A	
HORMEL FOODS HRL (10)	3228.9	45	36	4.8	19.5	385	20	1.0	2.0	1.48	1.85	2.22*	2.37	2.1	10.0	A	
IBP IBP	2036.3	22	-24	3.6	19.9	125	6	0.2	0.9	0.45	2.19	3.23	2.72	12.9	8.0	B	
INTERNATIONAL HOME FOODS IHF	1295.3	18	4	NA	104.2	1219	14	0.6	0.9	0.00	0.21	1.49	1.70	2.9	13.0	NR	
INTERSTATE BAKERIES IBC (5)	1235.6	18	-33	35.0	19.9	197	10	0.4	0.8	1.59	1.74	1.97	2.18	1.4	11.0	NR	
KEEBLER FOODS KBL	2311.5	28	-27	NA	21.4	637	31	0.9	1.4	0.00	1.10	1.45	1.68	1.8	14.0	NR	
KELLOGG K	13729.5	34	-1	-5.9	34.9	1688	48	2.0	2.5	2.89	1.23	1.49	1.63	1.8	9.0	A-	
MCCORMICK MKC (11)	2269.7	32	-5	28.6	27.9	637	23	1.2	1.7	2.12	1.41	1.68	1.86	1.1	11.0	A-	
NABISCO GROUP HOLDINGS NGH	3770.9	12	-61	NM	-15.0	123	NM	0.4	1.5	4.24	-1.91	0.83	0.97	3.1	9.0	B-	
NABISCO HOLDINGS NA	8815.1	33	-20	NM	6.3	234	38	1.1	2.2	2.25	-0.27	1.32	1.51	1.3	11.5	NR	
PILGRIM'S PRIDE CHX (9)	320.7	8	-42	NM	22.2	109	5	0.2	0.4	0.77	1.21	1.58*	1.50	9.3	12.0	B	
QUAKER OATS OAT	8670.2	65	10	9.7	171.8	3536	20	1.8	2.3	1.75	1.97	2.78	3.10	1.6	10.0	B	
RALSTON PURINA RAL (9)	9283.1	30	-8	23.5	40.0	739	19	2.0	1.7	1.35	1.19	1.60*	1.54	2.6	11.0	B+	
SARA LEE SLE (6)	21634.4	25	-13	12.4	74.6	1495	21	1.1	1.6	2.20	-0.57	1.26*	1.35	0.7	12.0	A-	
SMITHFIELD FOODS SFD (4)	1182.6	26	-24	63.2a	16.8	180	10	0.3	0.7	0.00	2.32	2.44	3.05	4.9	14.1	B	
STARBUCKS SBUX (9)	4858.3	27	-5	10.9	11.0	527	49	2.9	2.0	0.00	0.75	0.54*	0.68	2.9	25.0	NR	
SUIZA FOODS SZA	1121.3	36	-29	41.4	16.4	166	12	0.3	0.8	0.00	2.90	3.29	3.61	1.4	14.0	NR	
TYSON FOODS TSN (9)	3971.9	17	-18	NM	10.8	187	17	0.5	1.4	0.92	0.11	1.00*	1.38	3.6	12.0	B+	
VLASIC FOODS INTERNATIONAL VL (7)	352.6	8	-67	NA	NM	NM	NM	0.3	NM	0.00	-0.14	-2.78*	0.34	5.9	7.5	NR	
WRIGLEY (WM.) JR. WWY	9650.1	83	-7	7.4	23.8	752	32	4.8	2.7	1.68	2.63	2.67	2.93	0.7	11.5	A+	

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYST				S&P EQUITY RANKING
													I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %		
(C) FOOD RETAILING																	
GROUP AVERAGE	5324.8	27	-24	17.2	5.8	275	20	0.4	1.4	1.44	1.08	1.11	1.25	4.2	13.4		
ALBERTSON'S ABS (1)	13550.9	32	-50	8.8	6.5	246	23	0.4	0.9	2.25	2.30	2.55	2.99	2.7	14.0	A+	
DELHAIZE AMERICA DZA	3425.3	22	-31	15.5	17.8	214	12	0.3	0.8	2.28	1.71	1.92	1.82	11.0	14.4	B+	
GRAND UNION GUCO (3)	318.8	11	-13	NA	-45.8	118	NM	0.1	NM	0.00	NA	-3.93	-4.75	NA	13.0	NR	
GREAT ATLANTIC & PACIFIC TEA GAP (2)	976.0	25	-14	NM	-13.6	119	NM	0.1	1.4	1.57	-1.75	1.82	2.44	11.1	10.0	B-	
HANNAFORD BROTHERS HRD	3070.3	73	37	10.5	13.9	437	32	0.9	2.5	0.91	2.21	2.46	2.76	1.4	12.0	A	
KROGER KR	17689.0	21	-30	8.4a	25.2	787	24	0.5	1.1	0.00	0.85	1.15	1.37	0.7	16.5	B+	
MARSH SUPERMARKETS MARSB (3)	87.2	10	-31	8.2	9.3	68	8	0.1	1.0	4.29	1.28	1.34	1.20	NA	7.5	A	
RUDDICK RDK (9)	818.5	18	-23	6.7	11.4	184	16	0.3	1.3	2.04	1.00	1.08*	1.26	1.6	13.0	A	
SAFeway SWY	18835.7	37	-39	29.4a	20.9	427	20	0.7	1.2	0.00	1.59	1.87	2.20	1.4	17.0	B+	
SMART & FINAL SMF	200.3	7	-29	NM	-4.2	80	NM	0.1	2.0	0.00	-0.33	0.25	0.48	8.3	13.8	B	
WHOLE FOODS MARKET WFMI (9)	1032.9	39	-19	72.7	14.0	344	26	0.7	1.3	0.00	1.64	1.54*	1.89	1.6	20.0	B	
WINN-DIXIE STORES WIN (6)	3892.3	26	-42	-5.8	13.6	279	20	0.3	2.1	3.90	1.33	1.23*	1.28	2.3	10.0	A-	
11 FUEL																	
INDUSTRY AVERAGE	18484.5	40	16	0.0	-0.1	265	110	3.0	5.6	2.14	0.19	1.33	1.91	14.5	14.0		
(A) COAL, OIL & GAS																	
GROUP AVERAGE	20995.5	41	10	-2.1	-1.3	264	129	3.3	4.1	2.58	0.05	1.58	2.15	14.8	13.2		
AMERADA HESS AHC	5254.7	58	16	NM	-3.8	180	NM	0.8	2.2	1.04	-5.12	2.17	3.31	18.4	12.0	B-	
ARCH COAL ACI	372.3	10	-43	-17.2	-0.3	63	NM	0.2	8.7	4.72	0.79	0.09	0.32	87.5	12.5	NR	
ASHLAND ASH (9)	2436.0	34	-30	NA	13.2	111	9	0.4	1.1	3.26	2.63	3.89*	3.87	5.9	8.0	B+	
ATLANTIC RICHFIELD ARC	30962.3	96	47	NM	1.1	382	417	2.7	2.5	2.97	-2.05	4.29	4.42	8.6	9.0	B	
BURLINGTON RESOURCES BR	5970.6	34	-6	NM	1.6	198	129	3.8	3.4	1.64	0.48	0.66	1.41	22.0	15.0	B	
CHEVRON CHV	58120.2	89	7	-5.8	6.1	336	55	2.1	2.6	2.94	2.04	3.36	4.29	5.4	10.0	B+	
COASTAL CGP	7529.2	35	0	20.3	13.3	199	15	1.0	1.3	0.71	2.21	2.31	2.75	3.6	12.0	B	
CONOCO COC.B	16608.6	27	28	-0.5	3.6	376	126	0.9	2.9	2.87	0.95	1.15	1.55	7.7	8.0	NR	
EXXON MOBIL XOM	277593.8	79	8	NA	NA	NA	NA	NA	4.2	NA	2.30c	2.37	3.20	6.0	8.0	A	
KERR-McGEE KMG	4950.0	57	50	NA	-14.5	343	NM	2.2	1.2	3.14	-4.78	2.90	3.41	7.6	16.0	B-	
LEVEL 3 COMMUNICATIONS LVL3	23102.8	68	57	NA	-9.3	654	NM	52.7	NM	0.00	-0.43	-1.74	-2.93	8.2	35.0	NR	
MURPHY OIL MUR	2541.0	57	37	NM	-0.1	252	NM	1.4	2.0	2.48	-0.32	2.15	2.82	9.6	13.2	B	
OCCIDENTAL PETROLEUM OXY	8063.9	22	30	NM	1.0	251	244	1.2	3.5	4.56	0.88	0.52	1.13	18.6	12.0	B	
PENNZOIL-QUAKER STATE PZL	809.0	10	-30	NA	-4.3	62	NM	0.3	0.5	7.23	-0.96	0.56	0.94	13.8	40.0	NR	
PHILLIPS PETROLEUM P	12114.9	48	12	-16.0	3.4	276	81	1.0	2.3	2.84	0.91	2.07	2.75	7.6	9.9	B+	
SUNOCO SUN	2306.4	26	-29	NM	7.4	154	21	0.3	4.6	3.91	2.95	0.70	2.58	12.4	8.0	B	
TESORO PETROLEUM TSO	388.9	12	-1	NM	1.4	88	NM	0.1	0.4	0.00	-0.71	1.35	1.46	12.3	20.0	B-	
TEXACO TX	33564.1	61	15	-11.8	5.1	280	54	1.0	2.7	2.97	1.04	2.41	3.25	7.1	9.5	B	
TOSCO TOS	3895.1	27	5	-2.4	5.8	205	39	0.3	1.3	1.04	0.67	1.83	2.36	11.0	11.0	B	
ULTRAMAR DIAMOND SHAMROCK UDS	2193.2	25	4	NM	5.5	148	27	0.2	1.2	4.35	-0.89	2.07	2.39	8.8	10.0	NR	
UNION PACIFIC RESOURCES GROUP UPGR	3229.9	13	44	NA	-88.9	367	NM	2.0	26.1	1.53	-3.57	0.05	0.56	32.1	10.0	NR	
UNOCAL UCL	8045.4	33	14	15.8	0.5	377	664	1.5	6.2	2.41	0.54	0.67	1.56	14.7	8.0	B	
USX-MARATHON GROUP MRO	8197.8	26	-12	-0.9	8.5	176	21	0.5	1.2	3.18	1.05	1.48	2.07	6.8	14.5	NR	
VALERO ENERGY VLO	1168.6	21	-2	NM	-8.2	109	NM	0.2	12.3	1.54	-0.84	0.18	1.91	16.8	9.4	NR	
VASTAR RESOURCES VRI	5468.1	56	30	-2.4	21.2	740	35	3.2	3.1	0.54	1.39	1.98	2.49	17.7	9.0	NR	
(B) PETROLEUM SERVICES																	
GROUP AVERAGE	9516.6	35	37	10.2	4.0	269	54	1.7	11.6	0.62	0.78	0.46	1.02	13.4	17.6		
BAKER HUGHES BHI	8312.5	25	43	NM	4.0	257	65	1.6	6.7	1.82	-0.92	0.25	0.64	18.8	15.0	B-	
COOPER CAMERON CAM	2311.9	43	75	NM	7.7	285	37	1.4	2.2	0.00	2.48	0.97	1.49	10.7	20.0	NR	
HALLIBURTON HAL	17033.6	39	30	NM	7.0	413	59	1.1	4.0	1.29	-0.03	0.64	1.16	12.1	15.0	B-	
SCHLUMBERGER SLB	33024.7	60	30	14.4	7.6	399	53	3.5	3.2	1.25	1.81	1.07	1.54	9.7	17.5	B+	
SMITH INTERNATIONAL SII	1950.4	40	58	NA	4.8	273	57	1.1	9.6	0.00	0.70	0.23	1.00	13.0	18.0	B-	
TRANSMONTAIGNE TMG (6)	206.5	7	-55	NM	-2.5	56	NM	0.1	NM	0.00	NA	-0.01*	0.51	11.8	NA	NR	
WEATHERFORD INTERNATIONAL WFT	3776.4	35	80	6.0	-0.8	204	NM	2.9	43.7	0.00	0.66	0.04	0.78	17.9	20.0	B-	
12 HEALTH CARE																	
INDUSTRY AVERAGE	23990.4	33	-16	4.3	12.9	534	34	2.6	1.6	0.73	0.57	1.25	1.69	13.4	16.4		
(A) DRUG DISTRIBUTION																	
GROUP AVERAGE	6658.2	21	-48	-2.8	13.1	285	24	0.4	1.2	1.39	0.79	1.05	1.37	6.0	18.3		
AMERISOURCE HEALTH AAS (9)	603.2	12	-62	NA	42.6	363	9	0.1	0.5	0.00	0.91	1.38*	1.87	1.1	19.0	NR	
BERGEN BRUNSWIG BBC (9)	1107.1	8	-76	-6.8a	4.7	74	14	0.1	0.8	3.64	0.03	0.59*	0.89	20.2	17.0	A-	
BINDLEY WESTERN INDUSTRIES BDY	447.0	13	-64	-3.6	6.8	124	22	0.1	0.6	0.45	0.63	1.08	1.29	1.6	20.0	B+	
CARDINAL HEALTH CAH (6)	14660.4	52	-31	-2.2	13.1	398	30	0.6	1.5	0.19	1.53	1.64*	2.52	0.8	21.0	A-	
CAREMARK RX CMX	869.9	5	-13	-31.6	NM	NM	18	0.3	0.7	0.00	0.16	0.31	0.50	12.0	20.0	NR	
CVS CVS	15544.7	40	-28	20.5	16.5	480	27	0.9	1.5	0.58	0.98	1.53	1.79	1.1	17.0	B-	
LONGS DRUG STORES LDG (1)	987.3	25	-33	12.2a	10.2	147	14	0.3	1.1	2.23	1.64	1.84	2.05	0.5	12.0	B+	
McKesson HBCO MCK (3)	6582.2	23	-70	NA	3.9	219	56	0.2	0.9	1.03	0.31	1.30	1.65	4.8	20.0	NR	
OMNICARE OCR	1238.2	14	-61	NM	7.1	121	17	0.7	0.6	0.66	0.90	0.90	1.08	8.3	25.0	A-	
RITE AID RAD (2)	1958.0	8	-85	-9.8	7.3	80	11	0.1	1.7	6.08	0.54	0.32	0.68	14.7	14.0	B+	
WALGREEN WAG (8)	29242.1	29	-1	-1.2	18.7	839	47	1.6	2.9	0.46	1.07	0.62*	0.73	1.4	16.0	A+	

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS			S&P EQUITY RANKING
													I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %	
(B) DRUGS & RESEARCH																
GROUP AVERAGE	77374.2	61	17	12.7	25.3	1262	41	7.9	2.5	1.06	1.18	1.61	1.85	1.8	16.1	
ABBOTT LABORATORIES ABT	57833.5	38	-22	13.3	36.0	867	24	4.5	1.9	1.79	1.51	1.64	1.77	1.7	12.0	A+
ALLERGAN AGN	6467.7	49	52	NM	23.2	953	42	4.6	2.6	0.57	-0.69	1.28	1.52	1.0	15.0	B+
AMERICAN HOME PRODUCTS AHP	67882.6	52	-8	10.7	-26.1	1207	NM	5.1	2.5	1.73	1.85	1.76	1.98	2.5	12.0	A+
AMGEN AMGN	46542.3	46	74	18.6a	35.2	1554	46	14.7	2.9	0.00	0.82	0.97	1.09	2.8	16.0	B
BRISTOL-MYERS SQUIBB BMY	144809.5	73	9	14.9	41.8	1716	42	7.4	2.7	1.18	1.55	2.05	2.32	0.9	13.0	A
GENENTECH DNA	21959.6	86	116	7.9	-18.2	428	NM	17.3	3.2	0.00	0.70	0.92	1.12	6.3	29.5	NR
LILLY (ELI) LLY	78244.9	72	-19	NA	47.7	1608	34	8.0	2.1	1.28	1.87	2.28	2.64	1.1	15.0	A-
MERCK MRK	183936.9	79	7	16.7	44.5	1431	33	5.9	2.7	1.47	2.15	2.45	2.77	1.4	12.0	A+
PFIZER PFE	140333.1	36	-13	13.7	29.0	1597	56	9.0	2.2	0.88	0.49	0.85	1.01	1.0	19.5	A
PHARMACIA & UPJOHN PNU	28355.7	55	-3	-2.6a	12.9	514	40	3.9	2.4	1.98	1.31	1.79	2.03	1.0	13.0	NR
SCHERING-PLOUGH SGP	75102.6	51	-7	18.4	42.7	1584	38	8.4	2.3	0.98	1.18	1.41	1.64	1.2	16.0	A+
WARNER-LAMBERT WLA	77022.4	90	20	15.5	34.6	1681	49	6.3	2.3	0.89	1.48	1.92	2.32	0.9	20.0	A-
(C) HEALTH-CARE SERVICES																
GROUP AVERAGE	2391.6	20	-21	0.0	2.5	144	34	0.4	1.1	0.02	0.30	0.96	1.59	28.0	15.8	
BEVERLY ENTERPRISES BEV	410.0	4	-41	NM	-27.9	61	NM	0.2	0.8	0.00	-0.24	0.40	0.46	8.7	12.0	B-
COLUMBIA/HCA HEALTHCARE COL	15349.4	27	10	-13.4	9.9	279	31	0.9	1.4	0.29	0.82	1.30	1.48	2.7	15.0	NR
COVENTRY HEALTH CARE CVTY	340.3	6	-35	NM	6.8	67	10	0.2	0.6	0.00	-0.22	0.64	0.79	3.8	15.0	C
EXPRESS SCRIPTS ESRX	1954.3	51	-24	31.6	8.5	332	36	0.5	1.0	0.00	1.27	1.74	2.32	0.9	30.0	NR
FOUNDATION HEALTH SYSTEMS FHS	1031.6	8	-29	NM	0.8	121	141	0.1	0.5	0.00	-1.35	1.09	1.36	4.4	15.0	NR
GENESIS HEALTH VENTURES GHV (9)	101.6	3	-67	NM	-33.0	12	NM	0.1	NM	0.00	-0.68	-8.11*	-0.16	293.8	13.5	NR
HEALTHSOUTH HRC	2221.0	6	-63	-24.6	0.8	65	96	0.5	0.4	0.00	0.11	0.86	0.71	11.3	15.0	B
HUMANA HUM	1172.7	7	-61	-8.5	5.4	69	13	0.1	0.7	0.00	0.77	0.63	0.70	7.1	15.0	B-
INTEGRATED HEALTH SERVICES IHS	19.6	0	-97	6.9	NM	NM	NM	0.0	NM	0.00	2.56	-0.64	-0.92	185.9	14.0	NR
LABORATORY CORP. OF AMERICA LH	473.5	4	173	-13.7	5.4	274	12	0.3	3.1	0.00	0.20	0.08	0.20	5.0	15.0	C
MANOR CARE HCR	2053.1	20	-32	NM	11.7	177	16	1.0	0.9	0.00	-0.42	1.44	1.63	3.1	16.0	NR
OXFORD HEALTH PLANS OXHP	1193.2	15	-1	NM	-0.4	NM	NM	0.3	3.6	0.00	-7.79	0.27	1.10	5.5	15.0	B-
PACIFICARE HEALTH SYTEMS PHSY	2039.7	47	-41	6.8a	12.1	91	8	0.2	0.5	0.00	4.40	6.17	6.83	5.9	15.0	B
PHYCOR PHYC	110.2	2	-78	NM	NM	31	NM	0.1	0.2	0.00	-1.55	0.41	0.25	28.0	15.0	NR
QUEST DIAGNOSTICS DGX	1311.8	30	71	-2.1	2.2	153	47	0.7	1.8	0.00	0.89	0.86	1.43	2.8	20.0	NR
QUORUM HEALTH GROUP OHGI (6)	654.5	9	-31	-9.5	3.8	103	28	0.4	1.1	0.00	1.12	0.52*	0.83	3.6	15.0	NR
TENET HEALTHCARE THC (5)	6947.3	22	-15	-9.1	6.1	176	29	0.6	0.8	0.00	0.79	1.76	1.98	3.0	15.0	B-
TRIAD HOSPITALS TRIH	419.2	12	NA	NM	-16.4	71	NM	0.3	NM	0.00	-2.85	-0.22	0.13	30.8	15.0	NR
TRIGON HEALTHCARE TGH	1155.9	29	-21	NA	4.3	121	32	0.5	1.0	0.00	2.88	2.05	2.61	1.9	15.0	NR
UNITED HEALTHCARE UNH	8896.8	52	21	NM	13.5	224	18	0.5	1.1	0.06	-1.12	3.12	3.60	0.8	15.0	B+
UNIVERSAL HEALTH SERVICES UHS	1017.4	33	-37	24.2	13.1	159	13	0.5	0.8	0.00	2.39	2.40	2.63	6.1	18.0	B+
WELLPOINT HEALTH NETWORKS WLP	3742.4	58	-34	11.0	22.6	295	14	0.5	0.9	0.00	4.55	4.30	4.95	1.2	15.0	B+
(D) MEDICAL PRODUCTS																
GROUP AVERAGE	26793.0	45	-8	7.6	19.1	705	39	3.7	1.7	1.21	0.14	1.74	2.09	2.2	15.7	
BAUSCH & LOMB BOL	3163.2	55	-9	-4.0	3.4	254	79	1.7	1.6	1.90	0.45	2.26	3.09	0.6	15.0	B-
BAXTER INTERNATIONAL BAX	19708.4	68	5	-6.5	23.2	601	26	3.1	1.8	1.72	1.09	2.86	3.25	3.7	13.0	B
BECTON, DICKINSON BDV (9)	6852.3	27	-36	-0.3a	16.3	416	26	2.0	2.0	1.24	0.90	1.04*	1.61	1.2	13.0	A
BOSTON SCIENTIFIC BSX	8760.6	21	-21	NM	19.1	500	25	3.1	0.9	0.00	-0.68	1.02	1.23	4.1	22.0	B-
GUIDANT GDT	15073.0	50	-9	NM	39.8	2077	53	6.7	1.8	0.00	-0.01	1.36	1.63	1.8	20.0	NR
JOHNSON & JOHNSON JNJ	139464.3	104	24	9.8	22.5	907	41	5.2	2.7	1.08	2.23	3.01	3.38	1.2	13.0	A+
MALLINCKRODT MKG (6)	2321.2	33	8	8.2a	16.7	220	13	0.9	1.3	1.99	-3.69	2.40*	2.60	1.9	11.0	B
MEDTRONIC MDT (4)	45487.7	39	4	6.9	16.5	1194	73	10.3	2.2	0.41	0.40	0.92	1.09	1.8	19.0	A
OWENS & MINOR OMI	306.5	9	-40	39.0	14.7	175	12	0.1	0.8	2.56	0.56	0.81	0.95	3.2	15.0	B
13 HOUSING & REAL ESTATE																
INDUSTRY AVERAGE	1886.0	24	-25	21.9	17.5	160	10	0.5	0.7	1.58	1.98	3.19	3.49	8.5	13.3	
(A) BUILDING MATERIALS																
GROUP AVERAGE	2957.4	30	-17	15.1	19.5	225	14	0.8	0.9	1.82	1.52	3.30	3.63	3.7	12.0	
AMERICAN STANDARD ASD	2752.0	39	8	NM	NM	NM	32	0.4	0.8	0.00	0.46	3.53	3.94	1.5	13.5	NR
JOHNS MANVILLE JM	1684.6	11	-30	13.7a	26.0	211	8	0.8	0.5	2.10	1.15	1.55	1.71	10.5	15.0	B
LAFARGE LAF	1960.2	27	-33	28.8	17.7	131	7	0.8	0.7	2.22	3.24	3.71	4.10	1.5	11.0	B+
LENNOX INTERNATIONAL LII	511.4	11	NA	12.7	10.2	87	7	0.2	0.6	0.75	1.47	1.63	2.04	0.5	11.0	NR
MASCO MAS	11247.2	25	-12	27.2	16.9	370	20	2.0	1.1	1.89	1.39	1.58	1.89	3.2	15.0	B+
NORTEK NTK	304.4	26	-7	26.1	22.7	126	6	0.2	0.4	0.00	3.06	4.08	4.89	3.7	15.0	B
OWENS CORNING OWC	863.3	16	-56	NM	NM	NM	NM	0.2	0.3	1.91	-12.44	4.78	5.27	3.0	11.0	B-
PPG INDUSTRIES PPG	10177.8	59	1	16.8	18.9	339	18	1.4	1.8	2.60	4.48	3.67	4.11	4.6	9.0	A-
RPM RPM (5)	1269.2	12	-27	6.4	9.6	172	18	0.7	1.2	4.00	0.86	0.97	1.04	6.7	10.0	A+
SHERWIN-WILLIAMS SHW	3536.3	21	-28	10.0	17.5	210	12	0.7	1.0	2.26	1.57	1.78	1.95	1.5	12.0	A+
TECUMSEH PRODUCTS TECUA	962.3	48	3	-10.9	10.9	96	9	0.5	0.8	2.50	3.47	6.40	6.55	0.8	10.0	B+
USG USG	2453.5	50	-3	NM	51.2	315	6	0.7	0.7	1.21	6.61	8.61	8.25	6.2	8.0	NR
VALSPAR VAL (10)	1717.9	39	5	12.4	20.9	436	21	1.2	1.4	1.17	1.63	1.87*	2.11	0.9	15.0	A+
VULCAN MATERIALS VMC	4027.2	40	-8	29.7	18.2	312	18	1.8	1.5	1.94	2.50	2.23	2.89	6.2	12.0	A
YORK INTERNATIONAL YRK	893.1	22	-45	8.6	12.3	116	9	0.2	0.6	2.69	3.36	3.14	3.74	4.5	12.0	NR

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	2000 ESTIMATES FROM ANALYSTS				
												I/B/E/S 1999 ANALYST EST.	I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %	S&P EQUITY RANKING
(B) CONSTRUCTION & REAL ESTATE																
GROUP AVERAGE	940.6	19	-32	27.7	15.9	111	6	0.3	0.5	1.37	2.39	3.08	3.36	13.0	14.4	
BEAZER HOMES USA BZH (9)	169.0	19	-24	40.1	14.3	77	5	0.1	0.4	0.00	2.66	4.15*	4.40	3.9	11.0	NR
CENTEX CTX (3)	1408.9	24	-47	25.7	19.2	108	6	0.3	0.4	0.67	3.75	4.16	4.53	2.9	12.8	A-
CHAMPION ENTERPRISES CHB	408.9	9	-69	21.0	15.2	92	6	0.2	0.4	0.00	1.91	1.51	1.34	11.2	13.5	B
CLAYTON HOMES CMH (6)	1425.7	10	-26	16.0	16.5	149	9	1.0	0.5	0.63	0.92	1.06*	1.16	0.9	17.5	A-
FLEETWOOD ENTERPRISES FLE (4)	685.7	21	-40	27.6a	18.3	121	7	0.2	0.5	3.62	2.94	2.82	3.04	3.3	15.0	B+
HORTON (D.R.) DHI (9)	879.8	14	-40	33.6	20.0	110	6	0.3	0.3	0.87	1.56	2.50*	2.76	2.9	18.0	NR
HOST MARRIOTT HMT	2129.7	9	-33	NM	15.5	154	9	0.6	0.6	9.02	0.84	0.85	0.91	NA	19.0	B-
KAUFMAN & BROAD HOME KBH (11)	1055.1	22	-23	20.8	18.2	154	8	0.3	0.5	1.36	2.32	3.27	3.70	5.1	15.0	B-
LENNAR LEN (11)	951.9	16	-35	NA	21.7	115	6	0.3	0.4	0.31	2.49	2.72	2.86	4.5	15.0	A-
M.D.C. HOLDINGS MDC	333.4	15	-30	28.6	21.9	92	4	0.2	0.3	1.34	2.32	3.69	3.67	4.9	13.0	B
NVR NVR	460.1	49	2	77.1a	53.9	249	6	0.2	0.4	0.00	4.97	8.57	9.30	3.2	15.0	NR
OAKWOOD HOMES OH (9)	141.4	3	-80	NM	-5.4	24	NM	0.1	NM	1.33	1.17	-0.67*	0.14	150.0	17.5	A-
PULTE PHM	867.7	20	-28	20.1	14.3	85	6	0.3	0.5	0.80	2.30	3.66	3.85	1.8	10.0	B+
RYLAND GROUP RYL	331.4	23	-21	33.6	16.4	87	6	0.2	0.5	0.70	2.79	4.36	4.66	4.7	10.0	B
STARWOOD HOTELS & RESORTS HOT	3986.9	22	-2	18.1	-16.2	113	NM	NA	0.8	2.69	0.67	1.52	1.85	2.7	18.0	NR
U.S. HOME UH	338.5	26	-23	11.7	12.2	60	5	0.2	0.4	0.00	4.68	5.12	5.43	4.4	12.5	NR
WEBB (DEL) WBB (6)	416.9	23	-17	13.6	15.1	99	7	0.3	0.6	NA	2.30	3.11*	3.59	1.7	12.5	B+

14 LEISURE TIME INDUSTRIES

INDUSTRY AVERAGE	9466.5	26	2	17.8	10.8	305	52	1.6	1.4	0.76	0.91	1.18	1.54	24.9	15.3	
(A) EATING PLACES																
GROUP AVERAGE	8615.2	23	-19	31.1	16.6	265	16	1.2	1.1	0.38	1.44	1.45	1.62	4.5	15.2	
BRINKER INTERNATIONAL EAT (6)	1480.2	23	-22	6.5	13.7	219	17	0.8	1.2	0.00	1.02	1.25*	1.61	0.6	15.0	B+
CBRL GROUP CBRL (7)	652.2	11	-52	1.3	7.3	81	11	0.4	0.6	0.18	1.65	1.16*	1.16	5.2	15.0	A
CKE RESTAURANTS CKR (1)	335.3	6	-78	144.9	9.5	54	6	0.2	0.5	1.24	1.39	0.71	0.77	22.1	17.5	B
DARDEN RESTAURANTS DRI (5)	2340.8	18	-1	32.6	15.3	235	16	0.7	1.3	0.45	0.99	1.20	1.37	2.9	11.0	NR
JACK IN THE BOX JBX (9)	806.2	21	-5	NM	38.7	370	11	0.6	0.6	0.00	1.77	1.95*	1.88	1.1	18.0	NR
MCDONALD'S MCD	61099.3	45	17	7.9	17.8	643	35	4.7	2.6	0.43	1.10	1.41	1.59	1.9	12.5	A+
OUTBACK STEAKHOUSE OSSI	1767.5	24	-11	20.6	17.6	270	16	1.2	0.8	0.00	1.29	1.58	1.84	1.6	18.0	B+
TRICON GLOBAL RESTAURANTS YUM	6391.0	42	-17	NA	NM	NM	11	0.8	1.1	0.00	2.84	2.46	2.91	2.7	15.0	NR
WENDY'S INTERNATIONAL WEN	2664.5	22	1	3.7	12.6	246	20	1.3	1.1	1.09	0.95	1.30	1.47	2.0	15.0	A-

(B) ENTERTAINMENT

GROUP AVERAGE	12634.6	22	42	0.4	-6.8	182	51	1.6	2.1	0.13	-0.21	0.15	0.70	69.3	16.3	
BLOCKBUSTER BBI	2690.7	15	NA	NM	-1.4	47	NM	0.6	1.1	0.52	-2.34	0.70	1.04	2.9	20.0	NR
DISNEY (WALT) DIS (9)	57729.1	28	-7	-1.5a	6.2	277	45	2.5	3.0	0.75	0.89	0.62*	0.68	4.4	15.0	B+
FOX ENTERTAINMENT GROUP FOX (6)	15462.9	23	-8	NM	2.9	232	79	1.9	3.2	0.00	0.32	0.33*	0.35	5.7	22.0	NR
HARRAH'S ENTERTAINMENT HET	3552.4	28	76	25.4	11.4	230	20	1.3	1.2	0.00	1.19	1.51	1.74	4.6	15.0	B
MANDALAY RESORT GROUP MBG (1)	2116.3	23	106	-13.3	7.1	179	25	1.2	1.2	0.00	0.90	1.35	1.54	6.5	15.0	B
METRO-GOLDWYN-MAYER MGM	3599.7	24	81	NA	-43.1	263	NM	3.1	NM	0.00	-2.08	-3.43	-0.03	633.3	NA	NR
MIRAGE RESORTS MIR	2574.0	13	-13	-9.2	2.7	123	46	1.1	1.2	0.00	0.45	0.70	0.92	12.0	15.0	B
PARK PLACE ENTERTAINMENT PPE	3874.1	13	102	0.6	3.0	104	35	1.5	1.8	0.00	0.42	0.61	0.67	3.0	12.0	NR
TRUMP HOTELS & CASINO RESORTS DJT	86.0	4	3	NA	-59.8	46	NM	0.1	NM	0.00	-1.79	-1.43	-0.76	7.9	10.0	NR
VIACOM VIA.B	34660.8	50	34	NM	2.9	317	106	3.1	4.3	0.00	-0.10	0.52	0.81	12.3	22.4	B-

(C) HOTEL & MOTEL

GROUP AVERAGE	5266.1	21	-18	34.0	44.9	827	17	1.2	1.0	0.74	1.09	1.20	1.39	2.9	16.5	
HILTON HOTELS HLT	2565.6	10	-47	34.0	74.9	1372	14	1.3	0.8	0.80	0.71	0.79	0.85	4.7	15.0	B+
MARRIOTT INTERNATIONAL MAR	7966.7	33	12	NA	15.0	281	20	1.2	1.1	0.68	1.46	1.61	1.93	1.0	18.0	NR

(D) OTHER LEISURE

GROUP AVERAGE	7904.6	32	-11	15.4	16.9	355	97	2.0	1.2	1.74	1.52	1.97	2.33	3.2	14.2	
AMERICAN GREETINGS AM (2)	1520.2	24	-43	6.4	9.8	127	14	0.7	1.2	3.40	2.53	1.94	2.61	1.5	10.0	A
BRUNSWICK BC	2004.0	22	-12	8.2	13.2	140	11	0.5	0.7	2.29	1.80	2.39	2.69	2.2	12.5	B
CARNIVAL CCL (11)	27079.5	44	-8	19.8	17.8	484	27	7.9	1.6	0.95	1.40	1.65	1.95	1.5	17.0	A
EASTMAN KODAK EK	19528.0	62	-14	27.1	30.6	502	17	1.4	1.2	2.84	4.24	5.01	5.64	2.0	10.0	B
HARLEY-DAVIDSON HDI	9230.5	61	29	22.1	23.0	837	37	3.9	2.0	0.30	1.38	1.70	2.05	2.0	18.0	B+
HASBRO HAS	4191.5	22	-10	9.8a	14.1	225	16	1.1	1.0	1.11	1.01	1.41	1.54	2.6	15.0	B+
MATTEL MAT	6025.4	14	-39	10.7	-0.5	300	716	1.1	1.3	2.52	1.10	0.73	1.00	4.0	15.0	A-
MUSICLAND STORES MLG	286.9	8	-48	21.2	77.7	416	5	0.2	0.3	0.00	1.04	1.55	1.57	1.3	15.0	NR
POLAROID PRD	855.7	19	3	NM	-27.4	246	NM	0.5	1.6	3.12	-1.15	1.17	1.74	13.2	10.0	B-
ROYAL CARIBBEAN CRUISES RCL	8324.2	49	33	13.9	11.1	275	25	3.3	1.2	0.89	1.83	2.13	2.49	2.0	19.3	B+

15 MANUFACTURING

INDUSTRY AVERAGE	6403.4	34	-7	13.4	12.8	269	30	1.0	1.6	1.61	1.59	2.18	2.72	11.7	13.0	
(A) GENERAL MANUFACTURING																
GROUP AVERAGE	6847.5	40	-4	22.1	12.2	311	24	1.3	1.3	1.57	1.62	2.30	2.69	5.7	13.7	
CARLISLE CSL	1011.2	34	-35	24.5	20.2	218	11	0.6	0.7	2.15	2.77	3.10	3.45	2.0	15.0	A-
CORNING GLW	22925.5	94	108	12.4	21.0	1091	51	5.7	2.9	0.77	1.39	1.87	2.31	4.3	17.0	B
CRANE CR	1226.1	18	-39	24.9	18.8	182	10	0.6	0.8	2.18	2.00	1.82	2.13	6.6	12.0	B+
DANAHER DHR	6992.7	49	-10	19.8	14.9	424	29	2.2	1.6	0.12	1.32	1.84	2.10	2.4	16.5	B+

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS			S&P EQUITY RANKING
													I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %	
EXIDE EX (3)	221.2	10	-37	NM	NM	187	NM	0.1	1.5	0.78	-6.11	0.48	1.39	19.4	14.0	NR
FORTUNE BRANDS FO	5637.6	34	8	NM	-33.4	211	NM	1.1	1.4	2.69	1.67	2.00	2.41	1.2	12.0	B
HARSCO HSC	1199.2	30	-2	26.6	13.9	188	14	0.7	1.2	3.01	2.34	2.19	2.57	3.5	11.0	A-
HILLENBRAND INDUSTRIES HB (11)	2241.6	34	-40	21.3	17.7	253	15	1.1	1.1	2.28	2.73	2.18	2.49	1.6	14.0	A
JOHNSON CONTROLS JCI (9)	4650.2	55	-8	25.3	18.4	244	12	0.3	0.9	1.84	3.63	4.48*	4.73	0.8	13.0	A+
MINNESOTA MINING & MFG. MMM	38352.3	96	34	1.4	24.6	602	25	2.5	2.1	2.34	2.97	4.10	4.52	1.8	11.0	A
NEWELL RUBBERMAID NWL	9253.0	33	-20	18.2	3.1	343	73	1.6	1.3	2.44	2.38	1.66	2.03	3.0	15.0	A+
PACTIV PTV	1725.8	10	NA	45.3	3.9	125	33	0.6	0.6	0.00	0.49	1.42	1.70	34.7	11.9	NR
PARKER HANNIFIN PH (6)	5270.7	47	44	9.7	15.9	273	17	1.1	1.4	1.45	2.88	2.83*	3.15	1.6	12.0	B+
TELEFLEX TFX	1298.2	34	-25	16.5	15.9	221	14	0.8	0.9	1.52	2.15	2.47	2.85	1.8	16.0	A+
TOWER AUTOMOTIVE TWR	706.5	15	-40	42.0	16.0	101	7	0.3	0.5	0.00	1.68	2.09	2.49	0.8	15.0	NR

(B) MACHINE & HAND TOOLS

GROUP AVERAGE	1969.5	38	-2	4.1	18.2	278	16	0.7	1.4	2.15	1.67	3.41	4.22	2.5	12.3	
BLACK & DECKER BDK	3897.3	45	-20	NM	40.9	576	14	0.9	0.9	1.07	-8.22	3.35	3.86	2.9	15.0	B
KENAMETAL KMT (6)	1001.8	33	56	-15.6	5.5	133	24	0.5	2.3	2.05	2.58	1.31*	2.14	2.3	11.0	B+
NACCO INDUSTRIES NC	395.1	48	-47	25.5	12.4	73	6	0.2	NA	1.78	12.53	7.86	9.90	1.5	NA	B+
SNAP-ON SNA	1770.1	30	-13	NM	13.9	218	16	0.9	1.1	3.04	-0.08	2.61	3.09	1.6	11.0	B+
STANLEY WORKS SWK	2783.4	31	12	2.4	18.5	390	21	1.0	1.4	2.83	1.53	1.91	2.12	4.2	12.0	B

(C) SPECIAL MACHINERY

GROUP AVERAGE	10288.5	39	6	11.0	13.7	297	36	1.3	2.2	1.45	1.69	2.20	2.86	22.5	12.9	
AGCO AG	748.0	13	60	-29.4a	-0.7	86	NM	0.3	10.5	0.32	0.99	0.12	0.53	22.6	10.0	NR
APPLIED MATERIALS AMAT (10)	36872.0	97	128	NA	16.7	850	53	7.6	2.1	0.00	0.76	1.84*	3.30	3.6	25.0	B
BRIGGS & STRATTON BGG (6)	1235.9	53	7	5.9	33.5	325	10	0.8	1.5	2.25	2.85	4.52*	5.03	3.6	8.0	A-
CATERPILLAR CAT	16443.1	46	1	15.4	18.7	305	17	0.8	1.8	2.80	4.11	2.61	3.38	8.0	10.0	B
CUMMINS ENGINE CUM	1539.0	41	14	NM	12.2	115	10	0.2	1.0	2.96	-0.55	5.04	5.63	8.9	8.0	B
DEERE DE (10)	10034.0	43	31	-21.5	5.7	240	42	0.9	4.2	2.05	4.16	1.02*	1.78	11.8	10.0	B+
DOVER DOV	8857.9	44	19	NA	18.3	443	26	2.1	1.7	1.06	1.45	1.78	2.09	1.4	14.0	A
FMC FMC	1483.6	49	-13	16.0	27.1	202	8	0.4	0.9	0.00	5.30	5.81	6.34	2.8	9.0	B
HARNISCHFEGER INDUSTRIES HPH (10)	49.2	1	-90	NM	NM	NM	NM	0.0	NM	0.00	-3.75	-1.13	-0.10	290.0	10.0	D
ILLINOIS TOOL WORKS ITW	16232.8	65	12	21.9	19.7	434	22	2.6	1.7	1.11	2.67	3.00	3.36	2.1	13.0	A+
INGERSOLL-RAND IR	7923.3	48	3	23.7	18.6	267	15	1.0	1.2	1.40	3.08	3.50	3.92	2.0	12.0	A-
ITT INDUSTRIES IIN	3066.0	35	-12	NA	-0.2	290	218	0.7	1.0	1.72	-0.86	2.50	2.83	2.1	14.0	NR
MILACRON MZ	538.8	15	-24	20.0	14.7	113	8	0.3	0.6	3.30	1.91	1.91	2.13	1.9	12.0	B
PENTAIR PNR	1585.1	37	-7	20.9a	12.3	212	17	0.8	0.9	1.72	2.46	2.85	3.63	1.4	15.0	A
TIMKEN TKR	1184.4	19	1	13.5	5.2	112	22	0.5	1.6	3.77	1.82	0.96	1.54	9.1	12.5	B
TYCO INTERNATIONAL TYC (9)	66387.9	40	7	11.9ab	10.3	660	66	3.0	3.3	0.12	1.01	0.61*	2.11	3.3	20.0	B+
UNOVA UNA	724.3	13	-28	33.7	7.8	101	13	0.4	1.5	0.00	1.27	0.53	1.08	7.4	16.0	NR

(D) TEXTILES

GROUP AVERAGE	788.1	15	-39	4.0	8.0	111	35	0.3	1.2	1.66	1.33	1.24	1.69	6.2	12.7	
BURLINGTON INDUSTRIES BUR (9)	195.1	4	-67	NM	-5.0	31	NM	0.1	NM	0.00	1.32	-0.57*	0.68	4.4	8.0	NR
COLLINS & AIKMAN CKC	317.3	5	0	NM	NM	NM	171	0.2	3.7	0.00	0.00	0.25	0.53	7.5	5.5	NR
INTERFACE IFSIA	236.1	5	-52	9.1	2.7	59	21	0.2	0.7	4.00	0.56	0.45	0.64	10.9	15.0	B+
MOHAWK INDUSTRIES MHK	1494.4	25	-41	28.9	19.6	207	11	0.5	0.6	0.00	1.86	2.61	3.01	3.0	15.0	B
PILLOWTEX PTX	57.3	4	-85	41.1	1.6	25	27	0.0	0.7	6.00	2.52	0.40	1.26	18.3	15.0	NR
SHAW INDUSTRIES SHX	2160.3	16	-35	-35.4	22.9	239	11	0.5	0.6	1.28	0.16	1.66	1.95	3.1	15.0	B-
SPRINGS INDUSTRIES SMI	715.1	40	-3	-13.2	7.9	95	12	0.3	1.2	3.30	1.97	3.58	4.17	5.5	9.0	B+
UNIFI UFI (6)	789.0	13	-32	-6.6a	6.4	122	19	0.6	1.2	0.00	2.08	0.97*	0.79	1.3	11.5	B+
WESTPOINT STEVENS WXS	1128.1	21	-33	NM	NM	NM	12	0.6	0.6	0.38	1.51	1.85	2.18	1.8	20.0	NR

16 METALS & MINING

INDUSTRY AVERAGE	2696.2	23	10	3.5	3.2	253	40	0.7	3.9	1.92	1.30	0.55	1.69	62.0	10.9	
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(A) ALUMINUM

GROUP AVERAGE	9499.4	45	43	14.9	8.2	836	138	0.9	2.7	1.16	1.54	1.27	2.82	36.5	10.8	
ALCOA AA	24016.6	66	76	18.4	15.7	407	26	1.5	2.5	1.23	2.42	2.72	3.85	17.9	9.5	B
KAISER ALUMINUM KLU	526.1	7	36	NM	NM	1913	NM	0.3	NM	0.00	0.01	-1.10	0.44	65.9	13.0	NR
REYNOLDS METALS RLM	3955.5	63	19	11.3	0.8	189	250	0.8	2.9	2.24	2.18	2.18	4.18	25.6	10.0	B-

(B) STEEL

GROUP AVERAGE	1077.4	17	3	0.1	2.6	113	16	0.3	1.5	1.98	1.48	0.36	1.55	82.0	9.7	
AK STEEL HOLDING AKS	1684.4	17	-30	-21.7	9.0	148	12	0.4	1.1	3.02	1.92	1.50	2.52	18.7	10.0	NR
BETHLEHEM STEEL BS	819.7	6	-25	16.3	-15.8	63	NM	0.2	NM	0.00	0.64	-1.77	0.12	466.7	7.5	B-
COMMERCIAL METALS CMC (8)	461.0	32	15	2.0a	11.3	110	10	0.2	1.0	1.63	2.82	3.22*	3.04	3.3	10.0	A
LTV LTV	353.5	4	-39	NM	-14.1	24	NM	0.1	NM	3.43	-0.29	-1.57	0.21	100.0	11.7	B-
NATIONAL STEEL NS	240.0	6	-18	-3.1a	-2.2	30	NM	0.1	NM	4.82	1.94	-1.19	1.01	52.5	5.0	NR
NUCOR NUE	4398.8	50	17	3.6	9.6	202	21	1.2	1.3	1.03	3.00	2.55	3.64	12.6	15.0	A-
RYERSON TULL RT	509.7	20	21	15.4	5.1	75	14	0.2	1.5	0.98	0.99	1.53	2.07	7.2	9.0	B-
USX-U.S. STEEL GROUP X	2237.4	25	10	4.7a	4.0	110	28	0.4	3.2	3.95	3.92	0.88	2.83	12.7	9.0	NR
WALTER INDUSTRIES WLT (5)	531.6	11	-31	NM	16.1	151	9	0.3	1.1	1.13	1.04	1.00	1.09	4.6	10.0	NR
WEIRTON STEEL WS	138.9	3	104	NM	NM	196	NM	0.1	NM	0.00	-0.15	-1.52	-0.05	280.0	6.0	C

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS			
													I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %	S&P EQUITY RANKING
WHX WHX	128.3	9	-12	-21.4	-7.1	33	NM	0.1	NM	0.00	0.99	-1.38	0.85	21.2	9.0	NR
WORTHINGTON INDUSTRIES WTHG (5)	1425.8	16	28	5.3a	13.1	208	16	0.8	1.0	3.75	0.90	1.09	1.25	4.0	14.5	A-
(C) OTHER METALS																
GROUP AVERAGE	2499.2	25	7	5.3	2.6	237	29	1.3	7.7	2.24	0.75	0.58	1.34	29.2	13.8	
ENGELHARD EC	2115.6	17	-14	12.2	26.9	292	12	0.5	0.9	2.38	1.29	1.42	1.60	2.5	12.5	B+
FREEPORT-McMORAN COPPER & GOLD FCX	2585.0	16	51	15.2	16.3	NM	24	1.4	1.2	0.00	0.67	0.52	0.90	24.4	25.0	B
NEWMONT MINING NEM	3970.3	24	30	NM	-31.6	282	NM	3.0	5.6	0.51	-2.27	0.21	0.77	61.0	20.0	B-
OLIN OLN	809.0	18	-37	-2.4	4.9	250	51	0.6	10.9	4.46	0.79	0.33	1.30	17.7	5.0	B
PHELPS DODGE PD	3016.0	52	2	-3.9	-3.5	127	NM	1.1	20.0	3.85	3.26	0.40	2.15	40.5	6.5	B
17 NONBANK FINANCIAL																
INDUSTRY AVERAGE	15698.2	806	-10	25.5	15.9	266	19	1.5	1.7	1.75	33.40	19.56	23.77	5.1	12.9	
(A) FINANCIAL SERVICES																
GROUP AVERAGE	24131.8	1896	0	28.5	22.5	413	18	1.9	1.2	1.29	78.08	43.26	52.80	5.6	13.9	
AMERICAN EXPRESS AXP	67727.2	151	48	14.5	24.6	695	29	3.1	2.0	0.60	4.63	5.41	6.12	0.7	14.0	B+
ASSOCIATES FIRST CAPITAL AFS	24214.1	33	-22	19.3	14.9	256	17	2.1	1.0	0.78	1.75	2.04	2.39	1.3	17.0	NR
BEAR STEARNS BSC (6)	5019.3	41	20	32.1	14.5	119	8	0.6	0.8	1.40	4.17	4.27*	4.38	1.8	12.5	A
BERKSHIRE HATHAWAY BRK.A	87096.0	57300	-18	48.2	3.8	157	39	4.0	4.2	0.00	2262.00	1242.20	1530.60	37.4	11.0	B
BLOCK (H&R) HRB (4)	4203.3	43	-4	26.5	22.5	443	20	2.3	1.0	2.56	2.36	2.73	3.23	6.2	15.5	A-
CAPITAL ONE FINANCIAL COF	9178.0	47	21	30.7	23.5	639	29	2.5	1.2	0.23	1.32	1.73	2.24	0.9	22.0	NR
CHICAGO TITLE CTZ	989.1	45	-3	21.8	21.9	207	9	0.5	0.9	3.17	4.03	4.72	4.83	3.1	11.0	NR
CIT GROUP CIT	3343.8	21	-35	13.5a	12.8	115	9	1.3	0.6	1.93	2.08	2.26	2.66	1.5	15.0	NR
CITIGROUP C	181384.7	54	63	9.2	16.8	406	23	2.3	1.5	1.04	1.62	2.77	3.13	2.9	13.0	A
COUNTRYWIDE CREDIT INDS. CCR (2)	3179.8	28	-44	37.4	15.2	118	8	0.8	0.6	1.42	3.29	3.58	4.00	2.3	13.5	A-
DONALDSON, LUFKIN & JENRETTE DLJ	7250.9	50	23	30.2	12.3	224	15	0.8	1.1	0.50	2.65	3.60	3.77	9.3	13.0	NR
DUN & BRADSTREET DNB	4343.8	27	-14	5.3	NM	NM	16	2.2	1.5	2.74	1.44	1.63	1.80	2.8	11.0	NR
EDWARDS (A.G.) AGE (2)	2757.4	30	-20	22.8	18.2	162	9	1.1	NA	2.02	3.00	3.36	3.40	10.6	NA	A
EQUIFAX EFX	3361.4	25	-28	15.9a	100.3	1697	18	1.9	1.0	1.50	1.34	1.55	1.81	2.8	16.3	A-
FANNIE MAE FNM	68290.6	67	-10	13.7	21.7	477	19	2.0	1.4	1.62	3.26	3.70	4.19	0.7	13.0	A
FIDELITY NATIONAL FINANCIAL FNF	429.8	15	-51	61.3	20.4	96	5	0.3	0.4	1.86	3.23	2.78	2.68	4.5	13.0	A-
FIRST AMERICAN FINANCIAL FAF	840.1	13	-60	74.9	14.9	98	6	0.3	0.7	1.86	3.32	1.49	1.66	6.6	12.0	B+
FRANKLIN RESOURCES BEN (9)	7925.6	31	-2	11.8	16.6	309	19	3.5	1.3	0.70	1.98	1.69*	2.14	5.1	14.0	A+
FREDDIE MAC FRE	34364.0	49	-23	14.9	17.5	428	18	1.5	1.1	1.22	2.31	2.94	3.35	1.2	15.0	A+
GOLDMAN SACHS GROUP GS (11)	32848.1	75	NA	NA	23.6	382	NA	1.4	1.2	0.64	NA	4.76	4.37	8.7	13.0	NR
HELLER FINANCIAL HF	2147.5	22	-24	NA	8.6	115	10	1.4	0.7	1.81	2.23	2.23	2.59	2.3	15.0	NR
HOUSEHOLD INTERNATIONAL HI	18621.9	40	0	NA	21.7	298	14	2.0	0.9	1.72	1.03	3.05	3.51	1.7	15.0	B+
KANSAS CITY SOUTHERN INDS. KSU	6576.2	60	21	21.4	22.6	570	26	4.1	1.4	0.27	1.66	2.79	3.42	6.4	15.5	B+
LANDAMERICA FINANCIAL GROUP LFG	280.2	19	-65	66.4	8.3	49	6	0.1	0.6	1.03	5.05	2.71	2.78	14.7	12.0	NR
LEHMAN BROTHERS HOLDINGS LEH (11)	9170.3	76	73	NA	13.6	177	12	0.5	0.9	0.47	5.19	7.57	7.09	6.9	10.8	NR
MARSH & McLENNAN MMC	20952.2	79	35	4.6	20.2	490	25	2.4	1.9	2.29	2.98	3.47	4.00	1.8	12.0	A
MERRILL LYNCH MER	29463.0	81	21	7.7	18.0	252	15	0.9	1.2	1.34	3.00	5.62	5.52	6.7	12.0	A-
MORGAN STANLEY DEAN WITTER MWD (11)	67458.8	121	70	30.3	28.1	455	16	1.9	1.2	0.80	5.52	7.12	7.11	6.3	14.0	NR
PAINWEBBER GROUP PWJ	5689.1	39	1	79.5	18.0	202	11	0.8	1.0	1.12	2.72	3.74	3.75	4.0	10.0	B+
SCHWAB (CHARLES) SCH	31094.6	38	35	25.9	25.5	1513	60	7.2	2.6	0.15	0.43	0.66	0.80	8.8	22.5	A
SLM HOLDING SLM	7884.5	50	3	NA	74.1	1244	17	2.6	1.3	1.21	2.95	3.04	3.43	3.2	13.0	A
(B) INSURANCE																
GROUP AVERAGE	10691.5	42	-18	22.9	10.8	167	21	1.2	2.3	2.12	3.07	2.93	3.41	5.3	12.2	
AETNA AET	8175.9	55	-31	10.9	6.5	72	11	0.3	0.8	1.47	5.41	4.66	5.42	5.4	15.0	B
AFLAC AFL	12711.3	48	9	17.2	15.5	337	23	1.5	1.6	0.63	1.76	1.98	2.31	1.7	15.0	A+
ALLMERICA FINANCIAL AFC	2991.2	55	-5	NA	15.6	136	9	0.9	0.9	0.45	3.33	4.85	5.50	3.1	12.0	NR
ALLSTATE ALL	20190.9	26	-32	64.6	19.3	127	7	0.8	1.0	2.29	3.94	2.71	2.82	3.9	10.0	NR
AMERICAN FINANCIAL GROUP AFG	1573.2	27	-39	NM	6.6	110	17	0.4	0.7	3.71	2.01	2.78	2.95	7.8	14.5	B
AMERICAN GENERAL AGC	18110.8	73	-6	4.1a	12.1	254	22	1.7	1.3	2.18	2.96	4.59	5.18	0.8	12.0	B+
AMERICAN INTERNATIONAL GROUP AIG	160630.1	104	34	15.3	14.7	497	33	4.5	2.3	0.19	2.86	3.19	3.64	1.4	14.0	A+
AON AOC	9158.7	36	-3	19.9	14.8	290	20	1.3	1.3	2.35	2.07	2.27	2.54	2.0	12.0	B+
AXA FINANCIAL AXF	15137.7	34	16	22.2	17.7	264	15	1.2	1.0	0.30	1.81	2.19	2.45	3.3	14.7	NR
BERKLEY (W.R.) BKLY	551.2	21	-37	-1.6a	0.4	84	214	0.3	1.5	2.43	1.76	1.16	1.94	10.3	12.0	B+
CHUBB CB	9440.7	54	-17	4.2a	9.7	149	14	1.4	1.3	2.39	4.19	3.34	4.26	5.2	12.0	A-
CIGNA CI	15294.6	82	6	24.1	9.0	213	27	0.8	1.3	1.46	6.05	5.15	6.15	1.8	12.5	B+
CINCINNATI FINANCIAL CINF	5497.8	34	-9	4.6	5.0	109	22	2.6	2.8	2.03	1.41	1.48	1.58	6.3	8.0	A
CNA FINANCIAL CNA	7184.2	39	-3	72.1	2.1	78	36	0.4	4.5	0.00	1.49	1.08	1.77	21.5	8.0	B-
CONSECO CNC	6624.1	20	-34	NA	20.0	124	6	0.8	0.4	2.96	1.53	3.16	2.97	3.4	15.0	B+
EVEREST REINSURANCE HOLDINGS RE	1144.8	24	-39	98.8	11.5	83	7	0.9	0.5	1.01	3.26	3.54	3.85	2.1	12.6	NR
HARTFORD FINANCIAL SVCS. GROUP HIG	10438.3	47	-15	12.7	16.3	181	11	0.7	1.2	2.06	4.30	3.69	4.15	1.7	11.0	NR
HARTFORD LIFE HLI	6263.6	45	-23	NA	19.3	270	14	1.0	0.9	0.80	2.75	3.27	3.72	1.1	15.0	NR
JEFFERSON-PILOT JP	7108.3	68	-10	-4.1	15.8	246	16	2.8	1.6	1.95	3.91	3.75	4.17	1.7	11.5	A+
LINCOLN NATIONAL LNC	8161.9	42	2	19.3a	11.8	175	15	1.2	1.2	2.64	2.51	2.96	3.43	4.1	11.8	A-
LOEWS LTR	6843.9	64	-35	16.2	4.2	69	16	0.3	0.6	1.56	4.06	8.47	10.55	10.3	13.0	B-
MONY GROUP MNY	1392.4	30	-6	NA	9.0	79	9	1.0	1.0	1.36	3.99	2.95	2.46	4.5	10.0	NR
NATIONWIDE FINANCIAL SERVICES NFS	4618.0	36	-30	NA	15.2	191	13	1.7	0.8	1.11	2.58	3.00	3.40	1.5	15.0	NR

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS			S&P EQUITY RANKING
													I/B/E/S CON-SENSUS	VARIATION %	LONG-TERM GROWTH RATE %	
OHIO CASUALTY OCAS	925.6	15	-25	-0.2	10.6	81	8	0.5	38.5	5.97	1.26	0.04	0.91	25.3	10.0	B+
OLD REPUBLIC INTERNATIONAL ORI	1577.9	13	-44	17.6	11.8	70	6	0.7	0.9	4.16	2.33	1.56	1.76	8.0	8.5	A
PROGRESSIVE PGR	5889.1	81	-52	23.2a	13.4	213	16	1.0	1.3	0.32	6.11	4.24	4.48	9.6	15.0	B+
PROTECTIVE LIFE PL	2063.7	32	-20	12.6	16.4	231	14	1.4	1.1	1.50	2.04	2.34	2.61	0.8	13.0	A+
REINSURANCE GROUP OF AMERICA RGA	1391.7	31	-34	NA	9.5	199	21	0.9	0.8	0.78	2.08	2.33	2.57	1.6	16.5	B+
RELIANCE GROUP HOLDINGS REL	466.4	4	-68	50.4a	-10.0	48	NM	0.1	NM	7.88	2.78	-1.08	0.80	11.3	11.0	B
RELIASTAR FINANCIAL RLR	3749.7	44	-6	NA	12.2	206	18	1.3	1.2	1.89	2.64	2.90	3.50	1.7	13.0	A
SAFECO SAFC	3079.4	24	-45	0.2	6.7	68	11	0.5	1.8	6.25	2.51	1.35	1.77	16.4	10.0	B+
ST. PAUL SPC	6846.6	30	-13	NA	10.2	107	11	0.9	1.2	3.45	0.32	2.62	2.91	4.1	10.0	B+
TORCHMARK TMK	4176.3	32	-10	5.3	13.0	208	17	1.9	1.0	1.13	1.81	2.56	2.85	1.8	12.0	A
TRANSATLANTIC HOLDINGS TRH	2636.3	76	0	24.7	13.7	160	12	1.5	1.6	0.66	7.10	5.08	5.75	3.7	9.5	A
TRAVELERS PROPERTY CASUALTY TAP	13023.2	33	7	38.9a	15.6	148	9	1.2	0.8	1.50	3.42	3.43	3.63	3.0	11.5	NR
UNITRIN UNIT	2699.3	37	4	45.1	10.1	146	15	1.5	NA	3.75	6.51	1.87	2.10	0.0	NA	B+
UNUMPROVIDENT UNM	7815.8	33	-44	NA	-5.1	158	NM	1.0	0.9	1.81	2.57	2.82	3.37	3.3	13.0	B
(C) SAVINGS & LOAN																
GROUP AVERAGE	4813.3	23	-16	20.5	15.0	157	11	1.3	0.7	1.81	2.21	2.54	2.78	2.2	12.3	
ASTORIA FINANCIAL ASFC	1713.4	32	-31	NA	9.2	126	13	1.1	0.7	3.05	0.94	3.97	4.22	1.9	11.4	NR
CHARTER ONE FINANCIAL COFI	3736.4	22	-18	NA	16.2	190	12	2.2	0.8	2.95	1.54	2.13	2.42	1.2	13.0	A-
DIME BANCORP DME	2021.3	18	-30	NA	16.5	137	8	1.2	0.8	1.32	2.09	2.16	2.36	3.0	11.0	B-
GOLDEN STATE BANCORP GSB	2461.9	19	17	NA	17.3	169	11	0.6	0.8	0.00	4.88	2.22	2.43	2.1	11.5	NR
GOLDEN WEST FINANCIAL GDW	5449.7	34	10	20.5	15.1	175	12	1.9	1.0	0.62	2.58	2.83	3.04	2.0	12.0	A-
SOVEREIGN BANCORP SVRN	1651.8	9	-38	NA	13.4	114	8	1.1	0.5	1.13	0.85	1.19	1.31	3.1	14.0	A-
WASHINGTON MUTUAL WM	16658.4	29	-24	NA	17.1	187	11	1.3	0.7	3.59	2.56	3.28	3.71	2.4	13.0	B+
18 OFFICE EQUIPMENT & COMPUTERS																
INDUSTRY AVERAGE	32316.8	51	28	25.9	10.3	1162	53	15.0	2.7	0.47	0.73	1.06	1.34	11.8	22.1	
(A) BUSINESS MACHINES & SERVICES																
GROUP AVERAGE	2056.5	21	-26	25.5	9.6	270	14	0.7	0.9	1.66	1.28	1.51	1.83	8.6	15.4	
APPLIED POWER APW (8)	1243.7	32	-15	19.8	19.0	298	16	0.7	0.9	0.19	0.66	1.98*	2.44	1.6	18.5	B+
COMPUCOM SYSTEMS CMPC	148.9	3	-11	NM	-1.4	76	NM	0.1	0.6	0.00	-0.01	0.26	0.58	12.1	20.0	B+
DELUXE DLX	1974.3	26	-28	0.3	42.1	411	10	1.1	0.9	5.65	1.77	2.60	2.93	1.7	11.0	B
HON INDUSTRIES HNI	1305.2	22	-10	18.6	19.0	268	14	0.7	0.9	1.76	1.72	1.65	1.95	6.2	15.0	A
MERISEL MSEL	130.5	2	-32	-11.8	-27.5	108	NM	0.0	NM	0.00	0.23	-0.40	-0.20	30.0	17.5	C
MICROAGE MICA (10)	62.4	3	-80	NA	-98.9	43	NM	0.0	NM	0.00	-0.42	-0.32	0.33	42.4	19.0	B
MILLER (HERMAN) MLHR (5)	1840.5	23	-15	141.1	54.4	700	13	1.0	0.9	0.63	1.67	1.77	2.00	2.0	15.0	B+
NCR NCR	3159.8	33	-21	NM	10.3	216	22	0.5	0.9	0.00	1.20	1.88	2.41	2.9	20.0	NR
PITNEY BOWES PBI	12715.8	48	-27	17.7	41.1	812	20	2.9	1.5	2.13	2.03	2.31	2.60	1.5	14.0	A+
REYNOLDS & REYNOLDS REY (9)	1515.9	19	-16	10.8	25.9	335	13	1.0	1.0	2.07	1.40	1.46*	1.69	1.2	13.0	A
STANDARD REGISTER SR	589.7	21	-32	8.2	11.5	107	9	0.4	0.9	4.18	2.08	2.45	2.50	NA	10.0	A
STEELCASE SCS (2)	1982.3	13	-19	36.1	13.1	130	10	0.7	1.1	3.39	1.44	1.22	1.40	5.7	10.0	NR
TECH DATA TECD (1)	1274.3	25	-39	29.5	13.1	131	10	0.1	0.5	0.00	2.47	2.43	2.99	3.0	20.0	B+
WALLACE COMPUTER SERVICES WCS (7)	847.0	20	-24	10.0	13.0	145	11	0.6	0.9	3.29	1.71	1.80*	2.04	1.5	12.0	A
(B) COMPUTERS & PERIPHERALS																
GROUP AVERAGE	35938.3	42	22	26.2	14.8	779	70	2.6	2.1	0.22	0.31	0.94	1.16	14.4	19.2	
APPLE COMPUTER AAPL (9)	15738.2	98	139	5.0	19.4	533	27	2.6	1.8	0.00	2.10	3.61*	3.18	3.1	15.0	B-
COMPAQ COMPUTER CPO	41373.5	24	-42	NM	8.2	339	43	1.1	4.4	0.33	-1.71	0.28	1.08	14.8	20.0	B-
DELL COMPUTER DELL (1)	109220.0	43	18	75.9	38.4	2535	70	4.6	1.7	0.00	0.53	0.73	1.02	2.9	35.0	B
EMC EMC	85153.0	84	97	25.1	25.2	1997	83	17.2	2.6	0.00	0.75	1.06	1.42	2.8	30.0	B
GATEWAY GTW	24019.8	76	198	35.6	26.1	1452	57	2.8	2.4	0.00	1.09	1.43	1.82	2.2	22.0	NR
HEWLETT-PACKARD HWP (10)	96665.9	95	39	15.9	17.0	528	32	2.3	2.1	0.68	2.52	2.97*	3.35	2.7	15.0	A+
INTERNATIONAL BUSINESS MACHINES IBM	187841.2	103	12	28.1	39.6	948	24	2.1	2.2	0.47	3.29	3.65	4.28	3.5	13.0	B
IOMEGA IOM	1044.1	4	-47	NM	-35.5	351	NM	0.7	NM	0.00	-0.20	-0.01	0.31	6.5	17.5	B-
LEXMARK INTERNATIONAL GROUP LXX	10710.6	83	65	73.4a	46.0	1638	38	3.2	1.7	0.00	1.70	2.27	2.79	3.6	22.0	NR
MAXTOR MXTR	633.9	6	-57	NM	-9.6	253	NM	0.3	NM	0.00	0.47	-1.29	-0.46	41.3	15.0	NR
MICRON ELECTRONICS MUEI (8)	1058.2	11	-36	-15.3	8.0	238	29	0.7	1.3	0.00	0.50	0.38*	0.55	12.7	22.3	B-
QUANTUM DLT & STORAGE SYS. DSS (3)	2595.1	16	NA	NA	15.3	399	27	1.8	0.6	0.00	0.73	1.34	1.57	6.4	20.0	NR
QUANTUM HARD DISK DRIVE HDD (3)	574.6	7	NA	NA	-30.2	85	NM	0.2	NM	0.00	-1.90	-1.69	-0.29	110.3	20.0	NR
SEAGATE TECHNOLOGY SEG (6)	7707.2	37	22	31.7	39.0	249	8	1.1	0.4	0.00	-2.17	4.53*	0.42	23.8	20.0	B
SILICON GRAPHICS SGI (6)	1723.2	9	-27	-33.0	-9.6	144	NM	0.6	2.4	0.00	-2.47	0.28*	-0.44	22.7	14.0	C
STORAGE TECHNOLOGY STK	1973.7	20	-45	78.1	0.4	211	494	0.8	3.1	0.00	1.86	0.42	1.12	7.1	15.0	B-
SUN MICROSYSTEMS SUNW (6)	103295.0	66	209	28.2a	23.2	2016	92	8.4	5.2	0.00	0.49	0.64*	0.89	2.3	20.0	B+
UNISYS UIS	8909.8	29	-17	NM	25.8	507	18	1.2	1.0	0.00	1.06	1.54	1.79	3.4	18.0	C
WESTERN DIGITAL WDC (6)	351.1	4	-74	NM	NM	NM	NM	0.1	NM	0.00	-3.32	-5.51*	-3.44	13.4	15.0	C
XEROX XRX	18177.8	27	-54	-7.8	34.0	386	11	0.9	0.8	2.92	0.80	2.24	2.33	3.4	14.5	B
(C) COMPUTER SOFTWARE & SERVICES																
GROUP AVERAGE	43292.3	70	57	25.9	8.0	1780	61	29.0	3.9	0.11	0.75	0.93	1.24	11.4	26.8	
AFFILIATED COMPUTER SVCS. ACS (6)	1845.7	37	-17	24.4	14.6	291	21	1.1	1.1	0.00	1.11	1.66*	2.03	0.5	20.0	B+
AMERICA ONLINE AOL (6)	162782.3	73	88	NM	22.6	4229	214	31.0	4.9	0.00	-0.04	0.30*	0.32	3.1	50.0	B-
AT HOME ATHM	17825.6	49	31	NA	-11.1	247	NM	78.4	NM	0.00	-0.63	-0.04	0.17	23.5	70.0	NR

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	2000 ESTIMATES FROM ANALYST					S&P EQUITY RANKING
												I/B/E/S 1999 ANALYST EST.	I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %		
AUTOMATIC DATA PROCESSING AUD (6)	30864.7	49	23	13.1	17.5	754	44	5.5	3.0	0.62	0.98	1.10*	1.30	0.0	15.0	A+	
BMC SOFTWARE BMCS (3)	17646.1	73	63	41.2	18.8	1154	63	11.4	1.4	0.00	1.46	1.99	2.50	1.6	26.0	B+	
CABLETRON SYSTEMS CS (2)	3977.0	23	172	NM	-9.7	361	NM	2.9	3.4	0.00	-1.47	0.33	0.62	22.6	20.0	B	
CHS ELECTRONICS HS	44.6	1	-96	58.3	-56.3	8	NM	0.0	NM	0.00	0.82	-0.50	0.30	96.7	25.0	NR	
CISCO SYSTEMS CSCO (7)	291734.0	89	92	39.8	14.5	2102	152	21.7	4.8	0.00	0.42	0.62*	0.99	3.0	30.0	B+	
COMDISCO CDO (9)	3694.5	24	43	-14.5	4.9	377	80	0.9	5.4	0.42	0.93	0.30*	1.18	1.7	15.0	B+	
COMPUSA CPU (6)	544.7	6	-55	NM	-19.8	161	NM	0.1	NM	0.00	0.33	-0.50*	-0.20	35.0	15.0	B-	
COMPUTER ASSOCIATES INTL. CA (3)	34901.9	65	52	9.5	26.7	1302	51	6.0	1.3	0.12	1.11	3.27	3.76	2.7	15.5	B+	
COMPUTER SCIENCES CSC (3)	10492.4	66	2	20.6	14.3	403	29	1.3	1.5	0.00	2.11	2.55	3.02	2.3	17.0	B+	
COMPUWARE CPWR (3)	12091.2	34	-13	53.8	41.0	1229	33	6.2	0.9	0.00	0.87	1.25	1.62	4.3	30.0	NR	
EBAY EBAY	21200.7	165	105	NA	0.9	2529	NM	124.5	NM	0.00	0.02	0.12	0.37	8.1	50.0	NR	
ELECTRONIC DATA SYSTEMS EDS	30856.6	64	28	-3.1	10.1	601	62	1.7	2.3	0.93	1.50	1.90	2.26	2.2	15.0	A+	
FIRST DATA FDC	18178.0	43	36	4.8	18.8	532	29	3.4	1.8	0.19	1.04	1.76	1.97	1.0	13.5	B+	
FOUNDRY NETWORKS FDRY	13081.4	235	NA	NA	4.8	9751	NM	150.0	15.1	0.00	-0.69	0.39	0.60	10.0	40.0	NR	
GALILEO INTERNATIONAL GLC	3033.2	32	-26	NA	52.7	717	15	2.0	0.9	1.13	1.86	2.26	2.59	1.2	15.0	NR	
IMATION IMN	1200.6	32	84	3.2	3.2	167	52	0.8	3.2	0.00	1.45	1.02	1.42	4.2	9.8	NR	
INACOM ICO	270.6	6	-60	NM	-28.3	62	NM	0.1	NM	0.00	2.26	-0.05	0.83	42.2	19.0	B	
INGRAM MICRO IM	1912.1	13	-62	31.4	9.6	103	11	0.1	0.7	0.00	1.64	0.99	1.28	7.8	20.0	NR	
JUNIPER NETWORKS JNPR	14351.5	277	NA	NA	-18.9	12680	NM	235.4	NM	0.00	-2.39	-0.25	0.24	33.3	50.0	NR	
MICROSOFT MSFT (6)	468709.9	91	31	48.5a	26.4	1544	60	22.4	2.6	0.00	0.84	1.42*	1.64	1.8	25.0	A-	
NOVELL NOVLL (10)	6533.6	20	8	-11.3	12.8	438	36	5.1	1.8	0.00	0.29	0.55*	0.72	8.3	20.0	B	
ORACLE ORCL (5)	96542.0	68	136	30.2	38.0	2758	75	10.7	2.6	0.00	0.87	1.06	1.32	4.5	25.0	B+	
PEOPLESFT PSFT	4740.6	19	-1	73.2	-25.1	868	NM	3.7	10.5	0.00	0.55	0.09	0.23	21.7	20.0	B+	
SABRE HOLDINGS TSG	5902.9	46	2	NA	23.3	540	23	2.4	1.5	0.00	1.78	2.03	2.31	0.9	15.0	NR	
SAFEGUARD SCIENTIFICS SFE	3862.8	111	305	57.7	18.6	846	45	1.4	11.7	0.00	3.22	1.36	0.78	0.0	7.0	B	
SIEBEL SYSTEMS SEBL	13071.6	70	313	NM	20.6	2776	154	21.2	3.1	0.00	0.22	0.50	0.66	4.5	45.0	NR	
3COM COMS (5)	13724.6	40	-11	11.7	13.8	425	33	2.4	1.5	0.00	1.09	1.35	1.56	9.0	20.0	B-	
VERITAS SOFTWARE VRTS	23730.5	92	358	NM	-8.8	675	NM	54.3	3.7	0.00	0.33	0.49	0.65	3.1	50.0	NR	
YAHOO YHOO	56004.3	213	80	NM	3.9	6321	NM	120.7	9.7	0.00	0.11	0.44	0.69	4.3	50.0	NR	

19 PAPER & FOREST PRODUCTS

INDUSTRY AVERAGE	7727.2	41	12	-5.9	10.6	228	31	1.0	3.2	2.26	0.90	1.90	2.94	10.2	8.2	
(A) FOREST PRODUCTS																
GROUP AVERAGE	4060.5	26	1	-71.8	15.1	143	9	0.5	0.9	2.91	0.32	3.05	3.27	12.7	9.3	
GEORGIA-PACIFIC GROUP GP	6817.1	40	36	NA	15.9	191	12	0.4	1.3	1.26	0.61	4.00	4.70	10.6	7.5	B-
LOUISIANA-PACIFIC LPX	1304.0	12	-33	-71.8	14.4	95	7	0.5	0.5	4.57	0.02	2.09	1.84	14.7	11.0	B-
(B) PAPER																
GROUP AVERAGE	8338.4	44	14	1.4	9.9	242	35	1.1	3.6	2.15	1.00	1.71	2.88	9.8	8.0	
BOISE CASCADE BCC	1978.4	35	12	NM	6.6	135	21	0.3	5.5	1.73	-0.81	2.10	3.09	12.6	3.0	B-
BOWATER BOW	2531.7	49	18	NM	4.6	141	34	1.1	NM	1.63	-0.44	-0.37	2.77	15.5	9.0	B-
CHAMPION INTERNATIONAL CHA	5333.1	55	37	20.1	5.1	179	35	1.0	5.6	0.36	0.78	1.79	3.77	15.1	5.5	B-
CONSOLIDATED PAPERS CDP	2654.3	29	6	4.7	4.6	197	42	1.4	4.3	3.01	1.18	0.76	1.66	5.4	9.0	B
FORT JAMES FJ	6313.5	29	-28	54.6a	32.9	467	14	0.9	1.1	2.09	2.27	2.15	2.46	4.1	12.0	B-
INTERNATIONAL PAPER IP	21577.4	52	16	-18.3	1.4	207	113	0.9	6.5	1.92	0.77	1.34	3.10	9.0	6.0	B-
KIMBERLY-CLARK KMB	34871.8	64	17	10.0	29.4	680	23	2.7	2.0	1.63	2.01	2.95	3.29	1.2	11.0	A-
MEAD MEA	3663.2	36	22	NA	6.4	157	25	1.0	2.6	1.91	1.34	1.55	2.65	9.4	9.0	B-
POTLATCH PCH	1170.8	40	10	-6.6	3.9	127	32	0.7	4.2	4.30	1.28	1.39	1.97	23.9	7.0	B-
WESTVACO W (10)	3028.0	30	13	-20.7	5.1	139	27	1.1	3.9	2.92	1.30	1.11*	2.08	5.8	7.0	B
WEYERHAEUSER WY	12322.3	61	21	-15.2	9.9	257	26	1.1	2.3	2.61	1.47	3.38	4.36	5.0	8.0	B+
WILLAMETTE INDUSTRIES WLL	4615.8	41	24	-16.2	8.6	216	25	1.2	1.8	1.74	0.80	2.33	3.38	10.7	10.0	B+

20 PUBLISHING & BROADCASTING

INDUSTRY AVERAGE	17193.0	72	40	2.6	14.6	1666	66	5.2	3.8	0.75	2.39	1.49	1.88	30.1	15.4	
(A) BROADCASTING																
GROUP AVERAGE	25253.9	59	85	9.5	3.7	3209	150	9.3	7.3	0.00	0.13	-0.93	-0.65	62.8	19.6	
AMFM AFM	14817.6	71	48	NM	-2.4	313	NM	8.5	NM	0.00	-0.54	-1.70	-1.53	24.8	20.0	NR
CABLEVISION SYSTEMS CVC	10415.6	68	36	NM	NM	NM	NM	2.8	NM	0.00	-3.16	-4.71	-3.35	35.8	12.5	C
CBS CBS	3670.4	52	58	NM	1.5	381	260	5.3	6.9	0.00	-0.02	0.34	0.48	35.4	22.3	B-
CLEAR CHANNEL COMMUNICATIONS CCU	27249.3	81	48	9.5	1.1	274	252	12.2	11.7	0.00	0.22	0.23	0.29	41.4	30.0	B
COMCAST CMCSK	33967.4	45	54	NM	17.7	480	27	5.8	NM	0.00	1.25	-0.01	0.26	96.2	15.2	B-
COX COMMUNICATIONS COX	28130.2	47	36	NM	11.0	285	24	13.5	NM	0.00	2.30	-0.28	-0.21	123.8	14.4	NR
ECHOSTAR COMMUNICATIONS DISH	15050.0	66	446	NM	NM	26137	NM	11.0	NM	0.00	-1.65	-2.07	-1.43	31.5	25.0	NR
INFINITY BROADCASTING INF	31024.4	37	33	NA	3.7	346	89	13.7	3.5	0.00	0.33	0.44	0.44	27.3	24.0	NR
MEDIAONE GROUP UMG	48499.5	79	69	NM	-4.2	418	NM	18.3	NM	0.00	2.10	-1.28	-1.19	31.1	14.5	NR
USA NETWORKS USAI	6681.0	40	21	NM	1.5	251	250	2.2	NM	0.00	0.43	-0.28	-0.26	180.8	18.0	NR
(B) PUBLISHING																
GROUP AVERAGE	11435.3	82	8	2.1	20.8	509	26	2.2	2.9	1.29	4.01	3.22	3.69	6.7	12.1	
BELO (A.H.) BLC	2131.4	18	-10	-25.6	9.1	161	18	1.5	2.0	1.56	0.52	0.74	0.94	6.4	12.0	B+
DOW JONES DJ	5424.2	61	26	-52.9	42.6	1095	26	2.8	2.3	1.58	0.09	2.29	2.56	2.0	11.3	B+
GANNETT GCI	19949.5	72	11	22.3	20.7	449	22	3.7	1.8	1.17	3.50	3.28	3.66	1.6	12.0	A

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS			S&P EQUITY RANKING
													I/B/E/S CON-SENSUS	VARIATION %	LONG-TERM GROWTH RATE %	
HOLLINGER INTERNATIONAL HLR	1433.8	13	-10	-1.6	27.2	158	6	0.7	1.4	4.38	1.47	0.58	0.73	13.7	15.0	NR
KNIGHT-RIDDER KRI	4412.5	54	5	27.2	16.2	243	17	1.4	1.4	1.72	3.11	3.24	3.57	2.5	12.0	A-
McGRAW-HILL MHP ††	11116.5	57	11	13.8	23.1	676	30	2.9	††	1.52	1.71	††	††	††	††	††
†† Because Business Week is owned by The McGraw-Hill Companies, the Scoreboard does not include forecasts of the company's earnings.																
NEW YORK TIMES NYT	6636.9	38	11	-7.2	21.0	482	24	2.2	1.7	1.09	1.49	1.72	1.92	2.1	13.3	B
PRIMEDIA PRM	1752.6	12	2	NM	-32.8	NM	NM	1.0	NM	0.00	-0.71	-0.75	-0.48	35.4	NA	NR
READER'S DIGEST ASSOCIATION RDA (6)	3087.6	29	15	-16.2	27.7	875	21	1.2	2.2	0.69	0.16	1.15*	1.35	4.4	11.5	B
SCRIPPS (E.W.) SSP	3635.5	47	-7	7.8	13.1	328	25	2.4	2.1	1.20	1.62	1.89	2.23	2.7	12.0	A-
TIME WARNER TWX	79496.4	62	0	NM	9.7	905	97	3.4	14.3	0.29	-0.31	0.36	0.65	9.2	12.0	B-
TIMES MIRROR TMC	3855.6	65	15	8.2	53.9	NM	25	1.3	1.7	1.24	0.83	3.20	3.65	4.9	12.0	B
TRIBUNE TRB	11421.1	48	46	19.5	45.7	395	9	3.6	2.5	0.75	1.51	1.52	1.74	4.0	12.5	A
WASHINGTON POST WPO	5740.7	572	-1	29.5	13.5	342	25	2.6	2.4	0.91	41.10	23.91	26.93	4.5	10.0	A-

21 SERVICE INDUSTRIES

INDUSTRY AVERAGE	2726.2	23	-4	23.5	13.5	282	18	1.9	1.0	0.72	0.99	1.45	1.59	6.1	17.3	
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(A) CONSTRUCTION & ENGINEERING

GROUP AVERAGE	1218.8	23	-14	48.5	8.9	147	20	0.2	1.3	1.06	1.24	1.48	1.92	3.3	12.3	
FLUOR FLR (10)	3190.7	42	-1	-16.4	6.6	202	31	0.3	2.8	1.90	2.97	1.37*	2.78	4.7	11.0	B+
FOSTER WHEELER FWC	414.9	10	-23	NM	2.7	78	28	0.1	0.8	2.36	-0.77	1.20	1.08	3.7	10.0	B+
JACOBS ENGINEERING GROUP JEC (9)	814.7	31	-23	18.7	14.6	193	13	0.3	0.8	0.00	2.08	2.47*	2.83	0.7	15.0	B+
MORRISON KNUDSEN MK (11)	454.8	9	-11	143.2	11.7	116	10	0.2	0.8	0.00	0.69	0.86	0.98	4.1	13.0	B-

(B) INDUSTRIAL DISTRIBUTION

GROUP AVERAGE	2564.2	20	0	19.8	7.1	194	15	0.3	1.0	0.69	1.25	1.52	1.74	4.0	16.7	
AIRGAS ARG (3)	687.3	10	9	9.8	12.0	140	12	0.4	1.0	0.00	0.72	0.62	0.74	4.1	15.0	B
APPLIED INDUSTRIAL TECH. APZ (6)	359.3	17	23	-1.0	8.3	122	15	0.2	1.4	2.80	1.38	0.93*	1.31	2.3	13.3	B
ARROW ELECTRONICS ARW	2195.0	23	-14	-10.7a	7.3	143	19	0.2	1.2	0.00	1.50	1.44	1.92	5.2	13.8	B-
AVNET AVT (6)	1934.6	55	-9	9.2	12.7	136	11	0.3	0.8	1.09	3.80	4.86*	3.54	3.1	15.0	A
BOISE CASCADE OFFICE PRODUCTS BOP	756.7	12	-15	17.2	10.7	128	12	0.2	0.6	0.00	0.81	1.10	1.26	4.8	17.0	NR
BRIGHTPOINT CELL	590.2	11	-20	22.3	-72.1	443	NM	0.3	2.3	0.00	0.38	0.24	0.62	9.7	20.0	B+
CELLSTAR CLST (11)	578.0	10	41	-4.6	11.4	256	23	0.3	0.5	0.00	0.24	1.02	1.27	3.2	20.0	NR
CENTRAL GARDEN & PET CENT (9)	199.4	8	-44	48.9a	5.9	37	8	0.1	0.4	0.00	1.15	1.11	1.00	0.0	18.5	NR
DYNEGY DYN	3469.5	23	106	-6.6a	11.3	309	27	0.3	1.7	0.22	0.66	0.89	2.26	4.0	15.0	NR
ENRON ENE	27237.7	38	33	4.4	8.7	332	32	0.7	2.1	1.31	1.01	1.19	1.39	5.0	15.0	A-
GENUINE PARTS GPC	4578.6	26	-23	6.3	17.5	214	12	0.6	1.5	4.04	1.98	2.11	2.30	1.7	8.0	A+
GRAINGER (W.W.) GWW	4400.8	47	13	18.4	15.8	318	20	1.0	1.8	1.36	2.44	2.20	2.54	3.5	12.0	A
HUGHES SUPPLY HUG (1)	553.6	24	-19	13.7	13.0	112	9	0.2	0.6	1.44	2.55	2.80	3.15	1.9	15.0	B+
METALS USA MUI	319.2	8	-14	5.8	10.4	88	8	0.2	0.3	0.00	1.07	1.24	1.52	7.2	22.5	NR
PIONEER-STANDARD ELECTRONICS PIOS (3)	420.5	14	44	1.1	12.7	145	11	0.2	0.7	0.89	1.03	1.23	1.42	1.4	15.0	B+
PSS WORLD MEDICAL PSSI (3)	711.4	10	-56	53.9a	10.8	160	15	0.4	0.6	0.00	0.61	0.89	1.05	1.0	20.0	NR
RELIANCE STEEL & ALUMINUM RS	677.3	24	32	22.2	14.0	175	13	0.5	0.7	0.71	1.69	1.96	2.12	5.2	18.0	NR
SCHEIN (HENRY) HSIC	521.4	13	-71	56.5	7.0	104	15	0.2	0.4	0.00	0.39	1.45	1.60	3.8	20.0	NR
UNITED STATIONERS USTR	789.9	23	-11	109.5a	21.0	207	10	0.2	0.7	0.00	1.76	2.33	2.66	1.5	15.0	B-
WESCO INTERNATIONAL WCC	304.1	6	NA	NM	3.7	304	NM	0.1	0.3	0.00	-0.17	0.86	1.11	10.8	25.0	NR

(C) POLLUTION CONTROL

GROUP AVERAGE	3739.1	12	-45	20.2	-1.8	181	11	0.8	0.7	0.06	-0.14	1.28	1.39	7.5	14.8	
ALLIED WASTE INDUSTRIES AW	1533.8	8	-66	NM	-26.0	249	NM	0.6	0.6	0.00	-0.54	0.95	1.23	2.4	15.5	C
REPUBLIC SERVICES RSG	2181.8	12	-33	NA	14.2	156	11	1.3	0.5	0.00	1.13	1.19	1.33	3.8	20.0	NR
SAFETY-KLEEN SK (8)	1044.9	12	-17	20.2	9.4	94	11	0.6	1.0	0.00	0.18	1.03*	1.29	3.1	11.5	B-
WASTE MANAGEMENT WMI	10195.9	16	-65	NM	-4.8	224	NM	0.8	0.7	0.25	-1.31	1.95	1.70	20.6	12.0	B-

(D) PRINTING & ADVERTISING

GROUP AVERAGE	6584.1	56	76	12.4	30.2	803	33	11.5	1.6	1.17	1.05	2.07	1.73	13.8	18.5	
BANTA BN	583.4	22	-20	3.5	3.5	161	48	0.5	0.8	2.55	1.80	2.03	2.30	0.0	13.0	B+
BIG FLOWER PRESS HOLDINGS BGF	614.4	31	41	NM	20.4	348	19	0.3	1.1	0.00	1.69	1.85	2.44	5.3	15.0	NR
CMGI CMGI (7)	14039.1	147	453	NA	58.2	1325	37	80.9	0.8	0.00	0.60	4.10*	-0.84	95.2	45.0	B-
DONNELLEY (R.R.) DNY	3034.6	24	-45	NA	24.8	274	12	0.6	1.0	3.67	2.08	2.17	2.43	1.2	11.3	B+
INTERPUBLIC GROUP IPG	13207.3	47	18	27.4	25.4	959	38	3.2	2.4	0.72	1.11	1.29	1.49	3.4	15.0	A+
OMNICOM GROUP OMC	15637.4	88	52	21.1	31.8	1475	46	3.2	2.9	0.68	1.68	1.98	2.26	0.4	15.4	A+
TRUE NORTH COMMUNICATIONS TNO	1919.0	40	48	-2.3	-0.7	626	NM	1.4	1.8	1.51	0.78	1.71	2.07	3.9	13.0	B
YOUNG & RUBICAM YNR	3637.8	52	61	NA	78.0	1256	29	2.2	1.9	0.19	-1.34	1.40	1.68	1.2	20.0	NR

(E) OTHER SERVICES

GROUP AVERAGE	1739.8	17	-24	26.1	16.3	225	16	0.6	0.8	0.68	0.90	1.23	1.42	5.6	18.6	
ABM INDUSTRIES ABM (10)	478.7	22	-38	17.8	13.7	179	14	0.3	0.8	2.61	1.44	1.66	1.87	1.1	16.3	A+
ACNIELSEN ART	1436.9	25	-12	NM	14.7	284	21	1.0	1.0	0.00	0.96	1.28	1.41	5.7	20.0	NR
ADMINISTAFF ASF	226.2	17	-33	12.7	10.4	306	30	0.1	1.0	0.00	0.62	0.68	0.86	5.8	25.0	NR
AUTONATION AN	3778.3	9	-37	51.6	6.0	71	13	0.2	0.5	0.00	0.71	0.75	0.90	3.3	25.0	B-
BURNS INTERNATIONAL SERVICES BOR	175.8	9	-52	NA	111.8	692	7	0.1	0.6	0.00	0.64	1.19	1.28	1.6	13.0	NR
CARMAX GROUP KMX (2)	58.1	2	-55	NA	-3.3	17	NM	0.0	NM	0.00	-0.35	-0.01	0.11	54.5	25.0	NR
CDI CDI	462.0	24	20	26.1	17.5	164	9	0.3	0.8	0.00	2.25	2.59	2.88	1.7	12.0	B
CENDANT CD	11794.1	17	-14	-14.3a	24.3	306	14	2.2	0.8	0.00	0.16	1.03	1.22	1.6	20.0	B
CINTAS CTAS (5)	5102.9	46	-35	11.0	15.9	557	36	2.9	1.3	0.48	1.23	1.71	2.03	1.0	20.0	A+

INVESTMENT OUTLOOK SCOREBOARD

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS				S&P EQUITY RANKING
													I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %		
CONVERGYS CVG	4171.0	27	22	33.4	16.2	486	30	2.5	1.4	0.00	0.57	0.97	1.20	2.5	20.0	NR	
GROUP 1 AUTOMOTIVE GPI	308.1	15	-44	NA	14.2	140	10	0.1	0.4	0.00	1.16	1.55	1.82	1.6	25.0	NR	
INTERIM SERVICES IS	1168.5	18	-21	19.8	5.8	103	14	0.4	0.5	0.00	1.29	1.57	1.98	2.5	21.5	NR	
KELLY SERVICES KELYA	940.8	26	-17	8.6	14.9	165	11	0.2	1.2	3.66	2.23	2.35	2.52	1.6	9.0	A	
MAGELLAN HEALTH SERVICES MGL (9)	198.6	6	-25	NM	16.5	90	9	0.1	0.6	0.00	0.44	0.70*	0.93	3.2	14.0	NR	
MANPOWER MAN	2764.0	36	45	-4.7	13.5	434	33	0.3	1.3	0.55	0.93	1.89	2.14	2.3	15.0	NR	
MODIS PROFESSIONAL SERVICES MPS	1026.4	11	-27	88.4	5.7	88	15	0.5	0.4	0.00	0.61	0.98	1.12	5.4	25.0	NR	
OLSTEN OLS	823.2	10	37	NM	-2.9	105	NM	0.2	1.4	1.58	-0.44	0.65	0.79	1.3	11.5	B	
PANTRY PTRY (9)	158.5	9	NA	NA	11.7	164	12	0.1	NA	0.00	0.16	0.75*	1.03	2.9	NA	NR	
PITTSTON BRINK'S GROUP PZB	736.0	19	-40	16.7	15.7	144	9	0.5	0.6	0.53	2.02	2.14	2.44	2.0	15.0	B+	
ROBERT HALF INTERNATIONAL RHI	2484.0	28	-37	45.6	24.3	435	19	1.2	0.9	0.00	1.39	1.50	1.68	1.8	20.0	B	
SERVICE CORP. INTERNATIONAL SRV	2057.3	8	-80	15.2	5.6	55	10	0.6	0.8	4.76	1.31	0.91	0.94	13.8	10.5	A	
SERVICEMASTER SVM	3990.3	13	-42	18.9	13.7	326	23	0.7	1.2	2.81	0.64	0.71	0.80	2.5	15.0	A+	
SONIC AUTOMOTIVE SAH	304.8	9	-48	NA	12.5	115	8	0.1	0.3	0.00	0.74	1.18	1.70	2.9	27.5	NR	
STAFF LEASING STFF	182.3	8	-28	43.2	29.9	240	8	0.1	0.4	0.00	0.97	0.95	0.64	14.1	20.0	NR	
UNITED AUTO GROUP UAG	198.0	9	-2	NA	4.4	58	15	0.1	0.5	0.00	0.64	1.00	1.19	5.0	17.5	NR	
WACKENHUT WAK	210.0	14	-44	54.0	11.9	131	11	0.1	0.5	0.00	1.03	1.29	1.50	2.7	22.5	B	

22 TELECOMMUNICATIONS

INDUSTRY AVERAGE 66568.9 67 74 13.6 50.2 1833 38 5.6 2.7 0.88 0.55 1.05 1.51 5.6 18.7

(A) EQUIPMENT & SERVICES

GROUP AVERAGE	65140.4	69	106	18.4	-4.2	758	46	6.6	2.9	0.25	-0.20	0.27	0.81	7.2	22.6	
ADC TELECOMMUNICATIONS ADCT (10)	8006.0	53	53	31.9	7.8	641	83	4.4	1.6	0.00	1.08	1.36	1.66	1.8	25.0	B
AT&T T	249247.5	56	11	4.3	7.3	333	26	4.2	2.3	1.58	1.94	2.18	2.28	7.5	11.0	B+
CENTURYTEL CTL	6424.9	46	2	23.6a	13.5	377	28	3.9	1.8	0.39	1.63	1.68	1.87	1.1	15.0	A
LUCENT TECHNOLOGIES LU (9)	222957.2	73	33	NM	27.9	1798	66	5.8	3.3	0.11	0.37	1.10*	1.51	4.0	20.0	NR
MCI WORLDCOM WCOM	155098.6	83	15	NM	6.3	314	51	4.3	1.4	0.00	-2.02	1.97	2.85	1.8	30.0	B
NEXTEL COMMUNICATIONS NXTL	32998.2	99	320	NM	-88.8	NM	NM	11.2	NM	0.00	-5.98	-4.98	-2.75	20.7	23.0	C
QWEST COMMUNICATIONS INTL. QWST	25538.4	34	37	NM	0.0	396	NM	7.0	8.9	0.00	-1.51	0.11	0.34	14.7	35.0	NR
SCIENTIFIC-ATLANTA SFA (6)	4585.7	58	156	11.5	14.0	571	41	3.4	2.1	0.10	1.02	1.30*	1.35	2.2	21.0	B+
SPRINT FON GROUP FON	54473.2	69	65	8.7	15.5	540	39	3.2	3.3	0.72	1.77	1.73	1.95	2.6	12.0	B
SPRINT PCS GROUP PCS	39388.3	92	297	NA	-60.5	909	NM	15.0	NM	0.00	-2.62	-5.29	-3.96	10.4	24.5	NR
TELEPHONE & DATA SYSTEMS TDS	8189.1	133	196	-1.4	12.2	337	28	4.2	2.8	0.35	1.03	1.89	3.00	6.0	25.0	A-
TELLABS TLAB	26097.6	65	89	50.1	27.1	1433	54	12.3	1.6	0.00	1.04	1.32	1.68	1.8	30.0	B
WILLIAMS COMMUNICATIONS GRP. WCG	13820.8	30	NA	NM	-37.5	1452	NM	7.0	NM	0.00	-0.40	-0.81	-1.21	19.0	NA	NR

(B) TELEPHONE COMPANIES

GROUP AVERAGE	69664.0	64	10	8.0	168.2	3982	25	3.3	2.2	2.23	2.20	2.74	3.03	2.2	10.8	
ALLTEL AT	27154.9	87	45	20.4	17.5	678	37	4.5	2.2	1.41	1.89	2.58	3.02	1.3	15.0	A
BELL ATLANTIC BEL	98310.0	63	17	6.6	29.3	634	22	3.0	1.9	2.43	1.87	3.01	3.32	1.8	11.0	B+
BELLSOUTH BLS	86780.8	46	-8	13.2	26.4	634	25	3.5	2.3	1.65	1.78	1.99	2.20	1.8	10.0	B+
GTE GTE	71269.2	73	12	0.4	35.8	652	18	2.8	2.1	2.58	2.57	3.48	3.90	1.5	10.1	B+
SBC COMMUNICATIONS SBC	103127.5	52	-3	8.0	28.7	675	24	3.4	2.0	1.88	2.05	2.16	2.31	4.3	12.0	A-
U S WEST USW	31341.4	62	-4	-0.3	871.7	20619	24	2.4	2.8	3.45	3.02	3.19	3.41	2.6	6.9	B+

23 TRANSPORTATION

INDUSTRY AVERAGE 3947.7 29 -4 16.3 26.0 256 19 0.5 1.2 0.92 2.12 2.53 2.96 8.2 11.8

(A) AIRLINES

GROUP AVERAGE	3591.0	34	-6	34.6	67.5	449	12	0.5	1.4	0.04	3.37	3.68	4.26	13.1	8.6	
ALASKA AIR GROUP ALK	1003.3	38	-14	33.2	15.8	110	7	0.5	0.7	0.00	4.81	5.23	5.30	7.0	10.5	B-
AMERICA WEST HOLDINGS AWA	745.5	20	19	28.7a	15.6	105	7	0.3	0.6	0.00	2.40	2.74	2.70	6.3	11.5	NR
AMR AMR	9014.6	61	3	61.4	12.7	139	12	0.5	1.6	0.00	7.48	4.68	5.95	8.7	8.0	B-
CONTINENTAL AIRLINES CAL	2578.9	37	10	NM	25.0	165	7	0.3	0.7	0.00	5.06	5.01	5.58	8.1	10.0	NR
DELTA AIR LINES DAL (6)	6543.2	49	-5	39.1	23.8	146	7	0.4	1.1	0.20	6.34	7.20*	6.70	6.9	6.0	B-
NORTHWEST AIRLINES NWA	1975.7	23	-8	NM	NM	NM	40	0.2	0.9	0.00	-3.48	2.88	4.05	11.4	9.3	NR
SOUTHWEST AIRLINES LUV	8228.4	16	8	23.4	17.2	294	18	1.8	1.5	0.20	0.82	0.90	1.03	4.9	12.5	A
TRANS WORLD AIRLINES TWA	183.3	3	-36	NA	-79.1	113	NM	0.1	NM	0.00	-2.14	-2.50	-1.44	56.9	0.0	NR
UAL UAL	3641.0	69	15	22.1a	21.7	76	7	0.2	0.7	0.00	6.83	9.96	9.47	9.3	10.0	B-
US AIRWAYS GROUP U	1996.4	28	-46	NM	55.1	2893	6	0.2	4.8	0.00	5.60	0.73	3.24	11.7	8.0	B-

(B) RAILROADS

GROUP AVERAGE	10265.0	33	-14	1.8	6.1	148	56	1.3	1.8	2.62	1.01	2.05	2.83	5.3	9.9	
BURLINGTON NORTHERN SANTA FE BNI	13496.8	29	-15	12.9	13.9	170	12	1.5	1.3	1.66	2.43	2.39	2.69	1.9	9.5	NR
CSX CSX	7764.5	36	-14	-5.3	3.2	135	41	0.7	1.8	3.37	2.51	2.02	3.07	5.9	10.0	B
NORFOLK SOUTHERN NSC	8134.8	21	-33	-2.3a	6.2	137	22	1.7	2.7	3.74	1.65	0.78	1.57	10.2	10.0	A
UNION PACIFIC UNP	11663.8	47	4	NM	1.2	149	147	1.1	1.6	1.70	-2.57	3.01	4.00	3.3	10.0	B

(C) TRANSPORTATION SERVICES

GROUP AVERAGE	2051.5	26	-9	14.4	12.3	197	15	0.5	1.0	1.07	1.76	2.08	2.40	7.0	14.6	
AIR EXPRESS INTERNATIONAL AEIC	1082.7	32	48	9.9	14.2	331	23	0.7	1.4	0.87	1.26	1.41	1.67	3.0	16.0	B+
AIRBORNE FREIGHT ABF	1127.9	23	-36	31.7	13.3	134	10	0.4	1.0	0.69	2.72	2.03	2.24	4.0	12.0	B+
AMERCO UHAL (3)	597.9	26	-5	13.9	8.8	90	10	0.4	0.4	0.00	2.07	2.96	3.78	14.0	22.5	NR
AVIS RENT A CAR AVI	594.9	19	-21	30.3a	8.3	97	8	0.2	0.4	0.00	1.82	2.41	2.82	6.7	17.8	NR

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	2000 ESTIMATES FROM ANALYSIS				S&P EQUITY RANKING
													I/B/E/S CONSENSUS	VARIATION %	LONG-TERM GROWTH RATE %		
BUDGET GROUP BD	288.3	8	-51	NA	-5.6	45	NM	0.1	1.5	0.00	-0.12	0.35	0.96	10.4	15.0	NR	
CNF TRANSPORTATION CNF	1608.2	33	-11	6.6	17.8	177	11	0.3	0.8	1.20	2.45	2.94	3.33	4.8	15.0	B-	
FDX FDX (5)	12549.6	42	-6	11.5	13.3	260	20	0.7	1.5	0.00	2.10	2.18	2.53	6.7	13.0	B	
FRITZ FRITZ (5)	361.9	10	-9	-21.2	4.7	133	28	0.3	1.1	0.00	0.37	0.54	0.68	14.7	17.3	NR	
GATX GMT	1616.0	33	-13	8.0	17.6	197	11	0.9	0.8	3.35	2.62	3.03	3.45	0.9	13.0	B+	
HERTZ HRZ	4566.4	42	-7	32.1	21.5	279	14	1.0	0.8	0.47	2.55	3.06	3.34	0.9	17.0	NR	
PITTSBON BAX GROUP PZX	197.8	10	-15	NM	7.3	63	8	0.1	1.0	2.53	-0.68	1.04	1.24	9.7	9.0	NR	
ROBINSON (C.H.) WORLDWIDE CHRW	1436.0	35	34	18.9	25.1	722	29	0.7	1.9	0.80	1.04	1.24	1.44	2.1	15.0	NR	
RYDER SYSTEM R	1541.4	23	-13	10.4a	7.6	110	15	0.3	1.1	2.66	2.16	1.72	2.24	7.6	12.0	B	
TRINITY INDUSTRIES TRN (3)	1152.5	29	-24	20.7a	17.8	118	7	0.4	0.7	2.46	4.25	4.21	3.90	12.6	10.0	B+	

(D) TRUCKING & SHIPPING

GROUP AVERAGE	4486.0	27	12	8.8	14.5	205	17	0.4	1.1	0.92	1.78	2.15	2.43	5.9	11.7	
ALEXANDER & BALDWIN ALEX	981.1	23	-2	-16.1	6.1	142	23	1.0	1.0	3.96	0.69	1.75	1.89	4.8	12.5	B
ARKANSAS BEST ABFS	246.5	13	114	12.3	19.4	120	7	0.1	0.7	0.00	1.21	1.99	2.17	3.7	9.0	NR
CONSOLIDATED FREIGHTWAYS CFWY	206.6	9	-43	NM	6.0	74	13	0.1	1.4	0.00	1.12	0.91	1.26	15.9	7.0	NR
HUNT (J.B.) TRANSPORT SERVICES JBHT	476.6	13	-42	5.9	9.4	120	13	0.2	1.2	1.50	1.28	0.90	1.16	6.9	12.0	B
LANDSTAR SYSTEM LSTR	392.2	40	-2	17.9	35.7	336	10	0.3	0.6	0.00	3.10	4.14	4.57	4.6	16.0	NR
ROADWAY EXPRESS ROAD	385.4	20	38	NM	13.3	142	13	0.1	0.9	1.01	1.31	2.11	2.25	4.0	10.0	NR
UNITED PARCEL SERVICE UPS	36161.9	66	NA	17.3	11.5	591	53	1.4	2.2	0.91	3.14	2.03	2.30	2.2	14.5	NR
USFREIGHTWAYS USFC	1105.6	42	43	15.6	17.7	209	12	0.5	0.8	0.89	2.70	3.64	4.08	3.4	14.0	B+
YELLOW YELL	418.3	17	-12	NA	11.3	107	10	0.1	0.9	0.00	1.49	1.90	2.23	7.6	10.0	C

24 UTILITIES

INDUSTRY AVERAGE	4566.5	30	-12	4.9	9.5	171	25	1.0	3.3	5.14	1.47	2.17	2.42	5.0	6.2	
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(A) ELECTRIC, WATER & COGENERATION

GROUP AVERAGE	4723.5	29	-17	3.7	10.0	164	15	1.0	3.2	5.38	1.60	2.27	2.48	3.9	5.5	
AES AES	11587.6	58	22	26.8	13.8	771	54	4.2	1.2	0.00	1.67	1.91	2.93	5.8	26.0	B+
ALLEGHENY ENERGY AYE	3202.6	29	-16	3.7	15.7	186	12	1.2	2.8	5.93	2.15	2.59	2.72	2.9	4.0	A-
ALLIANT ENERGY LNT	2129.9	27	-16	-10.8	9.4	107	12	1.0	6.2	7.39	1.26	2.19	2.32	1.3	2.0	B+
AMEREN AEE	4751.1	35	-19	-0.3	12.2	149	11	1.4	3.9	7.34	2.82	2.95	3.10	2.3	3.0	A-
AMERICAN ELECTRIC POWER AEP	6089.7	31	-33	0.9	18.3	121	6	0.5	3.9	7.65	2.81	2.69	2.42	2.9	3.0	B+
AVISTA AVA	579.2	16	-16	0.0	7.5	134	13	0.1	4.6	2.95	1.28	1.19	1.50	9.3	3.0	B
CAROLINA POWER & LIGHT CPL	4807.6	30	-36	7.9	10.4	141	12	1.5	2.2	6.64	2.75	2.80	3.08	2.6	5.0	A-
CENTRAL & SOUTH WEST CSR	4252.0	20	-27	1.5	10.9	116	10	0.8	3.3	8.70	2.07	2.00	2.01	4.5	3.0	A-
CINERGY CIN	4022.5	25	-26	6.1	14.2	152	11	0.7	2.9	7.11	1.65	2.20	2.52	3.2	4.0	B
CITIZENS UTILITIES CZN	3233.2	12	55	-21.6	3.2	174	52	2.7	6.9	0.00	0.23	0.18	0.29	10.3	10.0	A
CMS ENERGY CMS	3850.4	33	-31	NA	12.8	164	13	0.7	1.1	4.39	2.17	3.01	3.31	3.6	10.0	B
CONNECTIV CIV	1647.7	18	-28	-2.3	8.3	135	15	0.4	2.4	4.99	1.52	1.84	1.92	3.1	4.0	NR
CONSOLIDATED EDISON ED	7522.4	35	-35	0.5	12.2	135	11	1.0	3.1	6.20	3.04	3.15	3.27	1.5	3.5	A
CONSTELLATION ENERGY GROUP CEG	4403.9	29	-5	1.6	9.2	143	15	1.3	3.1	5.71	2.06	2.38	2.56	3.1	4.0	B+
DOMINION RESOURCES D	8661.3	45	-3	-0.5	18.6	173	9	0.8	3.0	5.69	2.75	2.99	3.20	3.1	5.0	B
DPL DPL	2835.5	18	-17	-5.3	14.3	206	14	2.1	3.3	5.26	1.24	1.34	1.45	4.8	4.0	A-
DTE ENERGY DTE	4795.5	33	-23	3.4	12.8	124	10	1.0	2.0	6.23	3.05	3.26	3.36	2.7	5.0	A-
DUKE ENERGY DUK	18501.1	51	-21	11.0	12.9	199	15	0.9	1.7	4.34	3.42	3.55	3.89	1.8	8.5	A-
EDISON INTERNATIONAL EIX	9201.0	27	-5	5.2	12.3	176	14	0.9	1.6	4.08	1.84	2.01	2.23	2.2	8.0	B
ENERGY EAST NEG	2641.1	24	-17	6.2	15.3	177	12	1.1	1.6	3.57	1.51	1.84	2.05	5.9	8.0	B
ENTERGY ETR	6705.7	28	-11	19.1	9.9	92	9	0.7	2.6	4.35	3.00	2.09	2.36	3.4	5.0	B
FIRSTENERGY FE	5432.3	23	-28	-0.3	10.2	120	10	0.9	1.9	6.43	1.95	2.47	2.60	1.2	5.0	B
FLORIDA PROGRESS FPC	4208.9	43	-5	6.2	15.4	207	13	1.1	2.8	5.10	2.90	3.10	3.24	2.2	5.0	B+
FPL GROUP FPL	7837.4	44	-29	7.2	12.0	146	11	1.2	1.8	4.75	3.85	3.98	4.21	1.0	6.0	B+
GPU GPU	3949.6	32	-28	20.9	12.6	110	9	0.9	2.9	6.63	3.03	3.72	3.23	2.5	3.0	B+
HAWAIIAN ELECTRIC INDUSTRIES HE	984.5	31	-24	2.7	9.9	118	11	0.7	3.7	8.12	2.95	2.79	2.88	2.8	3.0	B+
ILLINOVA ILN	2246.8	32	29	NM	-91.7	189	NM	0.9	6.5	3.86	-19.30	1.09	2.07	5.3	4.5	B
LG&E ENERGY LGE	2593.5	20	-29	4.7	14.8	197	12	1.0	2.2	6.35	1.23	1.79	1.90	2.6	5.0	B
MIDAMERICAN ENERGY HOLDINGS MEC	2045.1	33	-4	22.4	19.9	226	12	0.6	1.3	0.00	2.15	2.14	2.50	3.6	12.0	B+
NEW CENTURY ENERGIES NCE	3632.2	31	-36	4.8	13.2	135	10	1.1	2.1	7.38	3.05	3.03	3.31	3.0	5.0	NR
NEW ENGLAND ELECTRIC SYSTEM NES	3155.4	53	11	-0.2	9.3	200	21	1.3	9.3	4.42	3.04	2.87	2.94	4.8	2.0	A-
NIAGARA MOHAWK HOLDINGS NMK	2810.5	15	-7	NM	-0.5	89	NM	0.7	9.3	0.00	-0.95	0.19	0.41	36.6	8.5	B
NISOURCE NI	2352.3	19	-38	6.6	12.5	172	12	0.8	1.3	5.42	1.59	1.76	1.91	2.6	8.0	A+
NORTHEAST UTILITIES NU	2779.3	21	32	NM	-3.5	133	NM	0.6	6.1	1.89	-1.12	0.69	1.44	5.6	5.0	B
NORTHERN STATES POWER NSP	3154.8	20	-26	-14.6	9.7	124	12	1.1	1.9	7.10	1.84	1.82	2.11	1.9	6.0	A-
NSTAR NST	2538.3	42	1	3.4	11.5	152	16	1.6	3.6	4.68	2.75	2.92	3.17	1.9	4.0	NR
OGE ENERGY OGE	1663.0	21	-26	8.0	14.5	161	11	0.9	2.5	6.22	2.04	1.90	1.99	2.0	4.5	A-
PECO ENERGY PE	6119.4	33	-21	7.3	21.8	327	14	1.2	1.6	3.04	2.32	3.01	3.54	2.8	7.0	B
PG&E PGG	8221.3	22	-29	-4.0	8.7	106	12	0.4	1.9	5.36	1.88	1.83	2.12	4.2	6.3	B
PINNACLE WEST CAPITAL PNW	2812.3	33	-22	5.7	11.9	128	11	1.2	1.8	4.22	2.85	3.05	3.13	1.6	6.0	B
POTOMAC ELECTRIC POWER POM	2822.5	24	-10	-0.4	11.6	143	12	1.3	5.9	6.97	1.73	1.92	1.96	2.6	2.1	B
PP&L RESOURCES PPL	3313.9	23	-17	12.9	27.0	219	8	0.8	3.6	4.34	2.29	2.13	2.41	2.9	3.0	B+
PUBLIC SERVICE ENTERPRISE GROUP PEG	7656.2	35	-13	0.5	17.5	189	10	1.2	2.7	6.17	2.79	3.25	3.28	1.5	4.0	B+
PUGET SOUND ENERGY PSD	1733.5	21	-26	27.5	12.0	129	10	0.9	3.6	8.98	1.85	1.89	1.99	2.5	3.0	B

EARNINGS PER SHARE

COMPANY STOCK SYMBOL (FY)	MARKET VALUE	RECENT SHARE PRICE	1999 PRICE CHANGE %	EARNINGS GROWTH 1994-98 %	RETURN ON EQUITY	PRICE AS % OF BOOK VALUE	P-E RATIO	PRICE-SALES RATIO	P-E TO GROWTH RATE	YIELD %	2000 ESTIMATES FROM ANALYST					S&P EQUITY RANKING
											1998 ACTUAL	I/B/E/S 1999 ANALYST EST.	I/B/E/S CON-SENSUS	VARIATION %	LONG-TERM GROWTH RATE %	
RELIANT ENERGY REI	7337.3	25	-23	NM	20.9	134	6	0.5	1.5	6.05	-0.50	2.07	2.27	2.6	8.0	B
SCANA SCG	2809.4	27	-16	14.8	7.8	146	18	1.7	4.3	4.06	2.12	1.59	2.08	2.9	4.0	A-
SOUTHERN SO	15770.2	23	-20	-2.0	11.1	166	15	1.4	2.1	5.73	1.40	1.88	2.02	1.5	6.0	A-
TECO ENERGY TE	2629.3	20	-29	4.4	13.1	173	13	1.3	2.4	6.50	1.52	1.67	1.82	2.7	4.9	A
TEXAS UTILITIES TXU	9898.7	36	-23	3.8	10.5	121	11	0.6	1.9	6.42	2.79	3.17	3.38	1.2	6.0	B
UNICOM UCM	6944.7	32	-17	9.1	11.5	131	11	1.0	2.0	5.01	2.34	2.61	3.11	3.9	6.0	B
UTILICORP UNITED UCU	1873.7	20	-18	4.5	10.4	124	12	0.1	1.8	5.96	1.63	1.76	1.91	2.6	6.5	B+
WESTERN RESOURCES WR	1255.2	19	-44	-30.7	1.1	65	62	0.6	5.0	11.45	0.65	1.88	2.06	7.3	2.0	B+
WISCONSIN ENERGY WEC	2342.8	20	-37	-0.3	11.0	118	10	1.1	2.6	7.85	1.65	1.97	2.09	2.4	3.9	B+

(B) GAS, OIL & TRANSMISSION

GROUP AVERAGE	3873.0	34	7	13.2	7.2	202	76	1.0	3.9	4.12	0.92	1.75	2.17	10.1	9.0	
COLUMBIA ENERGY GROUP CG	5099.3	63	9	-0.2	14.1	257	19	1.1	1.6	1.43	3.21	3.56	4.19	1.7	11.0	B-
CONSOLIDATED NATURAL GAS CNG	6151.4	64	19	11.4	7.1	261	37	2.1	2.5	3.03	3.00	3.25	3.90	2.8	8.0	B+
EL PASO ENERGY EPG	4544.8	39	11	12.1	7.8	217	25	0.7	1.5	2.08	1.85	2.04	2.41	2.5	13.0	NR
KEYSPAN KSE	3430.8	26	-18	NA	-1.7	127	NM	1.2	1.6	6.96	-1.34	1.59	1.87	2.7	10.0	B+
KINDER MORGAN KMI	1440.0	20	-16	-9.2a	0.4	118	358	0.3	19.5	3.94	0.92	0.08	1.04	17.3	13.0	B+
MCN ENERGY GROUP MCN	2136.1	25	31	NM	31.6	252	7	1.0	3.6	4.09	-0.17	1.17	1.51	7.3	6.0	B+
NATIONAL FUEL GAS NFG (9)	1939.9	50	11	10.1	12.2	206	17	1.5	2.4	3.72	0.84	2.95*	3.48	2.0	7.0	B+
NICOR GAS	1632.0	35	-18	4.1	14.9	211	14	1.1	2.0	4.50	2.42	2.61	2.89	2.1	6.5	A-
SEMPRA ENERGY SRE	4446.5	19	-27	NA	12.1	154	12	0.8	2.2	8.43	1.24	1.71	1.82	3.3	5.0	NR
UGI UGI (9)	620.9	20	-18	64.1	14.0	164	11	0.4	1.6	7.67	1.22	1.74*	1.78	14.0	7.0	B+
WESTERN GAS RESOURCES WGR	363.7	11	97	NM	-27.4	102	NM	0.2	NM	1.77	-2.42	-0.15	0.34	32.4	7.0	B-
WILLIAMS WMB	14671.1	34	8	NA	1.5	353	260	1.8	4.7	1.78	0.32	0.48	0.79	32.9	15.0	B

ALPHABETICAL LIST OF COMPANIES

The number following each company name identifies the Scoreboard category under which it is listed

<p>A</p> <p>A&P 10c Abbott Laboratories 12b ABM Industries 21e ACNielsen 21e ADC Telecomm. 22a Administaff 21e Advanced Micro 9d AES 24a Aetna 17b Affiliated Computer Svcs. 18c AFLAC 17b AGCO 15c Air Express Intl. 23c Air Products & Chemicals 4 Airborne Freight 23c Aircas 21b AK Steel Holding 16b Alaska Air Group 23a Alberto-Culver 6d Albertson's 10c Alcoa 16a Alexander & Baldwin 23d Allegheny Energy 24a Allegheny Technologies 5 Allergan 12b Alliant Energy 24a Allied Waste Inds. 21c AlliedSignal 5 Allmerica Financial 17b Allstate 17b Alltel 22b Amazon.com 8 Amerada Hess 11a Amerco 23c Ameren 24a America Online 18c America West Holdings 23a American Axle & Mfg. 2b American Electric 24a American Express 17a American Financial Group 17b American General 17b American Greetings 14d American Home 12b American Intl. Group 17b American National Can 7a American Standard 13a AmeriSource Health 12a</p>	<p>Ames Dept. Stores 8 AMFM 20a Amgen 12b Amkor Technology 9d AMR 23a AmSouth Bancorporation 3c Analog Devices 9d Anheuser-Busch 6c Anixter International 5 Aon 17b Apple Computer 18b Applied Industrial Tech. 21b AFLAC 17b Applied Materials 15c Applied Power 18a Arch Coal 11a Archer Daniels 10b Arvin Industries 2b Ashland 11a Associated Banc-Corp 3a Associates First Capital 17a Astoria Financial 17c At Home 18c AT&T 22a Atlantic Richfield 11a Autoliv 2b Automatic Data 18c AutoNation 21e AutoZone 8 Avery Dennison 7b Avis Rent A Car 23c Avista 24a Avnet 21b Avon Products 6d AVX 9d AXA Financial 17b</p>	<p>B</p> <p>Baker Hughes 11b Ball 7a BancWest 3d Bank of America 3c Bank of New York 3a Bank One 3b Banta 21d Barnes & Noble 8 Bausch & Lomb 12d Baxter International 12d</p>	<p>C</p> <p>Cabletron Systems 18c Cablevision Systems 20a</p>	<p>BB&T 3c Bear Stearns 17a Beazer Homes USA 13b Beckman Coulter 9c Becton, Dickinson 12d Bed Bath & Beyond 6b Bell Atlantic 22b BellSouth 22b Belo (A.H.) 20b Bemis 7b Bergen Brunswig 12a Berkley (W.R.) 17b Berkshire Hathaway 17a Best Buy 6b Bestfoods 10b Bethlehem Steel 16b Beverly Enterprises 12c Big Flower Press 21d Bindley Western Inds. 12a BJ's Wholesale Club 8 Black & Decker 15b Block (H&R) 17a Blockbuster 14b BMC Software 18c Boeing 1 Boise Cascade 19b Boise Cascade Office Prods. 21b Borders Group 8 Borg-Warner Automotive 2b Boston Scientific 12d Bowater 19b Breed Technologies 2b Briggs & Stratton 15c Brightpoint 21b Brinker International 14a Bristol-Myers Squibb 12b Broadcom 9d Brown Shoe 6a Brown-Forman 6c Brunswick 14d Budget Group 23c Burlington Coat Factory 8 Burlington Industries 15d Burlington Northern Santa Fe 23b Burlington Resources 11a BURNS International Svcs. 21e</p>	<p>C</p> <p>Cabletron Systems 18c Cablevision Systems 20a</p>	<p>Cabot 4 Campbell Soup 10b Canandaigua Brands 6c Capital One Financial 17a Cardinal Health 12a Caremark Rx 12a Carlisle 15a CarMax Group 21e Carnival 14d Carolina Power 24a Caterpillar 15c CBRL Group 14a CBS 20a CDI 21e CDW Computer Centers 8 CellStar 21b Cendant 21e Centex 13b Central & South West 24a Central Garden & Pet 21b CenturyTel 22a Champion Enterprises 13b Champion Intl. 19b Charter One Financial 17c Chase Manhattan 3a Chevron 11a Chicago Title 17a Chiquita Brands Intl 10b CHS Electronics 18c Chubb 17b Cigna 17b Cincinnati Financial 17b CINergy 24a Cintas 21e Circuit City Group 6b Cisco Systems 18c CIT Group 17a Citigroup 17a Citizens Utilities 24a CK Witco 4 CKE Restaurants 14a Clayton Homes 13b Clear Channel Commun. 20a Clorox 6d CMGI 21d CMS Energy 24a CNA Financial 17b CNF Transportation 23c Coastal 11a Coca-Cola 6c</p>	<p>Coca-Cola Enterprises 6c Colgate-Palmolive 6d Collins & Aikman 15d Colonial BancGroup 3a Columbia Energy Group 24b Columbia/HCA Healthcare 12c Comcast 20a Comdisco 18c Comerica 3b Commerce Bancshares 3b Commercial Metals 16b Compaq Computer 18b Compass Bancshares 3c CompuCom Systems 18a CompUSA 18c Computer Associates 18c Computer Sciences 18c Compuware 18c ConAgra 10b Connectiv 24a Conexant Systems 9d Conoco 11a Conseco 17b Consolidated Edison 24a Cons. Freightways 23d Cons. Natural Gas 24b Consolidated Papers 19b Consolidated Stores 8 Constellation Energy 24a Continental Airlines 23a Convergys 21e Cooper Cameron 11b Cooper Industries 9a Cooper Tire & Rubber 2c Coors (Adolph) 6c Cordant Technologies 1 Corn Products Intl. 10b Corning 15a Costco Wholesale 8 Countrywide Credit 17a Coventry Health Care 12c Cox Communications 20a Crane 15a Crown Cork & Seal 7a CSX 23b Cummins Engine 15c CVS 12a Cytotec Industries 4</p>	<p>D</p> <p>Dana 2b Danaher 15a Darden Restaurants 14a Dayton Hudson 8 Dean Foods 10b Deere 15c Del Monte Foods 10b Delhaize America 10c Dell Computer 18b Delphi Automotive 2b Delta Air Lines 23a Deluxe 18a Detroit Diesel 2b Dial 6d Dillard's 8 Dime Bancorp 17c DiMon 6c Disney (Walt) 14b Dole Food 10b Dollar General 8 Dominion Resources 24a Donaldson, Lufkin & Jenrette 17a Donnelley (R.R.) 21d Dover 15c Dow Chemical 4 Dow Jones 20b DPL 24a DTE Energy 24a Duke Energy 24a Dun & Bradstreet 17a DuPont 4 Dynege 21b</p>	<p>E</p> <p>Earthgrains 10b Eastman Chemical 4 Eastman Kodak 14d Corning 15a Eaton 9a eBay 18c EchoStar Communications 20a Ecolab 6d Edison International 24a Edwards (A.G.) 17a El Paso Energy 24b Electronic Data Systems 18c EMC 18b Emerson Electric 9c Energy East 24a</p>	<p>Engelhard 16c Enron 21b Entergy 24a Equifax 17a Estee Lauder 6d Everest Reinsurance 17b Exide 15a Express Scripts 12c Exxon Mobil 11a</p>	<p>F</p> <p>Family Dollar Stores 8 Fannie Mae 17a FDX 23c Federal-Mogul 2b Federated Dept. Stores 8 Ferro 4 Fidelity National Finl. 17a Fifth Third Bancorp 3b First American Finl. 17a First Data 18c First Security 3d First Tennessee Natl. 3c First Union 3c First Choice 3b FirstEnergy 24a FirstMerit 3b FleetBoston Financial 3a Fleetwood Ents. 13b Fleming 10a Florida Progress 24a Flowers Industries 10b Fluor 21a FMC 15c Footstar 8 Ford Motor 2a Fort James 19b Fortune Brands 15a Foster Wheeler 21a Foundation Health 12c Foundry Networks 18c Fox Entertainment 14b FPL Group 24a Franklin Resources 17a Freddie Mac 17a Freeport-McMoRan C&G 16c Fritz 23c Fruit of the Loom 6a Fuller (H.B.) 4 Furniture Brands 6b</p>
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ALPHABETICAL LIST OF COMPANIES

The number following each company name identifies the Scoreboard category under which it is listed

G

Galileo Intl. 18c
 Gannett 20b
 Gap 8
 Gateway 18b
 GATX 23c
 GenCorp 2b
 Genentech 12b
 General Dynamics 1
 General Electric 5
 General Instrument 9b
 General Mills 10b
 General Motors 2a
 Genesis Health 12c
 Genuine Parts 21b
 Geon 4
 Georgia-Pacific Group 19a
 Gillette 6d
 Golden State Bancorp 17c
 Golden West 17c
 Goldman Sachs Group 17a
 Goodrich (B.F.) 1
 Goodyear Tire & Rubber 2c
 GPU 24a
 Grace (W.R.) 4
 Grainger (W.W.) 21b
 Grand Union 10c
 Great A&P 10c
 Great Lakes Chemical 4
 Group 1 Automotive 21e
 GTE 22b
 Guidant 12d

H

Halliburton 11b
 Hanna (M.A.) 4
 Hannaford Brothers 10c
 Harcourt General 5
 Harley-Davidson 14d
 Harman International 6b
 Harnischfeger 15c
 Harrah's Entertainment 14b
 Harris 9b
 Harsco 15a
 Hartford Financial Services 17b
 Hartford Life 17b
 Hasbro 14d
 Hawaiian Electric 24a
 Hayes Lemmerz Intl. 2b
 Healthsouth 12c
 Heilig-Meyers 6b
 Heinz (H.J.) 10b
 Heller Financial 17a
 Hercules 4
 Hershey Foods 10b
 Hertz 23c
 Hewlett-Packard 18b
 Hibernia 3c
 Hillenbrand 15a
 Hilton Hotels 14c
 Hollinger International 20b
 Home Depot 8
 HomeBase 8
 HON Industries 18a
 Hormel Foods 10b
 Horton (D.R.) 13b
 Host Marriott 13b
 Household Intl. 17a
 Howmet International 1
 Hubbell 9a
 Hughes Electronics 9b
 Hughes Supply 21b
 Humana 12c
 Hunt (J.B.) 23d
 Huntington Bancshares 3b

I

IBM 18b
 IBP 10b
 IKON Office Solutions 5
 Illinois Tool Works 15c
 Illinova 24a
 Imation 18c
 IMC Global 4
 InaCom 18c
 Infinity Broadcasting 20a

Ingersoll-Rand 15c
 Ingram Micro 18c
 Integrated Health Svcs. 12c
 Intel 9d
 Interface 15d
 Interim Services 21e
 International Flavors 4
 Intl. Home Foods 10b
 Intl. Multifoods 10a
 International Paper 19b
 Interpublic Group 21d
 Interstate Bakeries 10b
 Intimate Brands 8
 Iomega 18b
 ITT Industries 15c

J

Jabil Circuit 9d
 Jack in the Box 14a
 Jacobs Engineering 21a
 JDS Uniphase 9d
 Jefferson-Pilot 17b
 Johns-Manville 13a
 Johnson & Johnson 12d
 Johnson Controls 15a
 Jones Apparel Group 6a
 Juniper Networks 18c

K

Kaiser Aluminum 16a
 Kansas City Southern 17a
 Kaufman & Broad Home 13b
 Keebler Foods 10b
 Kellogg 10b
 Kellwood 6a
 Kelly Services 21e
 Kennametal 15b
 Kerr-McGee 11a
 KeyCorp 3b
 KeySpan 24b
 Kimberly-Clark 19b
 Kinder Morgan 24b
 Kmart 8
 Knight-Ridder 20b
 Kohl's 8
 Kroger 10c

L

Laboratory Corp. of America 12c
 Lafarge 13a
 LandAmerica Financial 17a
 Lands' End 8
 Landstar System 23d
 La-Z-Boy 6b
 Lear 2b
 Leggett & Platt 6b
 Lehman Brothers Holdings 17a
 Lennar 13b
 Lennox International 13a
 Level 3 Communs. 11a
 Lexmark International 18b
 LG&E Energy 24a
 Liberty Media 8
 Lilly (Eli) 12b
 Limited 8
 Lincoln National 17b
 Linear Technology 9d
 Litton Industries 9b
 Liz Claiborne 6a
 Lockheed Martin 1
 Loews 17b
 Longs Drug Stores 12a
 Louisiana-Pacific 19a
 Lowe's 8
 LSI Logic 9d
 LTV 16b
 Lubrizol 4
 Lucent Technologies 22a
 Lyondell 4

M

M&T Bank 3a
 M.D.C. Holdings 13b
 Magellan Health Services 21e
 Mail-Well 7b
 Mallinckrodt 12d
 Mandalay Resort 14b

Manor Care 12c
 Manpower 21e
 Mark IV Industries 2b
 Marriott Intl. 14c
 Marsh & McLennan 17a
 Marsh Supermarkets 10c
 Marshall & Hlesley 3b
 Masco 13a
 MascoTech 2b
 Mattel 14d
 Maxim Integrated Prods. 9d
 Maxtor 18b
 May Department Stores 8
 Maytag 6b
 MBNA 3a
 McCormick 10b
 McDonald's 14a
 McGraw-Hill 20b
 MCI WorldCom 22a
 McKesson HBOC 12a
 MCN Energy Group 24b
 Mead 19b
 MediaOne Group 20a
 Medtronic 12d
 Mellon Financial 3a
 Merck 12b
 Merisel 18a
 Meritor Automotive 2b
 Merrill Lynch 17a
 Metals USA 21b
 Metro-Goldwyn-Mayer 14b
 Michaels Stores 8
 Micro Warehouse 8
 MicroAge 18a
 Micron Electronics 18b
 Micron Technology 9d
 Microsoft 18c
 MidAmerican Energy Holdings 24a
 Milacron 15c
 Millennium Chemicals 4
 Miller (Herman) 18a
 Minnesota Mining 15a
 Mirage Resorts 14b
 Modis Professional Svcs. 21e
 Mohawk Industries 15d
 Molex 9d
 Monsanto 4
 MONY Group 17b
 Morgan (J.P.) 3a
 Morgan Stanley Dean Witter 17a
 Morrison Knudsen 21a
 Motorola 9b
 Murphy Oil 11a
 Musicland Stores 14d

N

Nabisco Group 10b
 Nabisco Holdings 10b
 Nacco Industries 15b
 Nalco Chemical 4
 National City 3b
 National Fuel Gas 24b
 National Semicond. 9d
 National Service 9a
 National Steel 16b
 Nationwide Financial Svcs. 17b
 Navistar International 2a
 NCR 18a
 Neiman Marcus Group 8
 New Century Energies 24a
 New England Electric 24a
 New York Times 20b
 Newell Rubbermaid 15a
 Newport News 16c
 Newport News Shipbuilding 1
 Nextel Communications 22a
 Niagara Mohawk 24a
 Nicor 24b
 Nike 6a
 NiSource 24a
 Nordstrom 8
 Norfolk Southern 23b
 Nortek 13a
 North Fork Bancorp. 3a
 Northeast Utilities 24a
 Northern States 24a
 Northern Trust 3b

Northrop Grumman 1
 Northwest Airlines 23a
 Novell 18c
 NSTAR 24a
 Nucor 16b
 NVR 13b

O

Oakwood Homes 13b
 Occidental Pet. 11a
 Office Depot 8
 OfficeMax 8
 Ogden 5
 OGE Energy 24a
 Ohio Casualty 17b
 Old Kent Financial 3b
 Old Republic Energy 24a
 Olin 16c
 Olsten 21e
 Omnicare 12a
 Omnicom Group 21d
 Oracle 18c
 Outback Steakhouse 14a
 Owens & Minor 12d
 Owens Corning 13a
 Owens-Illinois 7a
 Oxford Health Plans 12c

P

Paccar 2a
 Pacific Century Fin. 3d
 PacificCare Health 12c
 Pactiv 15a
 PaineWebber Group 17a
 Pantry 21e
 Park Place Entertainment 14b
 Parker Hannifin 15a
 Payless ShoeSource 8
 PECO Energy 24a
 Penney (J.C.) 8
 Pennzoil-Quaker State 11a
 Pentair 15c
 Peoples Heritage Finl. 3a
 PeopleSoft 18c
 Pep Boys 8
 Pepsi Bottling Group 6c
 PepsiCo 6c
 Performance Food 10a
 PerkinElmer 5
 Petsmart 8
 Pfizer 12b
 PG&E 24a
 Pharmacia & Upjohn 12a
 Phelps Dodge 16c
 Phillip Morris 6e
 Phillips Petroleum 11a
 Phillips-Van Heusen 6a
 PhyCor 12c
 Pilgrim's Pride 10b
 Pillowtex 15d
 Pinnacle West 24a
 Pioneer-Standard 21b
 Pitney Bowes 18a
 Pittston BAX Group 23c
 Pittston Brink's Group 21e
 Pittway 5
 PNC Bank 3a
 Polaroid 14d
 Polo Ralph Lauren 6a
 Potlatch 19b
 Potomac Electric 24a
 PP&L Resources 24a
 PPG Industries 13a
 Praxair 4
 Precision Castparts 1
 Primedia 20b
 Procter & Gamble 6d
 Progressive 17b
 Protective Life 17b
 Provident Financial 3d
 PSS World Medical 21b
 Public Service Ent. 24a
 Puget Sound Energy 24a
 Pulte 13b

Q

Quaker Oats 10b

Qualcomm 9b
 Quantum DLT & Storage Sys. 18b
 Quantum Hard Disk Drive 18b
 Quest Diagnostics 12c
 Quorum Health Group 12c
 Qwest Communications 22a

R

Ralston Purina 10b
 Raytheon 1
 Reader's Digest 20b
 Reebok International 6a
 Regions Financial 3c
 Reinsurance Group 17b
 Reliance Group 17b
 Reliance Steel & Alum. 21b
 Reliant Energy 24a
 ReliaStar Financial 17b
 Republic New York 3a
 Republic Services 21c
 Revlon 6d
 Reynolds & Reynolds 18a
 Reynolds Metals 16a
 Reynolds (R.J.) Tobacco 6e
 Rite Aid 12a
 Roadway Express 23d
 Robert Half International 21e
 Robinson (C.H.) 23c
 Rock-Tenn 7b
 Rockwell International 9a
 Rohm & Haas 4
 Ross Stores 8
 Royal Caribbean Cruises 14d
 RPM 13a
 Ruddick 10c
 Ryder System 23c
 Ryerson Tull 16b
 Ryland Group 13b

S

Sabre Holdings 18c
 Safeco 17b
 Safeguard Scientifics 18c
 Safety-Kleen 21c
 Safeway 10c
 Saks 8
 Sara Lee 10b
 SBC Communications 22b
 Morgan (J.P.) 3a
 Schein (Henry) 21b
 Schering-Plough 12b
 Schlumberger 11b
 Schwab (Charles) 17a
 SCL Systems 9d
 Scientific-Atlanta 22a
 Scotts 4
 Scripps (E.W.) 20b
 Seagate Technology 18b
 Sealed Air 7b
 Sears, Roebuck 8
 Sempra Energy 24b
 Service Corp. Intl. 21e
 ServiceMaster 21e
 Shaw Industries 15d
 Sherwin-Williams 13a
 ShopKo Stores 8
 Siebel Systems 18c
 Silgan Holdings 7a
 Silicon Graphics 18b
 SLM Holding 17a
 Smart & Final 10c
 Smith International 11b
 Smithfield Foods 10b
 Smurfit-Stone Container 7b
 Snap-on 15b
 Solectron 9d
 Solulia 4
 Sonic Automotive 21e
 Sonoco Products 7b
 Southern 24a
 SouthTrust 3c
 Southwest Airlines 23a
 Sovereign Bancorp 17c
 Spiegel 8
 Sports Authority 8
 Springs Industries 15d
 Sprint FON Group 22a

Sprint PCS Group 22a
 SPX 9a
 St. Paul 17b
 Staff Leasing 21e
 Standard Register 18a
 Stanley Works 15b
 Staples 8
 Starbucks 10b
 Starwood Hotels & Resorts 13b
 State Street 3a
 Steelcase 18a
 Storage Technology 18b
 Suiza Foods 10b
 Summit Bancorp. 3a
 Sun Microsystems 18b
 Sunbeam 6b
 Sunoco 11a
 SunTrust Banks 3c
 SuperValu 10a
 Synovus Financial 3c
 Sysco 10a

T

Tandy 6b
 TCF Financial 3b
 Tech Data 18a
 Teco Energy 24a
 Tecumseh Products 13a
 Tektronix 9c
 Teleflex 15a
 Telephone & Data Sys. 22a
 Tellabs 22a
 Temple-Inland 7b
 Tenet Healthcare 12c
 Teradyne 9c
 Terra Inds. 4
 Tesoro Petroleum 11a
 Texaco 11a
 Texas Instruments 9d
 Texas Utilities 24a
 Textron 5
 Thermo Electron 9c
 Thermo Instrument Sys. 9c
 Thomas & Betts 9d
 3Com 18c
 3M 15a
 Time Warner 20b
 Times Mirror 20b
 Timken 15c
 TJX 8
 Torchmark 17b
 Tosco 11a
 Tower Automotive 15a
 Toys 'R' Us 8
 Trans World Airlines 23a
 Transatlantic Holdings 17b
 TransMontaigne 11b
 Travelers Property Casualty 17b
 Triad Hospitals 12c
 Tribune 20b
 Tricon Global Restaurants 14a
 Trigon Healthcare 12c
 Trinity Industries 23c
 True North Communs. 21d
 Trump Hotels 14b
 TRW 5
 Tyco Intl. 15c
 Tyson Foods 10b

U

U.S. Bancorp 3b
 U.S. Foodservice 10a
 U.S. Home 13b
 U.S. Industries 5
 UAL 23a
 UGI 24b
 Ultramar Diamond Shamrock 11a
 Unicom 24a
 Unifi 15d
 Union Carbide 4
 Union Pacific 23b

Union Pacific Resources 11a
 Union Planters 3c
 UnionBanCal 3d
 Unisys 18b
 United Auto Group 21e
 United HealthCare 12c
 United Parcel Service 23d
 United Stationers 21b
 United Technologies 1
 Unitrin 17b
 Universal 6e
 Universal Health 12c
 Unocal 11a
 Unova 15c
 UnumProvident 17b
 US Airways Group 23a
 USA Networks 20a
 USEC 4
 USFreightways 23d
 USG 13a
 UST 6e
 USX-Marathon 11a
 USX-U.S. Steel 16b
 U S West 22b
 UtiliCorp United 24a

V

Valero Energy 11a
 Valspar 13a
 Vastar Resources 11a
 Venator Group 8
 Veritas Software 18c
 VF 6a
 Viacom 14b
 Viad 5
 Vishay Intertechnology 9d
 Vlastic Foods Intl. 10b
 Vulcan Materials 13a

W

Wabash National 2b
 Wachovia 3c
 Wackenhut 21e
 Walgreen 12a
 Wallace Computer 18a
 Wal-Mart Stores 8
 Walter Industries 16b
 Warnaco Group 6a
 Warner-Lambert 12b
 Washington Mutual 17c
 Washington Post 20b
 Waste Management 21c
 Weatherford Intl. 11b
 Webb (Del) 13b
 Weirton Steel 16b
 WellPoint Health 12c
 Wells Fargo 3b
 Wendy's Intl. 14a
 WESCO International 21b
 Western Digital 18b
 Western Gas Resources 24b
 Western Resources 24a
 WestPoint Stevens 15d
 Westvaco 19b
 Weyerhaeuser 19b
 Whirlpool 6b
 Whitman 5
 Whole Foods Market 10c
 WHX 16b
 Willamette Industries 19b
 Williams 24b
 Williams Communications 22a
 Winn-Dixie Stores 10c
 Wisconsin Energy 24a
 Worthington Inds. 16b
 Wrigley (Wm.) Jr. 10b

X Y Z

Xerox 18b
 Xilinx 9d
 Yahoo 18d
 Yellow 23c
 York Intl. 13a
 Young & Rubicam 21d
 Zale 8
 Zions Bancorporation 3d