

The BusinessWeek Best-Seller List

HARDCOVER BUSINESS BOOKS			LAST MONTH	MONTHS ON LIST	PAPERBACK BUSINESS BOOKS			LAST MONTH	MONTHS ON LIST
1	BLINK Malcolm Gladwell (Little, Brown • \$25.95) <i>Why snap judgments deserve careful consideration.</i>	—	1	1	J.K. LASSER'S YOUR INCOME TAX 2005 The J.K. Lasser Institute (Wiley • \$16.95) <i>With alerts on tax-law changes.</i>	1	3		
2	START LATE, FINISH RICH David Bach (Broadway • \$25) <i>How you can build a nest egg, even if you start late in life.</i>	—	1	2	THE ERNST & YOUNG TAX GUIDE 2005 Ernst & Young LLP (CDS Books • \$16.95) <i>The essentials, along with tips for tax savings.</i>	—	1		
3	HOT COMMODITIES Jim Rogers (Random House • \$25.95) <i>The soaring market in grains, livestock, metals, energy, and the like.</i>	—	1	3	WHAT COLOR IS YOUR PARACHUTE? Richard Nelson Bolles (Ten Speed • \$17.95) <i>The 2005 edition of the enduring job-search bible.</i>	2	3		
4	E-MYTH MASTERY Michael E. Gerber (HarperBusiness • \$24.95) <i>How small business owners can recover their sense of purpose.</i>	—	1	4	SMART COUPLES FINISH RICH David Bach (Broadway • \$14.95) <i>Managing your money after you've walked down the aisle.</i>	3	16		
5	COLLAPSE Jared Diamond (Viking • \$29.95) <i>From Easter Island to Mayan Central America, why civilizations fall apart.</i>	—	1	5	GETTING THINGS DONE David Allen (Penguin • \$15) <i>Organizing your office and managing your time.</i>	—	10		
6	THE AUTOMATIC MILLIONAIRE David Bach (Broadway • \$19.95) <i>How to put your investment program on autopilot.</i>	3	13	6	SMART WOMEN FINISH RICH David Bach (Broadway • \$14.95) <i>Spending wisely and getting prepared for the future.</i>	7	14		
7	HOW FULL IS YOUR BUCKET? Tom Rath, Donald O. Clifton, PhD (Gallup Press • \$19.95) <i>Accentuate the positive at work, according to this Gallup Organization duo.</i>	4	6	7	EFFECTIVE PHRASES FOR PERFORMANCE APPRAISALS James E. Neal Jr. (Neal Publications • \$10.95) <i>How about "attaboy"?</i>	10	21		
8	THE LITTLE RED BOOK OF SELLING Jeffrey Gitomer (Bard Press • \$19.95) <i>A syndicated columnist on why people buy.</i>	9	5	8	THE AUTOMATIC MILLIONAIRE WORKBOOK David Bach (Broadway • \$14.95) <i>Worksheets, checklists, and more.</i>	—	1		
9	THE SUCCESS PRINCIPLES Jack Canfield (HarperResource • \$24.95) <i>Sixty-four maxims for rising to the top.</i>	—	1	9	LEADERSHIP Rudolph W. Giuliani (Miramax • \$15.95) <i>Hizzoner speaks.</i>	4	2		
10	THE 8TH HABIT Stephen R. Covey (Free Press • \$26) <i>In the new workplace, leaders must demonstrate trust, respect, and openness.</i>	1	3	10	HOW TO MAKE MONEY SELLING STOCKS SHORT William J. O'Neil, with Gil Morales (Wiley • \$19.95) <i>How and when to take short positions, by the founder of Investor's Business Daily.</i>	—	1		
11	THE FRED FACTOR Mark Sanborn (Currency/Doubleday • \$14.95) <i>The mailman's philosophy of work and life.</i>	13	10	11	TRUMP: HOW TO GET RICH Donald J. Trump, with Meredith McIver (Ballantine • \$7.99) <i>Don't forget to impress the boss.</i>	—	1		
12	CONFESSIONS OF AN ECONOMIC HIT MAN John Perkins (Berrett-Koehler • \$24.95) <i>Unmasking corporate policies in the Third World.</i>	—	1	12	THE ABCs OF REAL ESTATE INVESTING Ken McElroy (Warner Business • \$16.95) <i>Stories from the frontlines of real estate negotiations and purchases.</i>	9	5		
13	YOU'RE IN CHARGE—NOW WHAT? Thomas J. Neff, James M. Citrin (Crown Business • \$25) <i>On leadership transitions, by a headhunter team from Spencer Stuart.</i>	—	1	13	INVESTING FOR DUMMIES Eric Tyson, MBA (Wiley • \$21.99) <i>The basics on real estate, the stock market, small business, and more.</i>	13	5		
14	CONFRONTING REALITY Larry Bossidy, Ram Charan. (Crown Business • \$27.50) <i>Zoning in on your business model, by the former CEO of Honeywell and a management professor.</i>	5	4	14	THE ART OF POSSIBILITY Rosamund Stone Zander, Benjamin Zander (Penguin • \$14) <i>How to rethink your life, by a therapist and the conductor of the Boston Philharmonic Orchestra.</i>	5	4		
15	THE NEXT GREAT BUBBLE BOOM Harry S. Dent Jr. (Free Press • \$26) <i>Good times are just around the corner.</i>	11	5	15	THE FINISH RICH WORKBOOK David Bach (Broadway • \$14.95) <i>Financial advisers, to-do lists, etc.</i>	—	8		

LONG-RUNNING BEST-SELLERS

HARDCOVER BUSINESS BOOKS

GOOD TO GREAT Jim Collins (HarperBusiness • \$27.50)
NOW, DISCOVER YOUR STRENGTHS Marcus Buckingham, Donald O. Clifton (Free Press • \$27)
EXECUTION Larry Bossidy, Ram Charan (Crown Business • \$27.50)
WHO MOVED MY CHEESE? Spencer Johnson (Putnam • \$19.95)
THE FIVE DYSFUNCTIONS OF A TEAM Patrick Lencioni (Jossey-Bass • \$22.95)
FISH! Stephen C. Lundin, Harry Paul, John Christensen (Hyperion • \$19.95)

RAVING FANS Ken Blanchard, Sheldon Bowles (Morrow • \$20)
FIRST, BREAK ALL THE RULES Marcus Buckingham, Curt Coffman (Simon & Schuster • \$27)

PAPERBACK BUSINESS BOOKS

RICH DAD, POOR DAD Robert T. Kiyosaki with Sharon L. Lechter (Warner • \$16.95)
THE TIPPING POINT Malcolm Gladwell (Back Bay • \$14.95)
THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE Stephen R. Covey (Free Press • \$15)
THE E-MYTH REVISITED Michael E. Gerber (HarperBusiness • \$16)
FAST FOOD NATION Eric Schlosser (Perennial • \$14.95)

GETTING TO YES Roger Fisher, William Ury, Bruce Patton (Penguin • \$15)

THE RICHEST MAN IN BABYLON George S. Clason (Signet • \$6.99)
THE MILLIONAIRE NEXT DOOR Thomas J. Stanley, William D. Danko (Pocket Books • \$15)
NICKEL AND DIMED Barbara Ehrenreich (Owl Books • \$13)
RICH DAD'S CASHFLOW QUADRANT Robert T. Kiyosaki, with Sharon L. Lechter (Warner • \$17.95)
RICH DAD'S GUIDE TO INVESTING Robert T. Kiyosaki, with Sharon L. Lechter (Warner • \$19.95)

BusinessWeek's Best-Seller List is based on a survey of chain and independent booksellers that carry a broad selection of books on economics, management, sales and marketing, small business, investing, personal finance, and careers. Well over 1,000 retail outlets nationwide are represented. Current rankings are based on a weighted analysis of unit sales in January. Titles that have been on the Best-Seller List for more than two years appear as Long-Running Best-Sellers.