

## The BusinessWeek Best-Seller List

The top-selling business books as reported in the March 6, 2006 issue.

HARDCOVER BUSINESS BOOKS		LAST MONTH	MONTHS ON LIST	PAPERBACK BUSINESS BOOKS		LAST MONTH	MONTHS ON LIST
<b>1</b>	<b>THE WORLD IS FLAT</b> Thomas L. Friedman (Farrar, Straus & Giroux • \$27.50) <i>Globalization is great—sort of.</i>	2	9	<b>1</b>	<b>GETTING THINGS DONE</b> David Allen (Penguin • \$15) <i>Organizing your office and managing your time.</i>	1	22
<b>2</b>	<b>FREAKONOMICS</b> Steven D. Levitt, Stephen J. Dubner (Morrow • \$25.95) <i>Crack gangs, the Ku Klux Klan, and more, examined by a University of Chicago economist.</i>	1	10	<b>2</b>	<b>THE AUTOMATIC MILLIONAIRE</b> David Bach (Broadway • \$12.95) <i>How you can put your investment program on autopilot.</i>	—	1
<b>3</b>	<b>BLINK</b> Malcolm Gladwell (Little, Brown • \$25.95) <i>Why snap judgments deserve careful consideration.</i>	3	13	<b>3</b>	<b>J.K. LASSER'S YOUR INCOME TAX 2006</b> The J.K. Lasser Institute (Wiley • \$16.95) <i>Sharpen your pencils, and...</i>	2	2
<b>4</b>	<b>THE NUMBER</b> Lee Eisenberg (Free Press • \$26) <i>A meditation on retirement and second acts.</i>	—	1	<b>4</b>	<b>THE ERNST &amp; YOUNG TAX GUIDE 2006</b> Ernst & Young, LLP (CDS Books • \$16.95) <i>...get out the calculator.</i>	13	2
<b>5</b>	<b>THE LITTLE BOOK THAT BEATS THE MARKET</b> Joel Greenblatt (Wiley • \$19.95) <i>A hedge fund manager's "magic formula."</i>	5	2	<b>5</b>	<b>WHAT COLOR IS YOUR PARACHUTE?</b> Richard Nelson Bolles (Ten Speed Press • \$17.95) <i>The 2006 edition of the enduring job-search bible.</i>	3	2
<b>6</b>	<b>JIM CRAMER'S REAL MONEY</b> James J. Cramer (Simon & Schuster • \$26) <i>Trading recommendations from the CNBC commentator.</i>	4	10	<b>6</b>	<b>CONSPIRACY OF FOOLS</b> Kurt Eichenwald (Broadway • \$16.95) <i>Inside Enron's crumbling house of cards, by an investigative reporter from The New York Times.</i>	—	1
<b>7</b>	<b>THE LITTLE RED BOOK OF SELLING</b> Jeffrey Gitomer (Bard Press • \$19.95) <i>A syndicated columnist explains why people buy.</i>	7	17	<b>7</b>	<b>THE WALL STREET JOURNAL COMPLETE MONEY &amp; INVESTING GUIDEBOOK</b> Dave Kansas (Three Rivers Press • \$14.95) <i>From balance sheets to a business vocabulary.</i>	—	1
<b>8</b>	<b>COLLAPSE</b> Jared Diamond (Viking • \$29.95) <i>From Easter Island to Central America, why civilizations fall apart.</i>	6	13	<b>8</b>	<b>THE 250 JOB INTERVIEW QUESTIONS YOU'LL MOST LIKELY BE ASKED</b> Peter Veruki (Adams • \$9.95) <i>Don't forget to wear a suit and tie.</i>	—	1
<b>9</b>	<b>THE TOTAL MONEY MAKEOVER</b> Dave Ramsey (Thomas Nelson • \$24.99) <i>Getting rid of debt and building reserves.</i>	12	14	<b>9</b>	<b>THE TOTAL MONEY MAKEOVER WORKBOOK</b> Dave Ramsey (Thomas Nelson • \$17.99) <i>Fixing money woes.</i>	—	3
<b>10</b>	<b>WINNING</b> Jack Welch with Suzy Welch (HarperBusiness • \$27.95) <i>How to succeed within a company, against your competition, and over the course of a career.</i>	10	10	<b>10</b>	<b>THE 8TH HABIT</b> Stephen R. Covey (Free Press • \$15) <i>In the new workplace, leaders must demonstrate trust, respect, and openness.</i>	5	2
<b>11</b>	<b>THE MONEY BOOK FOR THE YOUNG, FABULOUS &amp; BROKE</b> Suze Orman (Riverhead • \$24.95) <i>Career plans, credit, college debt, etc.</i>	8	10	<b>11</b>	<b>STOCK INVESTING FOR DUMMIES</b> Paul Mladjenovic (Wiley • \$21.99) <i>An investing counselor tells how to build a portfolio from scratch.</i>	—	1
<b>12</b>	<b>SMART AND SIMPLE FINANCIAL STRATEGIES FOR BUSY PEOPLE</b> Jane Bryant Quinn (Simon & Schuster • \$26) <i>Budgets, safety nets, paying for college, and more.</i>	—	1	<b>12</b>	<b>INVESTING FOR DUMMIES</b> Eric Tyson, MBA (Wiley • \$21.99) <i>The fundamentals on real estate, stocks, small business, etc.</i>	12	11
<b>13</b>	<b>THE FRED FACTOR</b> Mark Sanborn (Currency/Doubleday • \$14.95) <i>Transform your life by adopting the mailman's philosophy of work.</i>	—	14	<b>13</b>	<b>THE MILLIONAIRE REAL ESTATE AGENT</b> Gary Keller with Dave Jenks and Jay Papasan (McGraw-Hill • \$19.95) <i>Models that can make a real estate career soar.</i>	10	18
<b>14</b>	<b>THE 5 LESSONS A MILLIONAIRE TAUGHT ME</b> Richard Paul Evans (Fireside • \$14.95) <i>Maxims to help you get rich.</i>	—	1	<b>14</b>	<b>SAME-DAY RESUME</b> Michael Farr (JIST Works • \$8.95) <i>Getting your job pitch in order.</i>	—	1
<b>15</b>	<b>THE UNDERCOVER ECONOMIST</b> Tim Harford (Oxford • \$26) <i>How hidden economic forces, from scarcity to imperfect information, shape our daily lives, .</i>	—	1	<b>15</b>	<b>GOOD TO GREAT AND THE SOCIAL SECTORS</b> Jim Collins (Collins • \$11.95) <i>How noncorporate organizations can excel.</i>	4	2

BusinessWeek's Best-Seller List is based on a survey of chain and independent booksellers that carry a broad selection of books on economics, management, sales and marketing, small business, investing, personal finance, and careers. Well over 1,000 retail outlets nationwide are represented. Current rankings are based on a weighted analysis of unit sales in January.